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K-State Research and Extension



Post Rock Extension District

Smith County Extension

**Kansas State University
Dept. of Agricultural Economics**

If you cannot attend this K-State Ag Profitability Conference, you may be able to attend other conferences in your area. For more information about locations and topics, please visit : www.AgManager.info and click on "Upcoming Events".

SCHEDULE

- 9:00 **Registration (rolls, coffee/juice)**
- 9:30 *ACRE, SURE and Crop Insurance*
Art Barnaby
- 10:15 *The Macroeconomy in the USA*
Vincent Amanor-Boadu
- 11:00 **Break**
- 11:15 *Leases and Land Rents*
Kevin Dhuyvetter
- 12:00 **Lunch**
- 12:45 *Intro to Transitions Planning*
Bryan Schurle
- 1:30 *Grain Market Situation & Outlook*
Dan O'Brien
- 2:30 **Conference Adjourns**

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating, Fred A. Cholick, Director.

**2010
Kansas State University**

AG PROFITABILITY CONFERENCE

February 2, 2010

**St. Mary's Catholic
Parish Hall
403 W. Hwy. 36
Smith Center, KS**



**Kansas State University
Department of Agricultural Economics**

MEET THE SPEAKERS

Art Barnaby

Art Barnaby was raised on a diversified farm, located in Elk County, Kansas. Art received his B.S. degree from Fort Hays State University, M.S. from New Mexico State University and a Ph.D. in Agricultural Economics from Texas A&M University. Art joined the Agricultural Economics faculty in 1979 and currently holds the rank of Professor. Art conducts statewide extension education programs on financial planning, risk, government commodity programs, and crop insurance. Art is an author of the KSU Risk Management web page at: www.AgManager.info. Art has also worked with the private crop insurance industry, RMA, and Farmer Commodity groups on crop insurance issues. His research work with the private sector was the basis for the first revenue insurance contract, Crop Revenue Coverage. Art is a past three time winner of the American Agricultural Economics Association Distinguished Extension Program Award. Art is a frequent speaker at professional, farmer-producer, ag lenders, and insurance industry meetings.

Vincent Amanor-Boadu

Dr. Vincent Amanor-Boadu is the director of the Kansas Ag Innovation Center and an assistant professor in the Department of Agricultural Economics, Kansas State University. Vincent received his PhD from the University of Guelph in Ontario, Canada and directed research at the George Morris Center, an agri-food think-tank, for almost a decade after graduation. Vincent joined K-State in 2002. He teaches at both the undergraduate and graduate levels and conducts research in business development and strategy with a focus on understanding consumer decision-making. Vincent also maintains an active outreach program centered on entrepreneurial economic development and wealth creation in small towns and rural communities. He is a member of the board of directors of Farms.com, LLC and the Kansas Agriculture and Rural Leadership, Inc.

Kevin Dhuyvetter

Kevin Dhuyvetter assists farmers, landowners, and others throughout Kansas with risk and return assessment of alternative crop and livestock production and marketing systems. He works extensively with land-related issues such as buying and leasing land. Current research and extension efforts are examining relationships between energy prices and crop inputs, estimating crop yield and fertilizer and water relationships, economics of no-tillage, the economics of grazing systems, and factors affecting feeder cattle prices and basis. One of Kevin's trademarks is his development of decision tools that can be used by clientele for helping them with the myriad of decisions they face in their operations.

Dan O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received both bachelors and masters degrees in Agricultural Economics from the University of Nebraska-Lincoln. O'Brien then worked as an extension agent in western and northeastern Nebraska for seven years. While attending graduate school at Iowa State University beginning in 1987, O'Brien worked as an Extension Assistant in Agricultural Marketing, focusing on analysis grain and livestock market situation and outlook and price risk management strategies. After completing his Ph.D., he worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby and was Northwest Area Extension Administrative Director starting in 2003 before returning to his Extension Agricultural Economist position in January 2007. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance – focusing on grain handling and transportation issues, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

Bryan Schurle

Bryan Schurle has taught numerous courses in the undergraduate program, the graduate program and the Masters of Agribusiness program including introductory courses, computer courses, quantitative courses, agricultural finance and farm management. He is currently developing extension programs in transition planning and financial management for producers. His research program has revolved around risk issues for agriculture producers.

2010

AG PROFITABILITY CONFERENCE

Registration

February 2, 2010

Smith Center, Kansas

Name: _____

Address: _____

City: _____ State/Zip: _____

Phone: _____

Email: _____

Lunch included.

No cost if pre-registered by:

January 26, 2010

\$10.00 at the door

Send registrations to:

Smith County Extension

215 S. Grant, Smith Center, KS 66967

For more information contact:

Sandra Wick — Smith County

785.282.6823 or swick@ksu.edu

Scott Chapman — Post Rock District

785.738.3597 or schapman@ksu.edu