

# Registration

**Fee: \$100.00**

**Late Fee \$120.00**

(Late Fee begins 5 days prior to workshop)

50% refund if canceled 5 days prior to workshop

### To register:

**OnLine** Go to <http://cropinsure.unl.edu>  
Click on **Workshop Registration**

**By Mail** Complete the registration form and mail with a check to  
Crop Insurance Workshops  
Attn: Sandy  
303 Filley Hall  
Lincoln, NE 68583-0922

**By phone** 402-472-1742

**NOTE** *For security purposes, we cannot accept credit card payments by either mail or phone.*

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

### Circle Workshop Location:

*Colorado    Nebraska    Kansas    Oklahoma*

**Payment Method:**      *Check Enclosed*

# Accommodations

**Colorado** — Microtel, Brush — 970-842-4241

**Nebraska** — Accommodations near Heartland Event Ctr  
Best Western, 2707 S. Locust      308-381-8855  
Ramada Conf. Ctr., 2503 S. Locust      800-881-1523

**Kansas** — A block of rooms has been reserved at the  
Holiday Inn Express & Suites, 755 W. Diamond  
Drive, Salina  
To reserve a room and receive the conference rate, of  
\$105 + tax, call 785-404-3300 by October 12, 2018  
Block name is KSU Crop Insurance Workshop

**Oklahoma** — Accommodations near Autry Technology  
Center:  
Baymont Inn — 580-234-6800  
Super 8 — 580-242-6100

# Planning Partners

Farm Bureau Financial Services  
Farmers Mutual Hail  
NAU Country Insurance  
ProAg  
Rain and Hail  
Rural Community Insurance Services



Extension is a Division of the Institute of Agriculture and Natural Resources at the University of Nebraska-Lincoln cooperating with the Counties and the United States Department of Agriculture.

University of Nebraska-Lincoln Extension educational programs abide with the nondiscrimination policies of the University of Nebraska-Lincoln and the United States Department of Agriculture.



# 2018 Crop Insurance Workshop



**October 30, 2018**  
Brush, CO  
Event Center  
Brush Fairgrounds  
Only 70 miles from Denver Airport

**October 31, 2018**  
Grand Island, NE  
Heartland Event Ctr.  
700 E. Stolley Park Rd

**November 1, 2018**  
Salina, KS  
Tony's Pizza Event Ctr  
Formerly Bicentennial Ctr.  
800 The Midway

**November 2, 2018**  
Enid, OK  
Autry Technology Ctr.  
1201 W. Willow



## Agenda and Presenters

- 8:00 - 9:00 **Registration and Coffee**
- 9:00 - 9:45 **Washington Update**  
**CO, NE** — Christy Seyfert, Director of Crop Insurance, Zurich  
**KS** — Staff from Senator Jerry Moran's Office  
**OK** — Congressman Frank Lucas, Oklahoma Third Congressional District
- 9:45 - 10:30 **Farm Bill: Risk or Risk Management**  
**CO, NE** — Brad Lubben, Extension Public Policy Specialist, UNL  
**KS** — Mykel Taylor, Extension Farm Management Specialist, KSU  
**OK** — Amy Hagerman, Agricultural and Food Policy Specialist, OSU
- 10:30 - 10:45 **Break**
- 10:45 - 11:30 **Whole Farm Revenue Protection — How It Really Works**  
**CO, NE, KS** — Amanda Whitehurst, Risk Management Specialist, RMA  
**OK** — Shelly Bilderback and Wylie Rickstraw, Risk Management Specialists, RMA
- 11:30 - 12:20 **Lunch**
- 12:20 - 1:30 **Market Outlook**  
**CO** — Grain and Livestock — Steve Koontz, Professor,  
Dept. of Agricultural and Resource Economics, CSU  
**NE** — Grain — Cory Walters, Assistant Professor, Agricultural Economics, UNL  
Livestock — Don Close, Rabo AgriFinance  
**KS** — Grain — Dan O'Brien, NW Area Agricultural Economist, KSU  
Livestock — Trent Milacek, NW Area Agricultural Economist, OSU  
**OK** — Grain — Kim Anderson, Extension Grain Marketing Specialist, OSU  
Livestock — Trent Milacek, NW Area Agricultural Economist, OSU
- 1:30 - 2:15 **Federal Monetary Policy**  
Norm Dalsted, Extension Farm Ranch Economist, CSU
- 2:15 - 2:30 **Break**
- 2:30 - 3:30 **Which Policy Should I Buy?**  
Art Barnaby, Professor and Extension Agricultural Economist, KSU
- 3:30 **Closing Comments and Adjourn**

## Workshop Objectives

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions.

## Who Should Attend

Professionals, including growers/ranchers, who wish to enhance their knowledge of risk management and their ability to design an appropriate risk management plan for the farm/ranch or provide risk management advice to clients. These include:

Crop Insurance Agents	Farmers/Ranchers
Lenders	Commodity Brokers
Professional Farm Managers	Crop Consultants
Grain Merchandisers	Financial Advisers

## Insurance Continuing Education Credits

Continuing Education Credits have been applied for in the following states:

Colorado	Iowa	Kansas
Nebraska		South Dakota