Should We Return to Diversified Crop-Livestock Operations?

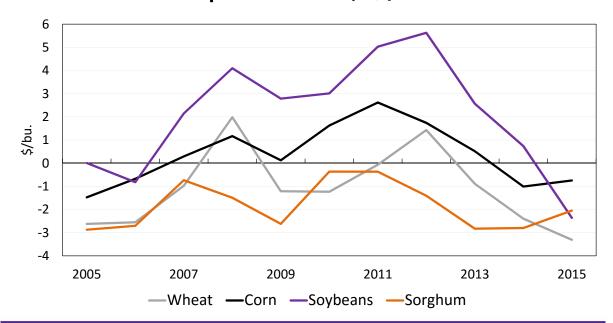
Dustin Pendell, Glynn Tonsor, Mykel Taylor
2016 Ag. Lenders Conference
October 4th/5th
Garden City/Manhattan, KS

KANSAS STATE | Department of Agricultural Economics

What is Diversification?

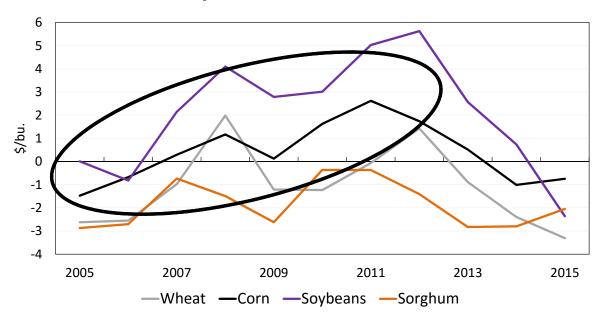
- What is diversification?
- Why diversify?
- Ways to manage risk?

Crop Returns, \$/bu.



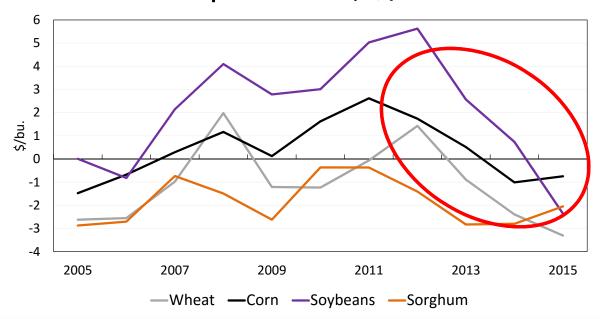
KANSAS STATE | Department of Agricultural Economics

Crop Returns, \$/bu.



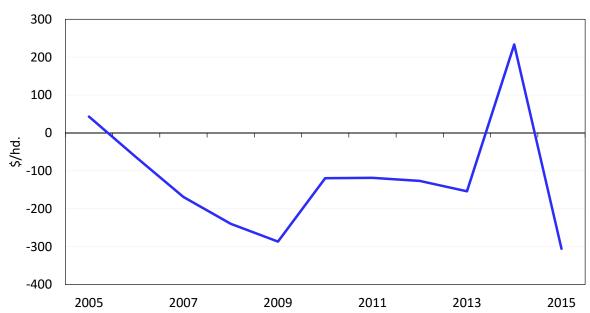
 $\left. \frac{Kansas}{u} \frac{State}{v \in R} \right| \text{ Department of Agricultural Economics}$

Crop Returns, \$/bu.



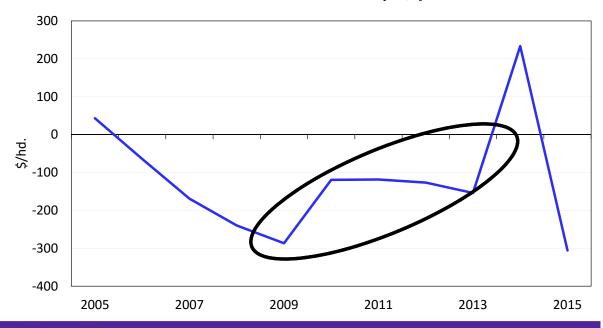
KANSAS STATE | Department of Agricultural Economics

Cow-Calf Returns, \$/hd



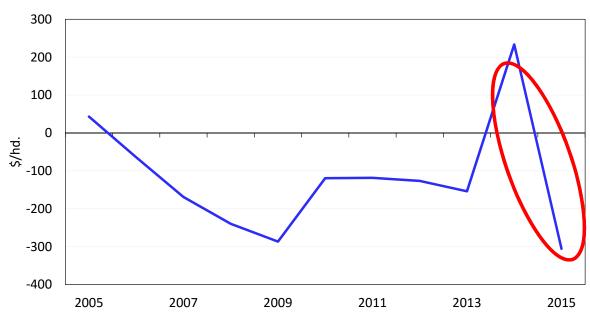
KANSAS STATE | Department of Agricultural Economics

Cow-Calf Returns, \$/hd



KANSAS STATE | Department of Agricultural Economics

Cow-Calf Returns, \$/hd



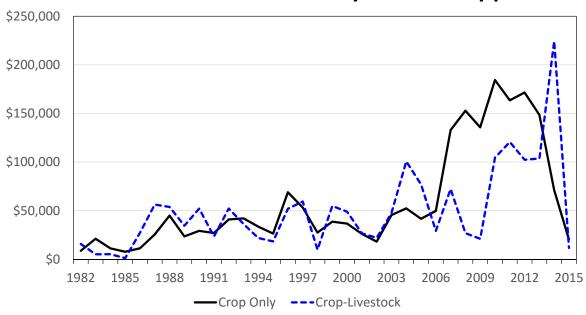
KANSAS STATE | Department of Agricultural Economics

Correlation between Crops and Cow-Calf

- Return over Variable Costs
 - **1975-2015: +0.176**
 - 1975-1979: +0.468
 - -1980-1990: +0.141
 - **1991-2004: -0.095**
 - **2005-2014: -0.150**

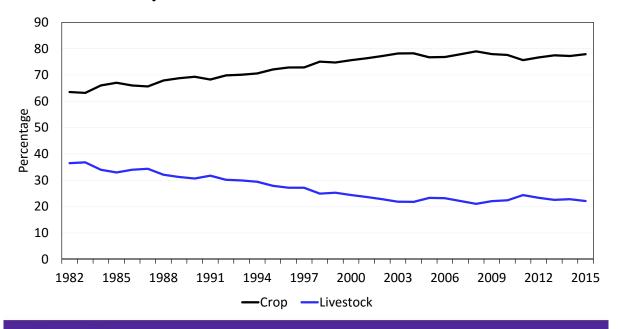
KANSAS STATE | Department of Agricultural Economics

Net Farm Income by Farm Type



KANSAS STATE Department of Agricultural Economics

Crop and Livestock Labor, %



KANSAS STATE | Department of Agricultural Economics

Why Less Diversification/More Specialization?

- More crop insurance
- Less rangeland/pasture
- Economies of scale
- Labor/technology/age
- Vertical coordination

Pros of Diversification

- Risk
- Cash flow
- Labor
- Equipment
- Agronomic
- Land use
 - Crop/pasture and cover crops

KANSAS STATE Department of Agricultural Economics

Cons of Diversification

- Labor
- Equipment
- Economies of scale
- Agronomic
- Management

Should We Return to Diversified Crop-Livestock Operations?

- Correlations for corn and cow-calf returns
- NFI for crop and crop-livestock operations
- More specialization

KANSAS STATE Department of Agricultural Economics

Should We Return to Diversified Crop-Livestock Operations?

Dustin L. Pendell
Associate Professor
dpendell@ksu.edu
www.agmanager.info