2017 Fall Cattle Market Outlook:
Trent Milacek Western Area Ag Econ Specialist

Major Market Factors
- Cash Cattle Prices
- Beef Demand
- Cost of Gain
- Cattle on Feed Report
KANSAS FEEDLOT CLOSEOUTS
Feeding Costs per Cwt, Steers

<table>
<thead>
<tr>
<th>Year</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
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<th>Sep</th>
<th>Oct</th>
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Data Source: KSU Focus on Feedlots, Compiled by LMIC
Livestock Marketing Information Center

COMMERICAL BEEF PRODUCTION
Monthly

<table>
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<tr>
<th>Year</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
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Data Source: USDA-NASS
Livestock Marketing Information Center
Stockers on wheat

- 400-500lb. ~$175-$155/cwt.
- COG will influence wheat pasture bids.
- When will a fall in cattle prices occur?

**MED. & LRG. #1 STEER CALF PRICES**

400-500 Pounds, Southern Plains, Weekly

![Graph showing MED. & LRG. #1 STEER CALF PRICES](image)
MED. & LRG. #1 FEEDER STEER PRICES
700-800 Pounds, Southern Plains, Weekly

Data Source: USDA-AMS
Livestock Marketing Information Center

SLAUGHTER STEER PRICES
Southern Plains, Weekly

Data Source: USDA-AMS
Livestock Marketing Information Center
FEEDER STEER vs FED STEER PRICES
700-800 Lbs. Minus Slaughter Steer, S. Plains, Weekly

Data Source: USDA-AMS, Compiled by LMIC
Livestock Marketing Information Center

Value of Gain Steers OK 7-Mkt. 10-27-17

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<th>VALUE PER HEAD</th>
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Market Conditions Steers OK 7-Mkt. 10-27-17

Nov. Feeder Cattle – 1-yr.
Dual Purpose Wheat Pasture Costs

- Fertilizer-30lbs of N = $8.70/acre
- ~5 bu./acre reduction in yield = $20/acre
- Cost to graze = $29/acre
Dual Purpose Wheat Pasture Revenue

- Assuming 1 calf per 2 acres
- Gaining 250lbs.
- 125lbs. of gain per acre
- $29 added cost/125lbs. = $0.23/lb.

Grazeout vs. Harvest

Grazeout
- 250lbs/acre @ $0.40
- $100.00/acre
- Highly dependent on weather

Harvest
- 35 bu./acre @ $4.00
- $140/acre
- Harvest Cost $38
- Fungicide $10
Thoughts on Grazeout vs. Wheat

- What value do you place on enterprise diversity
- Weather and market conditions will affect the outcome
- Wheat pasture bids

Conclusions

- Local basis will affect direction of feeder cattle price movement—recent rains help
- COG in feedlot will limit pasture bids
- Be aware of lower price possibilities
Questions?

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agecon.okstate.edu/extension/
http://agecon.okstate.edu/efammanagement/

Need a budget? Contact your local county extension educator for assistance with cost and revenue expectations.