

Non-Convergence Issue

- 1. Non-Convergence in the 2016 Hard Red Winter (HRW) futures contract issue is being presented in a series of 3 videos that include the following topics:
 - a. What is Non-Convergence?
 - b. Alternative policies and consequences for addressing non-convergence.
 - c. How does non-convergence affect crop insurance?

Big Wheat Crop Exceeds Storage Causing Non-Convergence

- 1. Non-convergence occurs when futures and cash don't converge to the same price during delivery.
- 2. HRW wheat central KS delivery points include Wichita, Salina/Abilene, Hutchinson, plus Kansas City.
- 3. Non-convergence causes a wide basis and reduces effective price protection from a short hedge.
- 4. The September 2016 HRW wheat contract non-convergence was about 70-80 cents under.
- 5. Cash price is the real market vs. futures.

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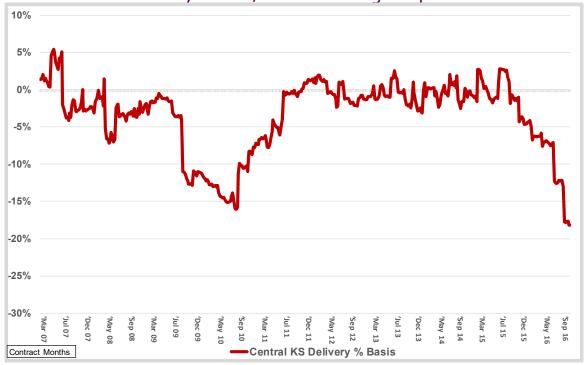
Central KS HRW Basis in Dollars During the Delivery Periods, Mar 07 through Sep 16*



*Cash price defined highest price in USDA, Agricultural Marketing Service's (AMS) range of cash prices for number 1 grade Hard Red Winter (HRW) wheat in Central KS. Source: Agricultural Marketing Service, "Historical Cash Prices", published on AMS Webpage at: https://www.marketnews.usda.gov/mnp/ls-report-config?category=Grain



Central KS HRW Basis Expressed in Percent Difference During the Delivery Period, Mar 07 through Sep 16*



*Cash price defined highest price in USDA. Agricultural Marketing Service's (AMS) range of cash prices for number 1 grade Hard Red Winter (HRW) wheat in Central KS. Source: Agricultural Marketing Service, "Historical Cash Prices", published on AMS Webpage at: https://www.marketnews.usda.gov/mnp/ls-report-config?category=Grain

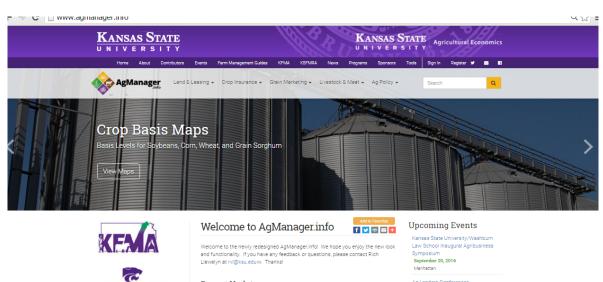
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Big Wheat Crop Exceeds Storage Causing Non-Convergence

- 1. Cash price is "correct" because of a large crop exceeding storage limits, and convergence would require futures prices to decline.
- 2. Farmers can't deliver real grain on futures. What is delivered is a CME approved warehouse receipt/shipping certificate issued by multi-national grain companies.
- 3. HRW winter wheat market is not trading wheat. Market is trading a CME approved warehouse receipt, that currently has more value than wheat.







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