

2015 Risk and Profit Conference Breakout Session Presenters

"Knowledge for Life"

8. Bluestem and Pasture Leasing Tentative Survey Results

Leah Tsoodle

<ltsoodle@k-state.edu>

Dr. Leah J. Tsoodle is the director of the Land Use Value Project and an assistant professor in the Department of Agricultural Economics, Kansas State University. Leah received her PhD from Kansas State in 2005. She works with both undergraduate and graduate students and conducts research in the areas of land values, land rental rates, and rural development. Leah also maintains a varied outreach program designed to disseminate her research information to various stakeholders in Kansas land markets and economic development groups for rural communities.

Abstract/Summary

We, the Land Use Value Program Survey Division in the Department of Agricultural Economics at KSU, are collecting information on all types of pasture use and practices, including Bluestem pasture through a paper and electronic survey format. This survey replaces the one that was previously known as the "Bluestem Pasture Survey". This survey had been conducted previously by NASS and has never been offered in an electronic format. We asked for information from respondents' describing the grazing outlook, pasture availability, pasture leasing rates, and charges for custom fence building in their areas. Response to this survey is/was voluntary and not required by law. Individual responses are completely confidential. The tentative results that we present will be aggregated to the Crop Reporting District level. The results from the survey will provide timely information about Kansas pasture use and practices to stakeholders, like you.

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2015 Kansas Pasture Leasing Survey Results To Date

Leah J. Tsoodle and Xianghong Li

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A Little History

- Why are KSU/KDA conducting the surveys now?
 - NASS changes: survey price increases, federal responsibilities, budget/personnel, and timeliness
- Developed the KDA/KSU collaboration.
 - Land Use Value Program Survey Division: ease respondent burden, reduce costs, increase research potential, and provide more reliable and timely results

Current and Future Surveys

- Bluestem/Pasture, Non-Irrigated, and Irrigated Leasing, Custom Rates/Input Costs surveys.
- Bluestem and Custom Rates stand-alones will be conducted in alternating years.
- Other surveys will be conducted once every four years.
- Mailing List—DB of land owners and Kansas agribusinesses was developed and is being refined.

| Comparison | Com

2015 Kansas Pasture Leasing Survey

- Replaces the "Bluestem Pasture" survey and the KSU Pasture Leasing survey.
- Sampled 5,000 pasture land owners across Kansas.
- Currently, have about a 10% response rate.
 - Paper/Online survey
 - Postcard follow up
 - Call follow up

2015 Kansas Pasture Leasing Survey

- Collect information on all types of pasture use and practices, including Bluestem pasture.
- Questions on pasture lease terms, fence costs, and pasture availability and conditions.

Res	sponse Distri	bution*
Districts	2015 Responses	2010 Responses
NW-10	3	22
WC-20	3	25
SW-30	6	33
NC-40	10	74
C-50	14	112
SC-60	10	138
NE-70	18	161
EC-80	33	233
SE-90	21	235
State	118	1033

Types of Pastures Leased Pasture Type Responses Tall- grass Prairie 41 **Native Pasture** Short-grass Prairie 28 Mixed-grass Prairie 52 Tame Grass 44 **Tame Pasture** No Leasing Arrangement 4 **Total Responses** 125

Length	gth of Lea	ise	
Lease Length	Mean	Min	Max
Number of Years	14.20	0	50

,	B.4 -		-	
	Ma	Min	Mean	Pasture Type
ve 6.24 3	12	3	6.24	Native
e 6.87 3	12	3	6.87	Tame

L	eased Acre	eage	
	#	of Acres	
Pasture Type	Mean	Min	Max
Native	237.71	8	4000
Tame	117.41	5	700
	Pasture Type Native	Pasture Type Mean Native 237.71	Native 237.71 8

Past	ture Type	Mean	Min	Max
Nati	ive	28.09	4	227
Tam	ne	24.44	8	60

Percent Available Under Contract Pasture Type Under Contract (%) 2015 2013 Native 97 97 Tame 99 N/A

Condition of the Pasture **Pasture Condition** % of Acres 2015 2013 Very Poor 1 16 Poor 5 41 Adequate 29 34 46 8 Good 20 Excellent 1 Total % 100 100

Range Burning in 2015 Range burning done in 2015 Responses Yes 26 No 86 Among those who burned: **Earliest Date** 1/20/2015 Latest Date 6/2/2015 **Burned in April** 20 Burned on 04/10/2015 5

Water Sources Water Source Responses Pond 74 Stream or Spring Fed Well 32 **Electric Powered Well** 19 Windmill 10 Hauling 5 **Rural Water** 11 Other_Solar 5 **Total responses** 125

Full Summer Season Contracts Average Price per Head Average Price per Head with Care (\$) without Care (\$) Native Tame Native Tame Steers & Heifers under 500 lbs. 140.00 No Responses 70.00 77.00 Steers & Heifers 500 - 699 lbs. 84.00 No Responses 65.67 No Responses Steers & Heifers 700 lbs. and more 180.00 133.00 No Responses No Responses Cows, with Last Fall's Calves 128.67 No Responses No Responses 55.00 Cows, with Last Spring Calves 163.90 111.25 81.25 No Responses Price for Pastures Rented on Per Acre Basis 25.00

3		Average P	rice per H	lead w/ Care (\$)	Average Price	per Head	d w/o Care (\$)
Department of Agricultural Econor		14 County	Bluestem	Other	14 County Blu	estem	Other
o I		Pastur	e Area	Area	Pasture A	rea	Area
5		2015	2013	2015	2015	2013	2015
1	Steers & Heifers under 500 lbs.	140.00	96.60	No Responses	No Responses	74.20	70.00
1	Steers & Heifers 500 - 699 lbs.	88.50	101.10	20.00	No Responses	79.80	84.00
ı	Steers & Heifers 700 lbs. and more	180.00	95.50	No Responses	No Responses	87.60	133.00
	Cows, with Last Fall's Calves	250.00	176.20	68.00	No Responses	141.60	No Responses
	Cows, with Last Spring Calves	137.00	178.20	177.35	101.00	145.70	114.18
н	Price per Acre	24.44	23.70	19.80	34.47	20.40	21.69

Full Summer Season Contracts— Native Pasture

Full Summer Season Contracts— Tame Pasture

	Average Price with Care		Average Price per Head without Care (\$)		
	14 County Bluestem	14 County Bluestem Other		Other	
	Pasture Area	Area	Pasture Area	Area	
Steers & Heifers under 500 lbs.	No Responses	No Responses	119.00	35.00	
Steers & Heifers 500 - 699 lbs.	No Responses	No Responses	No Responses	No Responses	
Steers & Heifers 700 lbs. and more	No Responses	No Responses	No Responses	No Responses	
Cows, with Last Fall's Calves	No Responses	No Responses	No Responses	55.00	
Cows, with Last Spring Calves	No Responses	No Responses	No Responses	81.25	
Price per Acre	23.33	17.58	25.00	25.00	

Partial Summer Season Contracts

Department of Agricultur		Average Price per Head with Care (\$)		Average Pric	•
Ž		Native	Tame	Native	Tame
rt o	Steers & Heifers under 500 lbs.	20.00	No Responses	No Responses	No Responses
neı	Steers & Heifers 500 - 699 lbs.	73.00	No Responses	70.00	No Responses
ırtı	Steers & Heifers 700 lbs. and more	No Response	es No Responses	No Responses	No Responses
ada	Cows, with Last Fall's Calves	135.00	135.00	No Responses	No Response
۹	Cows, with Last Spring Calves	150.00	No Responses	110.00	No Responses
	Price for Pastures Rented on Per Acre Basis	22.57	30.00	22.59	28.40
rte					

Partial Summer Season Contracts—Native Pasture

	Average Price per Head w/ Care (\$)		Average Price	d w/o Care (\$)			
	14 County Blu	iestem	Other	14 County Blu	estem	Other	
	Pasture A	Pasture Area		Pasture Area		Area	
	2015	2013	2015	2015	2013	2015	
Steers & Heifers under 500 lbs.	No Responses	70.70	20	No Responses	63.10	No Responses	
Steers & Heifers 500 - 699 lbs.	102	80.30	15	70.00	67.30	No Responses	
Steers & Heifers 700 lbs. and mor	e No Responses	103.10	No Responses	No Responses	78.10	No Responses	
Cows, with Last Fall's Calves	No Responses	N/A	135	No Responses	N/A	No Responses	
Cows, with Last Spring Calves	150	N/A	No Responses	120.00	N/A	100.00	
Price per Acre	20.94	26.30	25.00	24.60	22.00	20.92	

Partial Summer Season Contracts—Tame Pasture

	Average Price with Care	•	Average Price per Hea without Care (\$)		
	14 County Bluestem	Other	14 County Bluestem	Other	
	Pasture Area	Area	Pasture Area	Area	
Steers & Heifers under 500 lbs.	No Responses	No Responses	No Responses	No Responses	
Steers & Heifers 500 - 699 lbs.	No Responses	No Responses	No Responses	No Responses	
Steers & Heifers 700 lbs. and more	No Responses	No Responses	No Responses	No Responses	
Cows, with Last Fall's Calves	No Responses	135	No Responses	No Response	
Cows, with Last Spring Calves	No Responses	No Responses	101.00	No Response	
Price per Acre	No Responses	30.00	32.50	25.67	

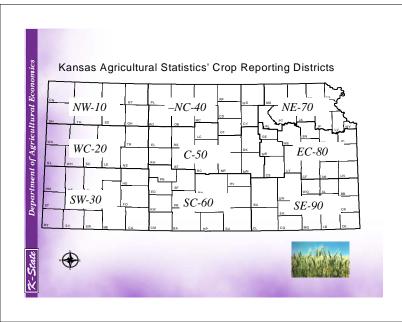
Full Summer Season Contracts— Acres Guaranteed per Head (Ac/Head)

	Native Pasture		Tame Pasture	
	2015	2013	2015	
Steers & Heifers under 500 lbs.	4.3	3.8	4.0	
Steers & Heifers 500 - 699 lbs.	4.6	3.9	No Responses	
Steers & Heifers 700 lbs. and more	5.0	5.2	No Responses	
Cows, with Last Fall's Calves	7.0	7.9	No Responses	
Cows, with Last Spring Calves	7.0	7.7	4.3	

Partial Summer Season Contracts—Acres Guaranteed per Head (Ac/Head)

		Native Pas	ture	Tame Pasture	
	19 (St.	2015	2013	2015	
6	Steers & Heifers under 500 lbs.	No Responses	3.1	No Responses	
	Steers & Heifers 500 - 699 lbs.	2.6	3.1	No Responses	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Steers & Heifers 700 lbs. and more	No Responses	3.9	No Responses	
	Cows, with Last Fall's Calves	7	N/A	7	
٩	Cows, with Last Spring Calves	8.2	N/A	No Responses	

Full Year Pasture Leasing Cows with Fall Calves **Cows with Spring Calves** Native Pasture Tame pasture Native Pasture Tame Pasture 2015 2013 2015 2015 2013 2015 Avg. per Pair (\$/Pair) 179.2 No Responses 166.5 188.0 171.8 152.5 Avg. per Acre (\$/Acre) 19.3 20.3 19.3 21.7 No Responses No Responses Guaranteed Acres/Head 9.3 5.5 6.0 9.7 No Responses 8.0



Mode Pasture Size by CRD

Districts	Native Pas	ture (Acre)	Tame Pasture (Acre)			
Districts	2015	2010	2015	2010		
NW-10	160	80	No Responses	80		
WC-20	80	160	No Responses	No responses		
SW-30	100	80	160	80		
NC-40	80	80	160	40		
C-50	60	80	40	40		
SC-60	240	80	180	40		
NE-70	80	80	80	40		
EC-80	160	40	80	40		
SE-90	80	80	80	80		

Annual Rent per Acre by CRD

7.0									
12	11,5	Districts	Native Pastu	re (\$/Acre)	Tame Pastu	Tame Pasture (\$/Acre)			
ica		Districts	2015	2010	2015	2010			
Agricultura		NW-10	15.08	14.04	No Responses	13.17			
9		WC-20	13.00	14.00	No Responses	15.00			
Department		SW-30	24.92	12.36	16.00	No responses			
rt.		NC-40	20.96	21.31	8.00	21.55			
eba		C-50	49.91	17.46	37.50	20.08			
		SC-60	16.21	14.91	23.00	17.82			
		NE-70	54.71	25.46	24.56	25.07			
Щ		EC-80	23.94	21.59	25.64	24.09			
ate		SE-90	21.67	20.90	22.50	24.28			
Ŋ									
7									

Feet of Fence per Acre by CRD

	Native	Pasture	Tame Pasture				
Districts	2015	2010	2015	2010			
NW-10	30.25	37.40	No Responses	52.10			
WC-20	26.95	33.30	No Responses	0.00			
SW-30	33.45	62.00	33	66.00			
NC-40	35.99	49.80	No Responses	87.30			
C-50	43.56	47.70	No Responses	75.40			
SC-60	17.47	44.00	16.74	85.60			
NE-70	40.64	47.80	56.58	56.10			
EC-80	42.49	57.60	85.64	54.30			
SE-90	41.59	41.10	48.22	48.60			
State	38.28		62.91				

Typical Fence Data by CRD

ıra										
ım		Districts	Fence	type	Post Type					
ici		Districts	2015	2010	2015	2010				
1gr		NW-10	5-Wire Barb	4-Wire Barb	Combination Steel & Wood	Combination Steel & Wood				
Ļ		WC-20	4-Wire Barb	4-Wire Barb	Combination Steel & Wood	Combination Steel & Wood				
nte		SW-30	3-Wire Barb	5-Wire Barb	Combination Steel & Wood	All Steel				
Department of Agricultura		NC-40	4-Wire Barb	5-Wire Barb	Combination Steel & Wood	Combination Steel & Wood				
		C-50	5-Wire Barb	5-Wire Barb	Combination Steel & Wood	Combination Steel & Wood				
	SC-60	5-Wire Barb	5-Wire Barb	Combination Steel & Wood	All Steel					
a		NE-70	5-Wire Barb	5-Wire Barb	All Steel	Combination Steel & Wood				
		EC-80	5-Wire Barb	5-Wire Barb	All Steel	All Steel				
		SE-90	5-Wire Barb	5-Wire Barb	All Steel	All Steel				
.o.	ì	State	5-Wire Barb		All Steel					
State										
Ñ										

Typical Fence Data by CRD (continued) Post Spacing (Feet) Pasture Size Coss Fenced Fence Life (Years) Districts 2010 2015 2010 2015 2010 2015 NW-10 16 16 No Pastures No pasture WC-20 16.5 15 No Pastures No pasture 30 30 SW-30 12 10 No Pastures All 30 20 NC-40 15 15 No Pastures No pasture 30 30 C-50 12 15 No Pastures 50 40 All SC-60 No Pastures No pasture 12 12 NE-70 10 50 20 No Pastures No pasture EC-80 15 No Pastures No pasture 30 20

No Pastures

No pasture

No pasture

30

30

20

SE-90

State

12

12

					CK	RD					
	_	Fence IV		Fence		All Fe					/ater
Dist	ricts	Cos		Co		Mainte			lizer		y Costs
NW	10	2015 50.0	2010 37.4	2015 0.0	2010 9.1	2015 50.0	2010 19.7	2015 50.0	2010 4.5	2015 25.0	201 0 N/A
WC		100.0	13.4	0.0	9.1 7.4	0.0	0.0	0.0	0.0	50.0	N/A
SW		25.0	33.3	0.0	18.2	0.0	17.2	0.0	12.1	12.5	
NC-		25.0 85.7	31.5	50.0	17.3	50.0	20.0	33.3	7.2	26.7	N/A
											N/A
C-5(-	75.7 77.8	29.4 25.0	33.3 11.1	12.5 9.1	33.3 0.0	6.3 12.1	0.0 14.3	7.9 5.8	66.7 75.0	N/A
NE-		77.8 58.3	25.0	41.7	9.1 14.9	41.7	15.6	14.3 29.2	5.8 11.2	75.0 36.4	N/A
EC-		58.3 74.0	14.2	50.0	7.0	41.7 52.2	8.1	7.2	6.6	41.2	N/A
											N/A
SE-9		59.1 68.7	15.2	55.0 37.7	7.7	31.8 39.1	7.3	43.8 21.8	5.7	27.8 40.5	N/A

Department of Agricultural Economics	Landlord Share of Costs (%) by CRD (continued)											
call		Chemicals for Brush		Application		Burning				Total Pasture		
gri	Districts	Weed Control		Costs		Costs		Other		Maintenance		
ا∑ا		2015	2010	2015	2010	2015	2010	2015	2010	2015	2010	
0	NW-10	0.0	20.1	0.0	17.4	0.0	0.0	0.0	4.5	No Responses	14.3	
le l	WC-20	25.0	5.2	0.0	2.0	0.0	0.0	0.0	0.0	No Responses	2.0	
ı ĝ	SW-30	0.0	23.7	0.0	23.7	0.0	0.0	0.0	1.5	0.0	16.2	
l ŝ l	NC-40	58.3	31.3	80.0	20.5	43.8	0.0	No Responses	3.4	27.5	18.9	
6	C-50	52.0	20.3	50.0	14.0	50.0	0.0	No Responses	1.8	0.0	10.6	
اما	SC-60	77.8	18.4	28.6	15.1	33.3	0.0	0.0	1.3	125.0	13.3	
	NE-70	50.0	17.8	27.8	14.5	0.0	0.0	16.7	3.1	31.7	12.3	
	EC-80	65.3	14.2	31.9	10.0	32.2	0.0	0.0	2.6	62.5	8.6	
	SE-90	55.0	11.5	38.9	8.3	16.7	0.0	50.0	0.8	91.7	5.5	
rte	State	55.6		34.3		23.2		8.3		60.1		
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We welcome more input for our survey!

