

## CONFERENCE SCHEDULE

Attend one or both days. See registration form.

### THURSDAY, AUGUST 22, 2019

- 10:30 am REGISTRATION
- 11:30 am – 12:15 pm LUNCH
- 12:15 pm – 1:30 pm **GENERAL SESSION**  
*Washington Update*  
**Sara Wyant, President,**  
**Agri-Pulse Communications**
- 1:40 pm – 2:30 pm BREAKOUT SESSION I  
2:40 pm – 3:30 pm BREAKOUT SESSION II  
3:40 pm – 4:30 pm BREAKOUT SESSION III  
4:40 pm – 5:30 pm BREAKOUT SESSION IV
- 5:30 pm – 6:15 pm Social & Cash Bar
- 6:15 pm – 7:00 pm Prime-Rib Dinner
- 7:00 pm – 8:15 pm **GENERAL SESSION**  
*A Conversation With a Kansas Producer*  
**Phil and Sharron Knox**  
**Knox Farms, Inc. and Ag Sun, LLC**  
**Brewster, KS**
- ### FRIDAY, AUGUST 23, 2019
- 7:45 am – 8:15 am ROLLS and JUICE
- 8:15 am – 9:15 am **GENERAL SESSION**  
*Grain Market Situation and Outlook*  
**Dan O'Brien, Kansas State University**
- 9:30 am – 10:20 am BREAKOUT SESSION V  
10:30 am – 11:20 am BREAKOUT SESSION VI  
11:30 am – 12:20 pm BREAKOUT SESSION VII
- 12:45 pm – 1:30 pm LUNCH
- 1:30 pm – 2:30 pm **GENERAL SESSION**  
*Beef Cattle Market Outlook*  
**Glynn Tonsor, Kansas State University**
- 2:30 pm – 2:45 pm FINAL WRAP-UP



## Keynote Speakers



**Sara Wyant** is President of Agri-Pulse Communications, Inc., a diversified communications firm with offices in Washington, D.C., and Camdenotn, Missouri. As a veteran farm policy reporter, she is recognized on Capitol Hill, as well as with farm and commodity associations across the country. Her newsletter and website, Agri-Pulse, include the latest updates on farm policy, commodity and conservation programs, trade, food safety, rural development, and environmental programs.

Wyant formerly served as chairwoman on the Farm Foundation's board of trustees and as past president of the American Agricultural Editor's Association. In 2015, Wyant was named to the Folio: "Top Women in Media" recognition in the Entrepreneurs category. She has been awarded a producer communications award from the United Soybean Board, and Oscar in Agriculture award for excellence in agricultural reporting from the American Agricultural Editor's Association and a leadership award from Agriculture Future of America. She is currently President of the National Association of Farm Broadcasters (NAFB) Foundation.

Wyant gained first-hand knowledge of crop and livestock production growing up on a farm near Marengo, IA. She and husband Allan Johnson, parents of sons Jason and Jordan, also own the farm where her husband's family established a homestead near Almont, ND.



**Phil and Sharron Knox** have farmed in three NW Kansas counties for the past 42 years. Phil was an assistant professor at Colorado State and decided to return and become a 4th generation member in the family business. He has a BS in Agricultural Economics at K-State and MS and PhD in Agricultural Economics from University of California in Berkeley. Phil and Sharron met at a Farm Bureau Scholarship dinner at KSU. She has a BS in Dietetics/Institutional Management from K-State and a Masters in Public Health Nutrition at University of California in Berkeley. She was employed as a consultant nutritionist for 30 years.

The current family farm operation consists of 9000 acres of no-till crop ground on which they raise corn and wheat. 1800 acres are irrigated property. Their enterprises include a 200 head cow and calf operation, where the calves are finished, along with purchased calves, in a 2,500 head feedlot. Marketing of the finished beef is through membership in US Premium Beef. To provide an increased vertical integration of their businesses, a steam flaking entity was added in 2004. It processes 2.5 million bushels of corn a year. Flakes are sold to feedlots and dairies in western Kansas as well as fed at the Knox lot.

Phil has served on the NW Kansas Groundwater Management Board and numerous other community boards. Sharron currently serves on the board of the NW Kansas Farm Management Association. They are members of Thomas County Farm Bureau and Kansas Corn Growers Association. Both provide many hours of service to various organizations in the NW Kansas area. One goal that has not been attained is a 5th generation Knox family farmer. A different type of farm transfer has been planned with assistance from three adult children; Mark Wood, NW Kansas Farm Management economist; and our attorney.



Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewellyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating, Ernie Minton, Director.

# Risk & Profit CONFERENCE



*K-State Dept. of Agricultural Economics*

## August 22-23, 2019

**K-State Alumni Center**  
**Manhattan, KS**

*Policy Perplexity:  
Farm Bill, Trade, and  
Profitability*

**K-STATE**  
Research and Extension

# Registration:

## Credit Card: (no discounts)

<http://commerce.cashnet.com/KSUAGECON>

## Checks: K-State Research and Extension

**Mail to:** Rich Llewelyn  
Dept. of Agricultural Economics-KSU  
345 Waters Hall  
1603 Old Claflin Place  
Manhattan, KS 66506-4026

**Info:** (785) 532-1504 or [rwl@k-state.edu](mailto:rwl@k-state.edu)  
[www.agmanager.info/risk-and-profit-conference](http://www.agmanager.info/risk-and-profit-conference)

Name 1: \_\_\_\_\_

2-days (\$225)  8/22 only (\$150)  8/23 only (\$150)

Name 2: \_\_\_\_\_

2-days (\$225)  8/22 only (\$150)  8/23 only (\$150)

Name 3: \_\_\_\_\_

2-days (\$225)  8/22 only (\$150)  8/23 only (\$150)

**After August 19, 2019, add \$25 for each registration**

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/Zip:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

Number of parking permits needed

Additional Thursday night meals for guests @ \$30

Check if you will NOT attend Thursday night meal

### Mark (X) the 7 sessions you will most likely attend:

Session 1 _____	Session 2 _____	Session 3 _____
Session 4 _____	Session 5 _____	Session 6 _____
Session 7 _____	Session 8 _____	Session 9 _____
Session 10 _____	Session 11 _____	Session 12 _____
Session 13 _____	Session 14 _____	Session 15 _____
Session 16 _____	Session 17 _____	Session 18 _____
Session 19 _____		

# Risk & Profit CONFERENCE

## By August 19, 2019

<b>Two-day Fee</b>	<b>\$225</b>
<b>Additional member</b>	<b>\$200</b>
<b>One-day Fee:</b>	<b>\$150</b>
<b>Additional member:</b>	<b>\$125</b>
<i>(Discount available if paying by check)</i>	

## After August 19, 2019

<b>Two-day Fee</b>	<b>\$250</b>
<b>One-day Fee</b>	<b>\$175</b>

## One day registration available:

One-day registrations for either Thursday or Friday are available. Note your preference on the registration.

## Registration Fee Includes:

- All sessions
- Meals (2 lunches, 1 dinner, rolls/juice Friday am)
- Conference proceedings online
- Conference parking

## Parking:

Parking is available in the parking garage, or in other lots. Permits are required to park on the K-State campus from 7 am to 5 pm Monday to Friday. Limited parking is available at the Alumni Center with a tag from the Center. **A parking permit is included in the registration fee.** Permits will be available 10–12 on Thursday, August 22 at the Alumni Center driveway and the entrance to the parking lot west of the Old Stadium or at the registration table during the conference. You MUST obtain your conference parking permit before parking your vehicle on campus, unless you park in the parking garage, in which case, a validation permit can be obtained at the registration table.

## Accommodations:

**a) Holiday Inn:** \$99.95 + tax. (785) 539-7531.  
1641 Anderson Ave. **By August 5, 2019.**

Use Group Code: RIS.

**b) Four Points by Sheraton:**

\$80 + tax. (785) 587-5571.

530 Richards Drive. No cut-off date.

**Ask for K-State Rate.**

# Breakout Session Topics:

1. The 2018 Farm Bill: New Decisions for Kansas Farmers  
**Mykel Taylor, Robin Reid, Monte Vandevier, Dan O'Brien, Rich Llewelyn**
2. Supplemental Coverage Option (SCO) **Monte Vandevier**
3. Trade Conflict and Aid **Nathan Hendricks, Joe Janzen**
4. Agricultural Trade-The Long View **Allen Featherstone**
5. History by the Numbers - A Look at Government Farm Program Payments (and other stuff) on Kansas Farms Using KFMA Data **Kevin Herbel**
6. Farm Finance Update **Allen Featherstone**
7. Volatility of Kansas Farm Incomes  
**Whitney Bowman, Nathan Hendricks**
8. How Much Debt Is Too Much? Why is Enterprise Analysis Critical for Your Farm's Competitiveness?  
**Duane Hund, David Kehler, LaVell Winsor**
9. Farm Income Tax Update **Mark Dikeman**
10. Kansas Land Values **Mykel Taylor**
11. The Effect of Wind Turbines, Groundwater Stocks, and Irrigation on Land Values **Gabe Sampson**
12. Comparing Willingness to Supply and Willingness to Pay for Cattle Traceability  
**James Mitchell, Glynn Tonsor, Lee Schulz**
13. KFMA Cow-Calf Management Data Collection Results  
**Jordan Steele, Amy Boline**
14. Weathering the Storm in Agriculture: Developing Skills to Cope with Farm Stress  
**John Forshee, Sonia Cooper, Tyler Husa, Brett Melton, Deanna Turner**
15. A Discussion of South African Agriculture With a Farmer in the Heidelberg Region  
**Dirk van Papendorp, Brian Briggeman**
16. Dispelling the Biggest Ag Technology Adoption Myths  
**Terry Griffin**
17. Predicting Fertilizer Prices **Gregg Ibendahl**
18. Managing Grain Price Risk in 2019/20 With Contracts, Hedges and Options **Dan O'Brien**
19. Forecasting Wheat Basis Using Soil Moisture Measurements **Noah Miller, Mykel Taylor**

**Questions?**  
**Rich Llewelyn**  
**[rwl@k-state.edu](mailto:rwl@k-state.edu)**