

Registration
2026 Kansas State University
Agricultural Lenders Conference

In-Person Fee: \$135
Registration fee after deadline: \$150
Registration deadline: September 17, 2026

Register by credit card:
<http://commerce.cashnet.com/KSUagecon>

OR: Make checks payable to:
KSU Ag Economics, and send to:

Rich Llewelyn
Dept. of Agricultural Economics, KSU
324 Waters Hall
1603 Old Claflin Place
Manhattan, KS 66506

Registration

2026 K-State Agricultural Lenders Conference

Name(s) _____

Firm _____

Address _____

City _____ State _____ Zip _____

Phone: _____

Email _____

In-person registrants @ \$135

Total Enclosed: \$ _____

Location (please check one)

- September 22 — Garden City (\$135)
 September 23 — Manhattan (\$135)

September 22, 2026
The Refinery Event Center
3122 Cecil Drive, Garden City, KS

September 23, 2026
International Grains Program (IGP) Center
1980 Kimball Ave., Manhattan, KS

CONFERENCE SCHEDULE

- 8:30 **Registration** (coffee, juice, & donuts)
- 9:00 **Crop Insurance and Government Policy: Managing Risk in Uncertain Times** - Robin Reid, Jenny Ifft
- 9:45 **Macroeconomy and Interest Rates**
Brian Briggeman
- 10:30 Break
- 10:45 **Kansas Land Values**
Megan Hughes
- 11:30 **Cattle Market Outlook**
Glynn Tonsor
- 12:15 **Lunch**
- 1:00 **Dealing with Stress**—Resiliency Team
- 1:30 **Farm Income Tax Changes and Issues**
Mark Dikeman
- 2:15 **Grain Market Expectations for 2027**
Daniel O'Brien
- 3:00 **Adjourn**

Kansas State University: Agricultural Experiment Station
and Cooperative Extension Service

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KANSAS STATE
UNIVERSITY | Agricultural Economics

2026 Kansas State University

**Agricultural
Lenders Conference**



FEATURING...

- Ag Policy Update
- Macroeconomy and Interest Rates
- Kansas Land Values
- Cattle Market Outlook
- Dealing with Stress
- Farm Income Tax Changes and Issues
- Grain Market Expectations for 2027

The Refinery Event Center
Garden City, September 22, 2026

International Grains Program Center
Manhattan, September 23, 2026

SPEAKERS

Daniel O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received bachelors and masters degrees in Agricultural Economics from the University of Nebraska-Lincoln. After completing his Ph.D. at Iowa State, he worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and risk management strategies; b) grain industry market structure, conduct and performance; and c) economic analysis of irrigated and dryland cropping systems, and cropland leasing arrangements.

Brian Briggeman

Brian Briggeman joined the Department of Agricultural Economics at Kansas State University in July 2011 as an Associate Professor and Director of the Arthur Capper Cooperative Center. His research interests include agricultural finance, agribusiness and cooperative management and macroeconomic implications for U.S. agriculture. Prior to joining Kansas State University, Brian was an economist with the Federal Reserve Bank of Kansas City. He holds a bachelor's degree in agribusiness from Kansas State University, an M.S. degree in agricultural economics from Texas A&M University and a Ph.D. degree in agricultural economics from Purdue University. He is originally from Iuka, Kansas where his parents own and operate the family farm.

Jenny Ifft

Jennifer Ifft is the Flinchbaugh Agricultural Policy Chair, and Associate Professor and Extension Specialist in Agricultural Policy. She has an integrated research and extension program that covers policy and regulatory issues that affect the viability of U.S. and Kansas agriculture. Her current projects are in the areas of nontraditional finance, crop insurance, farmland markets and farm labor. Before coming to Kansas State University, she was an assistant professor at the Cornell University Charles H. Dyson School of Applied Economics and Management and worked in the Farm Economy Branch of the USDA Economic Research Service. She has a PhD from the University of California - Berkeley, an MPhil from the University of Cambridge and a BS from the University of Illinois at Urbana-Champaign. She grew up on her family's farm in central Illinois.

Robin Reid

Robin Reid is an Extension Farm Economist with the Agricultural Economics Department at Kansas State University. Robin works on a variety of economic topics including farm policy, farm financial management, land values, Women in Ag programming, and much more. Robin grew up on a farm in Wisconsin and earned a B.S. in Agricultural Business from UW-River Falls. She also holds a M.S. in Agricultural Economics from K-State.

Megan Hughes

Megan Hughes is an Assistant Professor and Extension Specialist in land and crop markets. Her research interests include agricultural finance, farm management, and production. Megan's research has included work on agricultural credit markets, producer sentiment, and the adoption of conservation practices. Megan was raised on a seventh-generation independent seed farm in Northern Illinois and is passionate about running research and extension program to deliver insights back to the farm. She holds a BS in Agribusiness Management from Michigan State University and an MS and PhD from Purdue University.

Glynn Tonsor

Glynn Tonsor joined the KSU Agricultural Economics faculty as an Assistant Professor in March, 2010. He obtained his Ph.D. from KSU in 2006 and was an Assistant Professor in the Dept. of Agricultural, Food, and Resource Economics at Michigan State University from May 2006 to March 2010. Glynn's current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. His broader interests cover aspects throughout the meat supply chain ranging from production level supply issues to end-user consumer demand issues.

Mark Dikeman

Mark Dikeman is the Executive Director of the Kansas Farm Management Association. Mark is responsible for implementing and maintaining an Extension educational farm business management program for commercial farms, resulting in the development of financial and production information to be used for comparable economic analysis by the farms as well as for research, policy and teaching. Mark received a B.S. degree in Animal Sciences and Industry and a M.S. degree in Agricultural Economics from Kansas State University.

K-State's annual Agricultural Lenders Conferences are designed to provide the Kansas financial community with updates on current agricultural topics. The 2026 conference includes:

- **Ag Policy Update**
Robin Reid/Jenny Ifft
- **Macroeconomy and Interest Rates**
Brian Briggeman
- **Kansas Land Values**
Megan Hughes
- **Beef Cattle Market Outlook**
Glynn Tonsor
- **Dealing With Stress**
KSE Stress and Resiliency Team
- **Farm Income Tax Changes and Issues**
Mark Dikeman
- **Grain Market Expectations for 2027**
Daniel O'Brien

Questions and information:

Rich Llewelyn
Dept. of Agricultural Economics
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