Employee Wage Rates and Compensation Packages on Kansas Farms

Summary of 2001 and 2008 KFMA Survey Results Kansas Farm Management Association K-State Research and Extension

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Employee Competency Levels

Levei

Employees who are either very new to the farm or have no advanced skills. They are, for example, individuals who are given their tasks by another person and then perform miscellaneous jobs that require no previous training or experience.

Lovel 2

Very specialized individuals who perform anywhere from one to many tasks which require training. Although these employees may make personal decisions such as the order in which to perform certain tasks, they do not have the authority to make decisions relating to their job responsibilities, area of production, or coworkers. As a result, he/she has no supervisory authority.

Laval 3

Employees who are very skilled in at least one specified area. These employees may make decisions related to his or her area of expertise and may administer those decisions through other employees, therefore giving a Level 3 employee some supervisory capacity. However, this person's decision-making authority does not extend into other areas of the operation.

Level 4

Because of his or her exceptional skill level, this person is in a position to make decisions which impact entire areas of the operation. Many employees could have to carry out those decisions, giving this person a potentially large supervisory authority.

Level 5

Level Five employees are the most skilled and qualified full time employees with a farm. They have complete supervisory authority and the most decision-making authority given to any full time employee.

All Employees	Non-Owner/Spouse Data											
All Employees				•	101			etency Le				
		All		1		2	p	3	• • •	4		5
Count*		286		50		89		63		34		43
Own part of Business		9%		20/		0%		5%		9%		44%
Own part of Business % Related to Owners		29%		2% 10%		16%		22%		50%		23%
% Related to Owners		29%		10%		10%		2270		30%		25%
% Male		93%		98%		91%		90%		94%		95%
Average Age		39.0		32.2		36.8		41.7		45.7		42.7
Min Age		12		15		12		19		18		19
Max Age		80		64		80		70		74		75
Year of Edu		12.6		12.3		11.9		12.8		13.1		14.0
Min years of Edu		8		8		8		8		12		12
Max Years of Edu		18		18		16		16		16		18
		100/		2.101		221		1101		221		/1
Receive OT		10%		34%		3%		11%		3%		5%
Avg hrs/wk when receive OT		42.6		41.2		50		43.3		NA**		45
Min OT Hours		40										
Max OT Hours		50										
Years in Industry		15.4		5.2		11.7		19.0		23.4		23.4
Years with business		8.6		3.6		5.6		9.7		11.1		18.1
Years in Current Position		6.3		2.0		4.9		7.6		7.8		12.3
Number On Calamy***		104		6		17		30		21		20
Number On Salary*** Percent on Salary		36%		6 12%		19%		48%		62%		29 67%
Average Salary	\$	27,276	\$	20,283	\$	19,795	\$	28,520	\$	32,309	\$	28,508
Average bourly wage	\$	11.07	\$	9.67	\$	11.22	\$	11.90	\$	13.41	\$	11.99
Total Value of Compensation	\$	26,311	\$	17,669	\$	18,392	\$	32,010	\$	34,174	\$	40,596
Total Compensation/hr	\$	12.91	\$	10.22	\$	11.75	\$	14.22	\$	15.48	\$	15.40
Receive Sick		27		0		10		10		2		2
% Receive Sick		9.4%		0.0%		11.2%		15.9%		5.9%		4.7%
Receive Vacation		100		8		24		35		13		17
% Receive Vacation		35.0%		16.0%		27.0%		55.6%		38.2%		39.5%
in the second of		23.070		_3.0,0	I			23.070		23.270		23.370
Employer pays unemployment		30%		42%		24%		37%		18%		37%
Employer pays workers comp		14%		32%		6%		13%		3%		21%

^{* 7} did not report comptency level

^{**} OT Pay information not reported

^{*** 10} Did not report pay information

All Employees						Total As	sia	ned to Com	pete	ency Levels		279
. ,				Level		Level		Level		Level		Level
		All		1		2		3		4		5
Count		287		50		89		63		34		43
Total Compensation	\$	26,311	\$	17,669	\$	18,392	\$	32,010	\$	34,174	\$	40,596
Hourly Compensation	\$	12.91		\$10.22	\$	11.75	\$	14.26	\$	15.48	\$	15.40
					•							
Total Cash Wage (hourly & salaried)	\$	20,335		\$16,107		\$15,892		\$23,973		\$25,539		\$26,319
Annual Cash Wage (salaried)	\$	27,276		\$20,283		\$19,795		\$28,520		\$32,309		\$28,508
Hourly Wage (\$ paid/hour)	\$	11.07	\$	9.67	\$	11.22	\$	11.90	\$	13.41	\$	11.99
Hourly Wage Equivalent	\$	10.76	\$	9.59	\$	11.09	\$	11.91	\$	12.64	\$	11.29
	-	_			-							
Health Insurance	\$	4,437	\$	1,208	\$	3,305	\$	3,059	\$	5,136	\$	7,003
# receiving Health Ins.		61		4		11		17		12		15
% receiving Health Ins.		21%		8%		12%		27%		35%		35%
Housing	\$	4,507	\$	3,093	\$	2,640	\$	4,148	\$	4,500	\$	7,650
# receiving Housing		52		7		12		15		6		12
% receiving Housing		18%		14%		13%		24%		18%		28%
Utilities	\$	2,159	\$	3,000	\$	2,100	\$	1,679	\$	2,353	\$	2,490
# receiving Utilities		35		1		4		12		6		12
% receiving Utilities		12%		2%		4%		19%		18%		28%
Farm Products	\$	1,523	\$	987	\$	485	\$	1,013	\$	2,520	\$	3,028
# receiving Farm Products		80		7		16		27		13		15
% receiving Farm Products		28%		14%		18%		43%		38%		35%
Personal Use of Vehicles	\$	3,191	\$	1,500	\$	1,440	\$	3,994	\$	3,738	\$	3,837
# receiving Vehicles		29		2		5		10		4		7
% receiving Vehicles		10%		4%		6%		16%		12%		16%
Use of Equipment	\$	3,809	\$	4,150	\$	1,175	\$	6,364	\$	4,333	\$	2,725
# receiving Use of Equipment		22		2		6		7		3		4
% receiving Use of Equipment		8%		4%		7%		11%		9%		9%
					ī		1			1		
Retirement Program Cont.	\$	1,866	\$	831	\$	1,613	\$	1,021	\$	2,900	\$	3,454
# receiving Retirement	_	39		3		4		17		7		7
% Receiving Retirement		14%		6%		4%		27%		21%		16%
					Ι.							
Profit Sharing	\$	2,383	\$		\$		\$	3,167	\$	-	\$	1,000
# receiving Profit Sharing		6		0		2		3		0		1
% receiving Profit Sharing		2%		0%		2%		5%		0%		2%
Danuara		1 000	<u>,</u>	225	_	4 304	^	2 4 4 2	^	4 700	۸.	2.450
Bonuses # receiving Degrees	\$	1,999	\$	325	\$		\$	2,148	\$	1,729	\$	3,459
# receiving Bonuses		61		4		15		25	_	5		11
% receiving Bonuses	<u> </u>	21%		8%		17%		40%		15%		26%
ave house worked (wool-	ı	44 70		20.20	I	25.22		44.40	I	25.02		45.63
avg hours worked/week		41.70		38.29		35.32		41.10	_	35.03		45.67

Mail	Full-Time Employees	Non-Owner/Spouse Data											
Count*	· uii · iiiio _iiipio joos												
Own part of Business 11% 3% 0% 5% 17% 39% % Related to Owners 31% 10% 12% 20% 50% 25% % Male 94% 97% 88% 93% 100% 94% Average Age 38.1 37.6 32.6 39.9 42.8 40.8 Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40			All		1						4		5
% Related to Owners 31% 10% 12% 20% 50% 25% % Male 94% 97% 88% 93% 100% 94% Average Age 38.1 37.6 32.6 39.9 42.8 40.8 Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Ayghrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50 <	Count*		173		31		41		44		18		36
% Related to Owners 31% 10% 12% 20% 50% 25% % Male 94% 97% 88% 93% 100% 94% Average Age 38.1 37.6 32.6 39.9 42.8 40.8 Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Ayghrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50 <	Own part of Dusiness		110/		20/		00/		Γ0/		170/		20%
% Male 94% 97% 88% 93% 100% 94% Average Age 38.1 37.6 32.6 39.9 42.8 40.8 Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 74 64 54 65 72 74 75 74 65 75 75 75 75 75 75 75 75 75 75 75 75 75	·												
Average Age 38.1 37.6 32.6 39.9 42.8 40.8 Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50 50 50 50 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 </td <td>76 Related to Owners</td> <td></td> <td>31%</td> <td></td> <td>10%</td> <td></td> <td>1270</td> <td></td> <td>20%</td> <td></td> <td>30%</td> <td></td> <td>25%</td>	76 Related to Owners		31%		10%		1270		20%		30%		25%
Min Age 12 19 12 19 18 19 Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 <	% Male		94%		97%		88%		93%		100%		94%
Max Age 74 64 54 62 72 74 Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 4	Average Age		38.1		37.6		32.6		39.9		42.8		40.8
Year of Edu 12.6 12.1 10.9 12.6 13.2 14.3 Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50 50.0 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary**** 86 5 13 25 15 27 Percent on Salary 50% 16% 32%<	Min Age		12		19		12		19		18		19
Min years of Edu 8 8 8 12 12 12 Max Years of Edu 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50 50.0 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary**** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970	Max Age		74		64		54		62		72		74
Max Years of Edu 16 16 16 16 16 18 Receive OT 14% 42% 5% 16% 6% 6% Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50.0 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary**** 86 5 13 25 15 27 Percent on Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 1.89	Year of Edu		12.6		12.1		10.9		12.6		13.2		14.3
Receive OT	Min years of Edu		8		8		8		12		12		12
Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50.0 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary*** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 \$ 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93	Max Years of Edu		16		16		16		16		16		18
Avg hrs/wk when receive OT 43.1 41.5 43.3 43.3 NA** 45 Min OT Hours 40 50 40 40.0 40 Max OT Hours 50 50 50.0 50 Years in Industry 15.6 5.4 10.4 18.6 21.2 22.4 Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary*** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 \$ 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93													1
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Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary*** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93 \$ 15.57 Receive Sick 27 0 10 10 2 2 % Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5%	Max OT Hours		50		50		50		50.0				50
Years with business 9.3 4.4 5.4 9.1 11.5 17.7 Years in Current Position 6.8 2.3 4.4 7.7 8.2 12.3 Number On Salary*** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93 \$ 15.57 Receive Sick 27 0 10 10 2 2 % Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5%	Years in Industry		15.6		5.4		10.4		18.6		21.2		22.4
Number On Salary*** 86 5 13 25 15 27 Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 \$ 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93 \$ 15.57 Receive Sick 27 0 10 10 2 2 % Receive Sick 27 0 10 10 2 2 % Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45%	·		9.3		4.4		5.4		9.1		11.5		
Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 \$ 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93 \$ 15.57 Receive Sick 27 0 10 10 2 2 % Receive Sick 15.6% 0.0% 24.4% 22.7% 11.1% 5.6% Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	Years in Current Position		6.8		2.3		4.4		7.7		8.2		12.3
Percent on Salary 50% 16% 32% 57% 83% 75% Average Salary \$ 29,620 \$ 23,440 \$ 23,970 \$ 30,248 \$ 32,636 \$ 30,861 Average hourly wage \$ 10.89 \$ 9.90 \$ 11.32 \$ 11.36 \$ 11.41 \$ 11.99 Total Value of Compensation \$ 34,285 \$ 24,495 \$ 28,572 \$ 37,535 \$ 40,974 \$ 41,856 Total Compensation/hr \$ 13.43 \$ 10.47 \$ 11.88 \$ 14.44 \$ 14.93 \$ 15.57 Receive Sick 27 0 10 10 2 2 % Receive Sick 15.6% 0.0% 24.4% 22.7% 11.1% 5.6% Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%				Ī									
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Receive Sick 27 0 10 10 2 2 % Receive Sick 15.6% 0.0% 24.4% 22.7% 11.1% 5.6% Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	·												
% Receive Sick 15.6% 0.0% 24.4% 22.7% 11.1% 5.6% Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	rotal compensation, in		13.13	7	10.17	Υ.	11.00	Υ.	<u> </u>	7	11.55	7	13.37
Receive Vacation 88 8 23 31 8 15 % Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	Receive Sick		27		0		10		10		2		2
% Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	% Receive Sick		15.6%		0.0%		24.4%		22.7%		11.1%		5.6%
% Receive Vacation 50.9% 25.8% 56.1% 70.5% 44.4% 41.7% Employer pays unemployment 42% 55% 41% 45% 22% 39%	Paraina Varation		00		0	ı	22		24	l	0		4.5
Employer pays unemployment 42% 55% 41% 45% 22% 39%		-+											
	™ keceive vacation		50.9%		25.8%		56.1%		/0.5%		44.4%		41./%
	Employer pays unemployment		42%		55%		41%		45%		22%		39%
	Employer pays workers comp		18%		39%		12%		16%		6%		19%

^{* 3} did not report comptency level

^{**} OT Pay information not reported

^{*** 1} Did not report pay information

Full Time Employees (>1800 hours/year)						Total As	sign	ned to Com	pete	ncy Levels	170
				Level		Level		Level		Level	Level
		All		1		2		3		4	5
Count		173		31		41		44		18	36
Total Compensation	\$	34,285	\$	24,495	\$	28,572	\$	37,535	\$	40,974	\$ 41,856
Hourly Compensation	\$	13.43	\$	10.47	\$	11.88	\$	14.44	\$	14.93	\$ 15.57
Total Cash Wage (hrly & salaried)	\$	28,098	\$	22,594	\$	25,663	\$	29,956	\$	32,280	\$ 30,095
Annual Cash Wage (salaried)	\$	29,620	\$	23,440	\$	23,970	\$	30,248	\$	32,636	\$ 30,861
Hourly Wage (\$ paid/hour)	\$	10.89	\$	9.90	\$	11.32	\$	11.36	\$	11.41	\$ 11.99
Hourly Wage Equivalent	\$	11.04	\$	9.76	\$	10.70	\$	11.42	\$	11.76	\$ 11.47
Health Insurance	\$	4,577	\$	1,208	\$	2,286	\$	3,357	\$	6,633	\$ 7,003
# receiving Health Ins.		52		4		9		15		7	15
% receiving Health Ins.		30%		13%		22%		34%		39%	42%
Housing	\$	4,290	\$	3,093	\$	2,716	\$	4,058	\$	5,000	\$ 7,267
# receiving Housing		44		7		11		14		3	9
% receiving Housing		25%		23%		27%		32%		17%	25%
Utilities	\$	2,112	\$	3,000	\$	2,100	\$	1,679	\$	2,280	\$ 2,520
# receiving Utilities		30		1	Ė	4	-	12		4	9
% receiving Utilities		17%		3%		10%		27%		22%	25%
Farm Products	\$	1,346	\$	987	\$	511	\$	859	\$	2,171	\$ 3,174
# receiving Farm Products	Ė	62	•	7	Ė	15		20	Ė	7	 11
% receiving Farm Products		36%		23%		37%		45%		39%	31%
Personal Use of Vehicles	\$	3,270	\$	1,500	\$	1,440	\$	3,994	\$	4,650	\$ 3,837
# receiving Vehicles		28		2	Ė	<i>.</i> 5	-	10		3	7
% receiving Vehicles		16%		6%		12%		23%		17%	19%
Use of Equipment	\$	4,295	\$	4,150	\$	1,310	\$	7,392	\$	5,750	\$ 2,725
# receiving Use of Equipment		52		2		5		6		2	4
% receiving Use of Equipment		30%		6%		12%		14%		11%	11%
Retirement Program Cont.	\$	1,783	\$	754	\$	1,613	\$	1,104	\$	1,863	\$ 3,454
# receiving Retirement		32		2	Ė	4		14		4	7
% Receiving Retirement		18%		6%		10%		32%		22%	19%
Profit Sharing	\$	2,160	\$	-	\$	1,900	\$	3,000	\$	-	\$ 1,000
# receiving Profit Sharing		5		0	_	2		2		0	1
% receiving Profit Sharing		3%		0%		5%		5%		0%	3%
Bonuses	\$	2,123	\$	367	\$	1,428	\$	2,305	\$	2,000	\$ 3,305
# receiving Bonuses		52		3		13		22		3	10
% receiving Bonuses		30%		10%		32%		50%		17%	28%
avg. hours worked/week		49		45		47		51		54	52
<u> </u>					-						

	Data II'UIII 2006 KF		
Part-Time and Seasonal Employees	Non-Owner/s	Spouse Data	3
	Part Time	Seasonal	
Count	31	54	
Own part of Business	16%	0%	
% Related to Owners	35%	15%	
% Male	81%	94%	1
	39.7	40.9	
Average Age	18	40.9	
Min Age Max Age	75	80	
Year of Edu	12.5	12.8	
	12.5	8	
Min years of Edu Max Years of Edu	16	18	
INIAX FEATS OF EUU	10	10	
Receive OT	6.5%	5.6%	
Avg hrs/wk when receive OT	40	40	
Min OT Hours	40	40	
Max OT Hours	40	40	
Years in Industry	16.0	14.3	
Years with business	10.4	5.6	
Years in Current Position	6.2	5.0	
Г			
Number On Salary	11	3	
Percent on Salary	35%		
Average Salary	\$ 12,891	\$ 4,167	
Average hourly wage	\$ 9.62		
Total Value of Compensation	\$ 13,553	\$ 6,292	
Total Compensation/hr	\$ 11.32	\$ 12.21	
Receive Sick	0	0	
% Receive Sick	0.0%		
Receive Vacation	2		
% Receive Vacation	6%	0.0%	
Employer pays unemployment	6%	13%	
Employer pays workers comp	3%		
Employer pays workers comp	5/0	070	1

	Data from 2008 KF			/
Part-Time and Seasonal Employees	All	Compete	ency Levels	
	Doub	Time	Conconni	
Count	Part	:-Time	Seasonal	
Count		36	54	
Total Compensation			\$ 6,292	
Hourly Compensation	\$	11.32	\$ 12.21	
Total Cash Wage (hourly & salaried)	\$ 1	11,466	\$ 5,832	
Annual Cash Wage (salaried)			\$ 4,167	
Hourly Wage (\$ paid/hour)	\$		\$ 11.93	
Hourly Wage Equivalent		10.21	\$ 12.04	
			Ψ ==.0.	
Health Insurance	\$	7,893	\$ 1,200	
# receiving Health Ins.		2	1	
% receiving Health Ins.		6%	2%	
Housing	\$	7,200	\$ 1,800	
# receiving Housing		1	1	
% receiving Housing		3%	2%	
Utilities	\$		\$ -	
# receiving Utilities		1	0	
% receiving Utilities		3%	0%	
Farm Duadwate		4 505	ć 2.02C	
Farm Products	\$	1,505 7	\$ 3,826	
# receiving Farm Products			2	
% receiving Farm Products		19%	4%	
Personal Use of Vehicles	\$	-	\$ -	
# receiving Vehicles	T	0	0	
% receiving Vehicles		0%	0%	
5	l .	1		
Use of Equipment	\$	350	\$ -	
# receiving Use of Equipment		2	1	
% receiving Use of Equipment		6%	2%	
Retirement Program Cont.	\$	6,050	\$ 696	
# receiving Retirement		2	2	
% Receiving Retirement		6%	4%	
D. C. C.	I.	2 5 2 2 1	<u> </u>	
Profit Sharing	\$	3,500	\$ -	
# receiving Profit Sharing		20/	0	
% receiving Profit Sharing		3%	0%	
Bonuses	\$	-	\$ 300	
# receiving Bonuses		4	3	
% receiving Bonuses		11%	6%	
	I	_,,,		
avg hours worked/week		23	30	
average # months worked/year	NA		4.31	

All Employees			-Owner/		,		
				 etency Le			
	All	1	2	 3	4		5
Count*	408	80	130	92	55		47
Own part of Business	8%	0%	0%	2%	15%		45%
% Related to Owners	27%	15%	16%	22%	47%		70%
% Male	90%	85%	88%	93%	96%		91%
Average Age	35.8	25.8	34.8	40.4	40.1		41.9
Min Age	12	12	16	19	16		18
Max Age	82	68	82	74	74		74
Year of Edu	12.3	11.0	12.1	12.5	13.1		13.9
Min years of Edu	8	8	8	8	8		8
Max Years of Edu	20	16	18	16	20		17
Receive OT	4%	3%	4%	7%	0%		4%
Avg hrs/wk when receive OT	45	40	50	42	NA		45
Min OT Hours	40	40	45	40	40		40
Max OT Hours	55	40	55	50	50		50
Years in Industry	13.4	3.9	11.8	16.2	18.4	1	23.2
Years with business	6.7	2.2	5.0	7.3	8.5		16.1
Years in Current Position	5.6	2.2	4.1	6.3	6.5		13.7
Number On Salary	131	4	36	56	32		32
Percent on Salary	32%	5%	20%	62%	58%		70%
Average Salary	\$ 21,716	\$ 22,290	\$ 16,595	\$ 22,847	\$ 25,468	\$	20,680
Average hourly wage	\$ 8.04	\$ 6.68	\$ 7.94	\$ 8.86	\$ 10.51	\$	8.42
Total Value of Compensation	\$ 19,493	\$ 8,867	\$ 15,441	\$ 23,340	\$ 30,489	\$	28,025
Total Compensation/hr	\$ 9.50	\$ 7.23	\$ 8.69	\$ 10.60	\$ 11.82	\$	10.98
Receive Sick	65	3	12	18	16		15
% Receive Sick	15.9%	3.8%	9.2%	19.6%	29.1%		31.9%
Receive Vacation	161	15	40	49	32		23
% Receive Vacation	39.5%	18.8%	30.8%	53.3%	58.2%		48.9%
Employer pays unemployment	26%	31%	28%	21%	33%		17%
Employer pays workers comp	8%	13%	8%	9%	5%		6%

^{* 4} did not report comptency level

All Employees			Da	ta IIOIII 20	,OI				_	ency Levels		404
All Employees				Level		Level	၁၁၊ပွ	Level	ipei	Level		Level
		All		1		2		3		4		5
Count		408		80		130		92		. 55		47
Total Compensation	\$	19,493	\$	8,867		15,441	\$	23,340	\$	30,489	\$	28,025
Hourly Compensation	\$	9.51	\$	7.23	\$	8.69	\$	10.60	\$	11.82	\$	10.98
Troutry compensation	7	3.31	7	7.23	Y	0.03	Y	10.00	Y	11.02	Y	10.50
Total Cash Wage (hourly & salaried)	\$	15,829	\$	7,950	\$	13,106	\$	19,196	\$	23,699	\$	20,440
Annual Cash Wage (salaried)	\$	21,717	\$	22,290	\$	16,595	\$	22,847	\$	25,468	\$	20,680
Hourly Wage (\$ paid/hour)	\$	8.04	\$	6.68	\$	7.94	\$	8.86	\$	10.51	\$	8.42
Hourly Wage Equivalent	\$	8.15	\$	6.74	\$	7.77	\$	8.90	\$	9.77	\$	8.38
Trouris Wage Equivalent	7	0.15	Υ	0.74	Υ	7.77	Υ	0.50	Υ	3.77	7	0.50
Health Insurance	\$	3,421	\$	2,644	\$	2,860	\$	3,240	\$	3,785	\$	3,843
# receiving Health Ins.	Ť	97	Υ	5	7	17	Τ	28	Τ	23	Υ	24
% receiving Health Ins.	<u> </u>	24%		6%		13%		30%		42%		51%
/o receiving reductions		2 170		0,0		1370		3070		1270		3170
Housing	\$	4,170	\$	4,300	\$	3,914	\$	3,541	\$	5,927	\$	4,676
# receiving Housing	<u> </u>	85	•	6	т	27	7	29	-	11	,	11
% receiving Housing	1	21%		8%		21%		32%		20%		23%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				3,0				02,0		2070		
Utilities	\$	1,833	\$	1,500	\$	1,724	\$	1,979	\$	1,988	\$	1,792
# receiving Utilities	<u> </u>	87	•	4	•	23		25	•	17	•	17
% receiving Utilities	1	21%		5%		18%		27%		31%		36%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,												
Farm Products	\$	865	\$	293	\$	437	\$	745	\$	1,591	\$	1,331
# receiving Farm Products	<u> </u>	150	•	18	•	40		36	•	31	•	23
% receiving Farm Products	1	37%		23%		31%		39%		56%		49%
<u> </u>												
Personal Use of Vehicles	\$	1,283	\$	880	\$	1,170	\$	1,075	\$	1,171	\$	1,925
# receiving Vehicles		54		5	·	14	·	16	·	7		12
% receiving Vehicles	1	13%		6%		11%		17%		13%		26%
Use of Equipment	\$	1,870	\$	175	\$	349	\$	1,754	\$	3,021	\$	3,714
# receiving Use of Equipment		44		2		13		13		7		9
% receiving Use of Equipment		11%		3%		10%		14%		13%		19%
9												
Retirement Program Cont.	\$	1,274	\$	750	\$	487	\$	972	\$	1,900	\$	3,667
# receiving Retirement		27		1		9		9		5		3
% Receiving Retirement		7%		1%		7%		10%		9%		6%
Profit Sharing	\$	5,991	\$	-	\$	1,000	\$	450	\$	30,000	\$	6,400
# receiving Profit Sharing		11		0		3		2		1		5
% receiving Profit Sharing		3%		0%		2%		2%		2%		11%
Bonuses	\$	621	\$	243	\$	809	\$	581	\$	1,014	\$	517
# receiving Bonuses	-	121	٧	19	٧	36	٧	36	٧	1,014	٧	16
% receiving Bonuses	_	30%		24%		28%		39%		20%		34%
		3070		24/0		20/0		33/0		2070		J + /0
avg hours worked/week		42.92		31.71		37.43		44.74		47.36		46.85
	_	· · · · · · · · · · · · · · · · · · ·	_	· · · · · · · · · · · · · · · · · · ·	_	· · · · · · · · · · · · · · · · · · ·	_	· · · · · · · · · · · · · · · · · · ·	_	· · · · · · · · · · · · · · · · · · ·	_	

Full-Time Employees	Non-Owner/Spouse Data										
. ,								etency Le			
		All		1		2		3	4		5
Count*		221		22		57		61	42		36
Own most of Dunings		440/		00/		00/		20/	4.00/		420/
Own part of Business % Related to Owners		11% 27%		0% 0%		0% 7%		2% 16%	19% 45%		42% 72%
70 Helated to Owners		2770		070		770		1070	4370		7270
% Male		95%		86%		95%		95%	100%		97%
Average Age		37.2		31.9		34.0		39.3	39.2		40.3
Min Age		14		18		18		21	21		14
Max Age		73		60		65		73	61		66
Year of Edu		12.5		10.9		11.8		12	13.0		14.1
Min years of Edu		8		8		8		8	8		8
Max Years of Edu		14		14		16		16	20		17
Danaita OT		F0/		00/		70/		F0/	00/		C0/
Receive OT		5%		0%		7%		5%	0%		6%
Avg hrs/wk when receive OT		47.1		0		50		43.3	0		NA**
Min OT Hours		40		0		45		40	0		
Max OT Hours		55		0		55		50	0		
Years in Industry		14.8		5.4		11.5		16.1	17.9		20.9
Years with business		7.5		2.0		4.3		7.6	9.1		14.8
Years in Current Position		6.0		1.8		3.6		6.2	6.5		12.2
Number On Salary		109		4		20		32	29		23
Percent on Salary		49%		18%		35%		52%	69%		64%
Average Salary	\$	23,590	\$	22,290	\$	19,360	\$	23,752	\$ 27,229	\$	22,806
Average hourly wage	\$	8.43	\$	7.01	\$	8.01	\$	8.88	\$ 10.63	\$	8.24
Total Value of Compensation	\$	28,426	\$	20,932	\$	25,322	\$	29,380	\$ 33,950	\$	30,346
Total Compensation/hr	\$	10.33	\$	8.10	\$	9.23	\$	10.90	\$ 12.05	\$	10.66
Receive Sick		60		3		11		16	16		13
% Receive Sick		27%		14%		19%		26%	38%		36%
Receive Vacation		146		15		35		43	29		22
% Receive Vacation		66%		68%		61%		70%	69%		61%
Employer pays unemployment		31%		59%		40%		21%	36%		14%
Employer pays workers comp		10%		18%		9%		13%	7%		6%

^{* 3} did not report competency

^{**} Over time hours not reported

Full Time Employees (>1800 hours/year)						Total A	ssiç	ned to Com	pet	ency Levels		218
				Level		Level		Level	•	Level		Level
		All		1		2		3		4		5
Count		221		22		57		61		42		36
Total Compensation	\$	28,426	\$	20,932	\$	25,322	\$	29,380	\$	33,950	\$	30,346
Hourly Compensation	\$	10.33	\$	8.10	\$	9.23	\$	10.90	\$	12.05	\$	10.66
					•							
Total Cash Wage (hrly & salaried)	\$	22,873	\$	18,415	\$	20,697	\$	23,847	\$	27,155	\$	22,534
Annual Cash Wage (salaried)	\$	23,590	\$	22,290	\$	19,360	\$	23,752	\$	27,229	\$	22,806
Hourly Wage (\$ paid/hour)	\$	8.43	\$	7.01	\$	8.01	\$	8.88	\$	10.63	\$	8.24
Hourly Wage Equivalent	\$	8.38	\$	7.18	\$	7.61	\$	8.86	\$	9.71	\$	8.01
Health Insurance	\$	3,580	\$	1,805	\$	3,275	\$	3,364	\$	3,987	\$	4,052
# receiving Health Ins.		78		4		13		24		19		18
% receiving Health Ins.		35%		18%		23%		39%		45%		50%
Housing	\$	3,972	\$	4,300	\$		\$	3,548	\$	5,520	\$	3,382
# receiving Housing		77		6		26		25		10		9
% receiving Housing		35%		27%		46%		41%		24%		25%
Utilities	\$	1,849	\$	1,500	\$		\$	2,069	\$	1,925	\$	1,844
# receiving Utilities		79		4		22		22		16		14
% receiving Utilities		36%		18%		39%		36%		38%		39%
Farm Products	\$	961	\$	393	\$		\$	863	\$	1,570	\$	1,542
# receiving Farm Products		123		12		35		29		28		18
% receiving Farm Products		56%		55%		61%		48%		67%		50%
5	_		_		_		_		_			
Personal Use of Vehicles	\$	1,182	\$	1,050	\$		\$	1,113	\$	1,171	\$	1,388
# receiving Vehicles		47		3		14		15		7		8
% receiving Vehicles		21%		14%		25%		25%		17%		22%
Has of Favings and	۲	2.011	۲.		۲.	257	۲.	1 (02	۲.	2.400	<u>,</u>	2.714
Use of Equipment	\$	2,011	\$	- 0	\$	357	\$	1,692	\$	3,400	\$	3,714
# receiving Use of Equipment		78		000		12		12		140/		250/
% receiving Use of Equipment		35%		0%		21%		20%		14%		25%
Retirement Program Cont.	\$	1,244	\$	750	\$	675	\$	972	\$	1,900	\$	2,500
# receiving Retirement	ې	22	ې	730	٧	5	ې	9	ې	1,900	٦	2,300
% Receiving Retirement		10%		<u></u>		9%		15%		12%		6%
% Necelving Nethernent		1070		370		370		13/0		12/0		070
Profit Sharing	\$	3,767	\$	_	\$	1,000	\$	450	\$	_	\$	7,500
# receiving Profit Sharing	~	9	屵	0	7	3	7	2	┵	0	7	Δ
% receiving Profit Sharing		4%		0%		<u>5</u>		3%		0%		11%
70 receiving Front Snaring		7/0		070	I	370		370		070		±±/0
Bonuses	\$	739	\$	360	\$	975	\$	694	\$	1,014	\$	473
# receiving Bonuses	7	89	f	12	_	26	7	27	Ť	11	7	11
% receiving Bonuses		40%		55%		46%		44%		26%		31%
					<u> </u>		<u> </u>	, 0				
avg. hours worked/week		53		49		52		52		54		54
, -										- 1		

Part Time and Seasonal Employees	Non-Owner		
Part-Time and Seasonal Employees	Part Time	/Spouse Dat Seasonal	a
Count	Part Time 51		<u> </u>
Count	5.	113	
Own part of Business	6%	3%	
% Related to Owners	25%		
% Related to Owners	25%	20%	
% Male	75%	88%	
Average Age	32.6		
Min Age	12	14%	
Max Age	74	77%	
Year of Edu	11.6		
Min years of Edu	6.0	8.0	
Max Years of Edu	16.0	18.0	
Receive OT	4%	3.5%	
Avg hrs/wk when receive OT	40	40	
Min OT Hours	40	40	
Max OT Hours		40	
Years in Industry	9.7	11.4	
Years with business	5.3	5.4	
Years in Current Position	5.1	4.6	
Number On Salary	3		
Percent on Salary	16%		
Average Salary	\$ 5,235		
Average hourly wage	\$ 7.26	 	
Total Value of Compensation	\$ 7,727		
Total Compensation/hr	\$ 7.97	\$ 8.50	
Receive Sick	(_	
% Receive Sick	0.0%	3.5%	
Receive Vacation	(_	
% Receive Vacation	12%	3.5%	
Employer pays unemployment	25%	_	
Employer pays workers comp	4%	9%	

Part-Time and Seasonal Employees	All Compet	ency Levels	,
Tart Time and Ocasonal Employees	All Compet	city Levels	
	Part-Time	Seasonal	
Count	51	113	
Total Compensation	\$ 7,727	\$ 5,201	
Hourly Compensation	\$ 7.97	\$ 8.50	
riourly compensation	Ų 7.57	ÿ 0.50	
Total Cash Wage (hourly & salaried)	\$ 7,145	\$ 4,910	
Annual Cash Wage (salaried)	\$ 5,235	\$ 9,125	
Hourly Wage (\$ paid/hour)	\$ 7.26	\$ 7.80	
Hourly Wage Equivalent	\$ 7.23	\$ 8.07	
		,	
Health Insurance	\$ 1,938	\$ 3,620	
# receiving Health Ins.	5	8	
% receiving Health Ins.	10%	7%	
ū			
Housing	\$ 3,400	\$ 4,200	
# receiving Housing	2	4	
% receiving Housing	4%	4%	
<u> </u>	-		
Utilities	\$ 850	\$ 1,840	
# receiving Utilities	1	5	
% receiving Utilities	2%	4%	
Farm Products	\$ 187	\$ 352	
# receiving Farm Products	13	11	
% receiving Farm Products	25%	10%	
Personal Use of Vehicles	\$ 500	\$ 750	
# receiving Vehicles	2	3	
% receiving Vehicles	4%	0%	
	<u>_</u>		
Use of Equipment	\$ 250	\$ 425	
# receiving Use of Equipment	5	8	
% receiving Use of Equipment	10%	7%	
Retirement Program Cont.	\$ 103	\$ 700	
# receiving Retirement	3	1	
% Receiving Retirement	6%	1%	
D. C. C.	1 1	^	
Profit Sharing	\$ -	\$ -	
# receiving Profit Sharing	0	0	
% receiving Profit Sharing	0%	0%	
Demuses		ć 44 <i>C</i>	
Bonuses # receiving Ponuses	\$ -	\$ 416	
# receiving Bonuses	16	14	
% receiving Bonuses	31%	12%	
aug bours worked (wook	10	25	
avg hours worked/week	19	35	
average # months worked/year	NA	4.15	

Comparisons Between 2001 and 2008 KFMA Employee Management Surveys			
		All	Full-Time
		Employees	Employees
Change in Salary	\$	5,560	\$ 6,030
% Change		25.6%	25.6%
Change in Hourly Wage	\$	3.03	\$ 2.46
% Change		37.7%	29.2%
Change in Total Cash Wage	\$	4,506	\$ 5,225
% Change		28.5%	22.8%
Change in Total Value of Compensation	\$	6,818	\$ 5,859
% Change		35.0%	20.6%
Change in Health Insurance	\$	1,016	\$ 997
% Change		29.7%	27.8%
Change in Housing	\$	337	\$ 318
% Change		8.1%	8.0%
Change in Utilities	\$	326	\$ 263
% Change		17.8%	14.2%
Change in Farm Products	\$	658	\$ 388
% Change		76.1%	40.4%
Change in Vehicle Use	\$	1,908	\$ 2,088
% Change		148.7%	176.6%
Change in Equipment Use	\$	1,939	\$ 2,294
% Change	,	103.7%	114.1%
Change in Retirement Contributions	\$	592	\$ 539
% Change	,	46.5%	43.3%
Change in Profit Sharing	\$	(3,153)	\$ (1,607)
% Change	7	-52.6%	-42.7%
Change in Bonuses	\$	1,378	\$ 1,384
% Change	T	221.9%	187.3%