

For Agricultural Lenders, Accountants, Attorneys, & Professionals

Farm Succession: Tools for the Trusted Advisor

Helping Clients Start Conversations, Identify Next Steps & Move Forward

9:00 - 9:20 AM	Welcome & Introductions
9:20 - 10:30 AM	Where Do You Fit in Farm Succession Planning?
10:30 - 10:45 AM	Know Your Boundaries: Help, Support, or Refer?
10:45 - 11:00 AM	Break
11:00 - 11:30 AM	Who Do You Call? Kansas Farm Transition Resources
11:30 AM - 12 PM	Navigating and Approaching Farm Families Around Succession
12:00 - 12:45 PM	Lunch
12:45 - 1:45 PM	Farm Transition Case Study Lab
1:45 - 2:30 PM	Mediation Skills for Agricultural Service Professionals
2:30 - 2:45 PM	Addressing Competency Concerns
2:45 - 3:00 PM	Closing Statements