
KEVIN L. HERBEL

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EDUCATION

Master of Science, Kansas State University, Manhattan, KS
July 1991

Major: Agricultural Economics

Bachelor of Science, Kansas State University, Manhattan, KS
December 1988

Major: Agricultural Economics, Specialty Option—Agricultural Mechanization

Associate of Arts, Hesston College, Hesston, KS

May 1986

Major: Agriculture

EXPERIENCE

Executive Director, Kansas Farm Management Association Program June 2007—
present

K-State Research and Extension, Dept of Agricultural Economics, Manhattan, KS
Provide guidance and leadership to the KFMA Program and the K-MAR-105 Association. Coordinate the activities of 26 KFMA Economists as they deliver the KFMA Program to the farm families of Kansas. Administrate the process of collecting financial and production records for use as a data base for research, teaching and extension programs in farm management at Kansas State University.

State Economist January 2007—June 2007
K-MAR-105 Association, Manhattan, KS (Part-time)

Assist the administrator of the K-MAR-105 Association in developing and implementing training for association economists and office staff. Participate in the process of collecting financial and production records as a data base for research, teaching and extension programs in farm management at Kansas State University.

Extension Agricultural Economist—Kansas Farm Management Association N.E. January 2006—April 2006
Cooperative Extension Service, Kansas State University, Manhattan, KS (Part-time, Temporary)

Provided training and assistance to agricultural economists in collecting and analyzing detailed financial and production records for Farm Management Association members. Assisted in providing financial and production data to the Department of Agricultural Economics, Kansas State University, to be used as a data base for research, teaching, and extension programs in farm management.

Extension Farm Analyst March 2004—June 2007
Cooperative Extension Service, Kansas State University, Manhattan, KS (Part-time)

Assist farm families encountering a variety of challenges. Intensive one-on-one consultation focuses on analyzing the existing operation and looking at alternative plans to restore or improve the operation's profitability. Issues involving the process of transferring farms to the next generation and assisting with ideas for intergenerational business planning are often a part of this process.

Extension Assistant—Grazing Land Water Quality Education Program February
2004—December 2006

Extension Agricultural Economics, Kansas State University, Manhattan, KS (Part-time)
Worked together with project team to implement the Kansas Grazing Land Water Quality Program. The program assists grazing resource managers in evaluating existing resources, and developing management and capital improvement alternatives that are both environmentally and economically efficient.

Extension Agricultural Economist—Kansas Farm Management Association

N.C.

August 1994—July 2003

Cooperative Extension Service, Kansas State University (office base in Abilene, KS)

Assisted 125 member farm families in ten Kansas counties to keep detailed financial and production records. Provided guidance to these families in the analysis of their records and helped them to develop business management, and marketing, goals and alternatives. Developed an educational process which enabled analysis of their records for use in financial planning and tax management. Provided financial and production data to the Department of Agricultural Economics, Kansas State University, to be used as a data base for research, teaching, and extension programs in farm management.

EXPERIENCE
(continued)

Extension Farm Analyst December 1993—August 1994
Cooperative Extension Service, Kansas State University, Manhattan, KS (Part-time)
Assisted Kansas farm families by providing confidential consultation in either financial or weather-related crisis situations, primarily using the FinPack™ computer program. Involved working with referrals from the Kansas Emergency Flood Recovery Assistance Center (KEFRAC) and the Farmers Assistance, Counseling and Training Service (FACTS).

Extension Assistant—Farmstead Assessment System October 1991—August 1994
Extension Agricultural Engineering, Kansas State University, Manhattan, KS
Coordinated efforts for state-wide testing and implementation of the Kansas Farmstead Assessment System (Farm*A*Syst) program. This involved coordination of several agencies at the state and local levels to provide training and assistance in getting the program started. During 1991-92 coordinated the development of the Kansas Farm*A*Syst package, along with pilot testing and review of the materials. Farm*A*Syst is a farmstead and point-source pollution management program.

Extension Assistant—Balanced Farming and Family Living Program September 1989—September 1991
Extension Agricultural Economics, Kansas State University, Manhattan, KS
Provided financial consultation for Kansas farm families with the use of the FinPack™ computer program and enterprise budgeting. Organized and edited a monthly newsletter and assisted with preparation of the program manual. Served as coordinator for the evaluation phase of the BFFL program, which involved evaluation preparation and administration, as well as writing of the final report.

PUBLICATIONS/OTHER RESOURCES

information) Kansas Farm Management Association Program Website (Updated regularly with current

www.AgManager.info/KFMA

Annually) Annual ProfitLink and Enterprise Summaries and Executive Summary Reports (Published

Kansas Farm Management Association

Kansas Farm Management Association Newsletter, published since July 2007
Kevin L. Herbel, Editor

Profit Cow-Calf Producers: Pendell, D.L., Y.J. Kim and K.L. Herbel, “Differences Between High-, Medium-, and Low-

posted at An Analysis of 2010-2014 Kansas Farm Management Association Cow-Calf Enterprise”

2015 http://www.agmanager.info/livestock/budgets/production/beef/Cow-Calf_2015.pdf December

2010-2014 Kansas Farm Pendell, D.L. and K.L. Herbel, “Feed Costs: Pasture vs Non Pasture Costs: An Analysis of

Management Association Cow Calf Enterprise” posted at http://www.agmanager.info/livestock/budgets/production/beef/FeedCosts_2015.pdf December

2015

Cow-Calf Producers: An Dhuyvetter, K.C. and K.L. Herbel, “Differences Between High-, Medium-, and Low-Profit

Analysis of 2008-2012 Kansas Farm Management Association Cow-Calf Enterprise” posted at

[http://www.agmanager.info/livestock/budgets/production/beef/Cow-calf_EnterpriseAnalysis\(Aug2013\).pdf](http://www.agmanager.info/livestock/budgets/production/beef/Cow-calf_EnterpriseAnalysis(Aug2013).pdf)

Dhuyvetter, K.C., and K.L. Herbel, "Feed Costs: Pasture vs Non Pasture Costs: An Analysis of 2010-2014 Kansas Farm Management Association Cow Calf Enterprise" posted at [http://www.agmanager.info/livestock/budgets/production/beef/Pasture_vs_NonPastureCosts_Cow-calfEnterprise\(Aug2013\).pdf](http://www.agmanager.info/livestock/budgets/production/beef/Pasture_vs_NonPastureCosts_Cow-calfEnterprise(Aug2013).pdf)

Featherstone, Allen M., Mark A. Wood, Kevin L. Herbel and Michael R. Langemeier, "Multiple Entity Farms: A Growing and Challenging Phenomenon," *Agricultural Finance Review*. Vol. 72 No. 2, 2012:210-221.

Frasier Pope, Kelsey, Ted C. Schroeder, Michael R. Langemeier and Kevin L. Herbel, "Cow-Calf Producer Risk Preference Impacts on Retained Ownership Strategies," *Journal of Agricultural and Applied Economics*. 43,4 (November 2011):497-513.

Decision Considerations for Expiring CRP Contracts, 2008
K-State Research and Extension, Publication MF-2827
Blocksome, Carolyn E., Kevin L. Herbel, Rodney D. Jones and Walter H. Fick

PUBLICATIONS/OTHER RESOURCES

(continued)

CRP Decision Tool: For Farm Managers with Expiring CRP Contracts, 2006
Excel Spreadsheet Decision Tool
Herbel, Kevin L. and Rodney D. Jones
www.agmanager.info/livestock/budgets//production/default.asp

Herbel, Kevin L., and Rodney Jones, "Economic Analysis Provides Important Information for Making Management Decisions," *The Grassland Watershed*, Volume 9-3, October, 2006

Blocksome, Carol, L. Huber, K. Herbel, W. Fick, and R. Jones, "Kansas Grassland Water Quality Stewardship Program," Poster presented at the 2006 K-State Research and Extension Annual Conference, Manhattan Kansas, October, 2006

Well Plugging Demonstration Video, 1993
Dept of Agricultural Engineering
Rogers, Danny and Kevin L. Herbel

Williams, Jeffery R., Donald L. Tanaka and Kevin L. Herbel, "Farm Value of Topsoil in Spring Wheat Production," *Journal of Agricultural Resource Economics*, 01/1993; 18(01)

Herbel, Kevin L., Editor and Coordinator, *Adaptation of the Farmstead Assessment System* Kansas, 1992

Herbel, Kevin L. and Jeffery R. Williams, "Profitability of a Resource-Conserving Crop Rotation: An Analysis for a Central Kansas Farm," *Journal of Sustainable Agriculture*, Vol. 2, Number 4, 1992: 31-45.

Herbel, Kevin L., "There is a Future for the Family Farm," *Balanced Farming and Family Living Program Final Report*, Kansas Cooperative Extension Service, 1991.
