

# NEWSLETTER

## Kansas Society of Farm Managers & Rural Appraisers And The Kansas Chapter of the American Society of Farm Managers and Rural Appraisers

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### March 2017

The KSFMRA Winter Meeting was held February 22-24, 2017 in Manhattan, KS. There were 52 in attendance for the pre meeting Grain elevator Evaluation Seminar taught by Jeff Berg, ARA. The seminar on Thursday morning taught by Roger McEowen had 66 in attendance. There were 80 for the winter meeting itself. We are especially appreciative of all of our instructors and for the sponsorship provided by Lonnie Smith with Pioneer.

Congratulations to our two newly elected directors. Cami Long, High Plains Farm Credit was elected to fill the vacant director slot and will serve a five year term. Fred Olsen, AFM with Farmers National Company was elected to fill the annual open director slot and will serve a full 7 year term. New KSFMRA members are:

Robert (Bob) Rhoton – Allied Field  
Keith Tucker – Farm Manager  
David Bunker – Allied Field

Bill Lansdowne – Appraiser  
Lori Rogge – Allied Field

Since the meeting we have added two members to the Kansas Chapter ASFMRA as well. They are Cody Barilla – Associate Member & Aaron Kreutzer – Student Member

It's great to have all seven on board!



Jeffery Berg, ARA with Grain Elevator Valuation Seminar



Seminar with Roger McEowen

In keeping with the theme of our pre meeting seminar we changed up the winter meeting a bit and did a Thursday afternoon tour. Our tour started in the International Grains Center. We learned the importance of having Kansas residents provide marketing to foreign nations for the promotion of Kansas grain products. We also better understand how grain is graded for quality.

The extrusion mill provided an insight to the wide variety of products produced by the extrusion process. The feed mill is more complex than a normal feed mill with its bio tech abilities. It is also used to mix a wide array of feed mixes for the university's livestock.

The Wheat Innovation Center showed us how new wheat varieties are born in half the time it used to take and the vast library of wheat varieties from the world over. Moreover, the entire complex is a world renown teaching facility for foreign consumers of Kansas produced grain. I always wondered how my grain checkoff dollars were being used.



Pictures thanks to Brandon Grigsby & Robert Stickney

### Summer Internship -

The Kansas Chapter ASFMRA and the Kansas Society of FMRA is pleased to announce the 2nd year of our summer intern program. Aaron Kreutzer, a junior business major at Ft. Hays State University in Hays, KS has accepted the position. This is a 10 week program designed to introduce students to the fields of general agriculture appraising and/or farm management. Aaron is interested in becoming an appraiser, so he will be spending the full 10 weeks with appraisers. Big thanks to Ann Roehm and Barb Lechtenberg, ARA with Cannon, Lechtenberg and Associates, Inc. in Hutchinson, KS for volunteering 7 weeks for the program. Also, to Bill Wilson with Gen 3 Appraisal Company from Manhattan for another 3 weeks. The internship program would not be possible without their help

Most of you are aware that we raised the dues for the KSFMRA to \$75. However the billing went out as the \$50, so we are going through the records and will be following up with those that still owed the \$25 difference. Once we show you as current on the \$75, Mykel &/or Rich will be following up with notification as to access to the data sales information. The access to the sales data was the basis for the increase in dues. All members should understand that the data sales information, while an excellent resource, is not designed to be a substitute for your professional requirements for due diligence in researching your comparable sales.

Effective with the Winter Business meeting, Ray Bartholomew, has taken over the responsibilities of Secretary/Treasurer for the KSFMRA. This will realign duties for Mykel & Rich. Marcella Budden will “officially” be retired from her duties for the KSFMRA as of 3-31-2017. We greatly appreciate all of the many years of service that she has given to the Society. Mykel will be responsible as continuing education coordinator and data sales; Rich will provide website services, continuing education assistance and meeting planning assistance; Ray will be the contact point for dues and newsletter items as well as duties associated with the secretary & treasurer for reports and maintaining records. Address for mailing in dues, effective April 1, 2017, is KSFMRA, C/O Ray Bartholomew, 4107 South Obee Road, Hutchinson, KS 67501.

Tentative plans are for the Summer Meeting to be in Larned, July 11-12. Theme will be water issues and irrigation technology. If you have ideas for a pre-meeting seminar on Monday the 10<sup>th</sup> of July please contact Ray Bartholomew. Summer Committee chair is Tyson Steffen.

Next year’s winter meeting plans are to be back in Salina with USPAP as the pre-meeting seminar. Hotel location is yet to be determined.

Please indicate your preference for delivery of future newsletters.

- Hard copy mailed
- Copy emailed
- Both hard copy mailed and copy emailed

Either email your response to Ray Bartholomew at [raybart53@gmail.com](mailto:raybart53@gmail.com) or notify by mail to KSFMRA, C/O Ray Bartholomew, 4107 South Obee Road, Hutchinson, Kansas 67501.

***Ray E. Bartholomew***

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