2020 Kansas NFI Prediction

GREGG IBENDAHL





Revenue changes

Not necessarily coronavirus changes

Livestock VFP - %

- \circ From \$101,445 to \$81,943 $\,$ $\,$ 20% lower
- Based on 2019 KFMA state summary





Revenue changes

Crops

- 2019 crop prices based on KFMA enterprise summaries
- Yield readjust to average
 - ∘ Corn 16% lower
 - ∘ Grain sorghum 5% lower
 - ∘ Soybeans 11% lower
 - ∘ Wheat − 8% (reflects higher yield in '19 to normal in '20)





Revenue changes

Government payments

- ${\scriptstyle \circ}$ The 2019 payment reflected a large MFP payment
- Without MFP \$20,000
- For 2020 government payment should double
 - $\,{}^{\circ}$ Most base acres in PLC (except soybean base in SE)
 - Based on April update
 - · Wheat \$0.88/bu
 - Sorghum \$0.77/bu
 - o Corn \$0.07/bu
 - No soybeans

Crop insurance

- ${\scriptstyle \circ}$ Higher prices in crop revenue coverage
- Fewer prevented planting acres





Expense changes

Fertilizer

- AA from \$560 in '19 to \$424 in '20
- 24% reduction but likely much fertilizer purchased before prices went down

Diesel

- Down 20% in 2020
- Again farmers paid for some fuel before price decrease

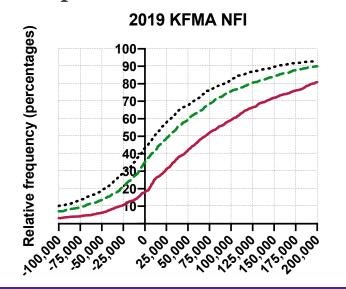
Interest -4.5% average rate

KFMA farms added 4% more debt in '19 and likely '20





Comparison of all farms

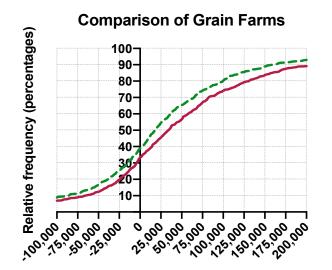


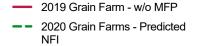
2019 NFI

2019 NFI-w/o MFP

••• 2020 All farms - Predicted NFI

Comparison of grain farms

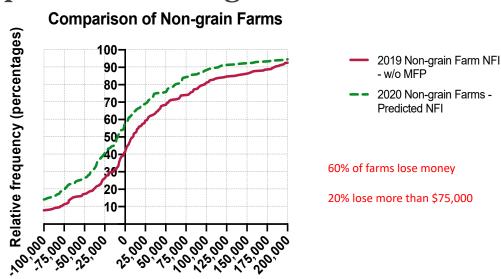






KANSAS STATE
UNIVERSITY
Agricultural Economics

Comparison of non-grain farms





KANSAS STATE Agricultural Economics

Conclusions

Without additional funds — a very bleak year • Livestock farms particularly at risk

Fortunately, CARES act to provide \$16 billion Webinar on Friday morning.





Broad Context on KS Beef-Cattle & Pork-Swine Sector Impacts

- ■Damage estimates per head
 - ☐ Cattle: early-April OSU led report Tonsor was collaborator on
 - ☐ Hogs: early-April ISU-CARD report
- ■Inventories
 - □USDA and GT approximation for Backgrounder/Stocker

> \$1.6 billion bottom-line estimate

Broad Approximation of COVI	D19 Impact	on KS Livestock Marg	gins, by Sector		
Sector	\$ Head Damage Estimate		KS Inventory Impacted	KS Aggregate Damage Estimate	
Beef, Cow-Calf	\$	247.15	1,433,000	\$	354,165,950
Beef, Backgrounder/Stocker	\$	159.98	3,095,620	\$	495,237,288
Beef, Feedlot	\$	205.96	2,944,869	\$	606,525,264
Pork, Hogs	\$	48.16	3,660,588	\$	176,293,927
				\$	1,632,222,428



