

# Key Dates Coming Up re: Grain Markets

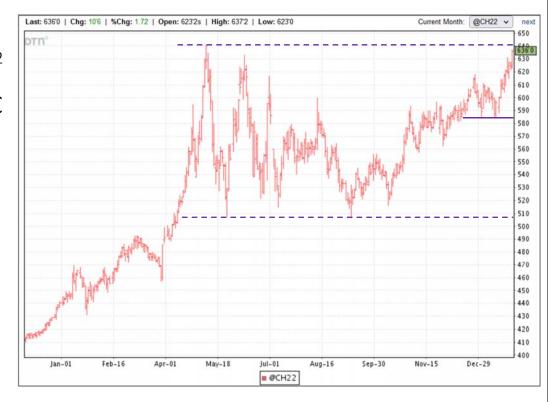
- January 12<sup>th</sup> USDA Annual Crop Summary, WASDE, Stocks, Wheat Seedings
- February 9<sup>th</sup> USDA WASDE
- February 24-25 USDA Agricultural Outlook Forum with MY 2021/22 forecasts
- March 9<sup>th</sup> USDA WASDE
- March 31st USDA Grain Stocks & Prospective Plantings
- April 8<sup>th</sup> USDA WASDE
- $\bullet\,$  May 12th USDA WASDE with 1st "New Crop" MY 2021/22 monthly forecast
- June 10th USDA WASDE
- June 30<sup>th</sup> USDA Grain Stocks & Acreage

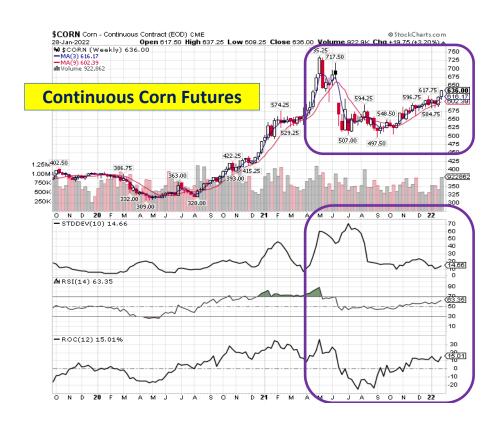
Item	2020/2021 estimate	2021/2022 forecast	Change from December 9	Change from 2020/2021
Planted area (million acres)	90.7	93.4	0.1	2.7
Harvested area (million acres)	82.3	85.4	0.3	3.1
field (bushels per acre)	171.4	177.0	**	5.6
	,	Million	bushels	-
Beginning stocks	1,919	1,235	-2	-685
Production	14,111	15,115	53	1,004
mports	24	25		1
Total supply	16,055	16,375	51	320
eed and residual	5,602	5,650	-	48
ood, seed, and industrial	6,466	6,760	80	294
Ethanol	5,028	5,325	75	297
Domestic use	12,068	12,410	80	342
Exports	2,753	2,425	-75	-328
Total use	14,821	14,835	5	14
Ending stocks	1,235	1,540	46	305
		Pe	rcent	-
Stocks to use ratio	8.3	10.4	0.3	2.0
		Dollars	per bushel	
Average market price	4.53	5.45	-	0.92

# Corn Futures Closes, Changes & Market Carry on Friday, January 28, 2022

	Corn	Futures	
Month	Close	Change	Carry /mo
Mar <sup>L</sup> 22	\$6.36	<b>企 \$0.10</b> ¾	
May 22	\$6.33 1/4	<b>企 \$0.10 ½</b>	No Carry
July 22	\$6.26 1/4	<b>企 \$0.10 ½</b>	No Carry
Sept 22	\$5.84 1/4	<b>企 \$0.05</b>	No Carry
Dec <sup>H</sup> 22	\$5.69 1/2	<b>企 \$0.02</b> ¾	No Carry
Mar 23	\$5.77	<b>企 \$0.02</b> ¾	\$0.0250
May 23	\$5.80	ग्रे \$0.02 ¾	\$0.0150
July 23	\$5.79 3/	ग्रे \$0.02 ¾	No Carry

CME Corn
MARCH<sup>2022</sup>
Daily OHLC
12/1/2020 to
1/28/2022





Date						
1/28/2022						
<b>Grain Futures Contracts</b>	Closing \$					
MAR 2022 Corn (Lead contract)	\$6.3600					
DEC 2022 Corn (2022 Harvest Contract)	\$5.6950					
1/28/2022	Cash Grain & H	larvest Conti	ract Prices @	Kansas Grain	Elevators	
	Representing the h					
Cash Market Spot & FC Bids	Colby	Salina	Topeka	Garden City	Hutchinson	Columbus Area
	NW KS	NC KS	EC-NE KS	SW KS	SC KS	SE KS
Corn Spot Cash\$	\$6.56	\$6.51	\$6.46	\$6.76	\$6.71	\$6.31
Corn Spot Cash Basis	\$0.20	\$0.15	\$0.10	\$0.40	\$0.35	(\$0.05)
Corn Harvest FC\$: Fall 2022	\$5.50	\$5.45	\$5.40	\$5.85	\$5.60	\$5.45
Corn Harvest FC\$ Basis	(\$0.20)	(\$0.25)	(\$0.30)	\$0.15	(\$0.10)	(\$0.25)

1/28/2022 Grain Futures Contracts	Closing \$					
MAR 2022 Corn (Lead contract)	\$6.3600					
DEC 2022 Corn (2022 Harvest Contract)	\$5.6950					
1/28/2022	Cash Grain & H	larvest Cont	ract Prices @	Kansas Grain	Elevators	
	Representing the hi	ighest bids availd	able at each loca	tion		
Cash Market Spot & FC Bids	Colby	Salina	Topeka	Garden City	Hutchinson	Columbus Area
	NW KS	NC KS	EC-NE KS	SW KS	SC KS	SE KS
Corn Spot Cash\$	\$6.56	\$6.51	\$6.46	\$6.76	\$6.71	\$6.31
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Corn Harvest FC\$: Fall 2022	\$5.50	\$5.45	\$5.40	\$5.85	\$5.60	\$5.45
Corn Harvest FC\$ Basis	(\$0.20)	(\$0.25)	(\$0.30)	\$0.15	(\$0.10)	(\$0.25)
Grain Sorghum Spot Cash\$	\$6.61	\$6.91	\$6.86	\$6.46	\$6.66	\$6.31
Sorghum Spot Cash Basis	\$0.25	\$0.55	\$0.50	\$0.10	\$0.30	(\$0.05)
Grain Sorghum Harvest FC\$: Fall 2022	\$5.65	\$5.50	\$5.10	\$5.35	\$5.40	\$5.29

## LIBERAL, KS: Corn Basis - PERRYTON EQUITY EXCHANGE



### **GARDEN CITY, KS: Corn Basis - GARDEN CITY COOP**

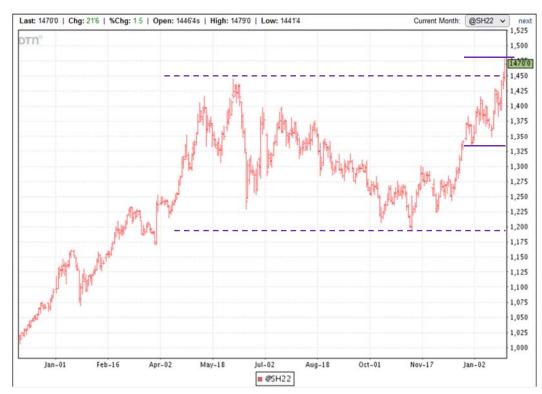


# Soybean & HRW-Wheat Futures Closes, Changes & Market Carry

on Friday, January 28, 2022

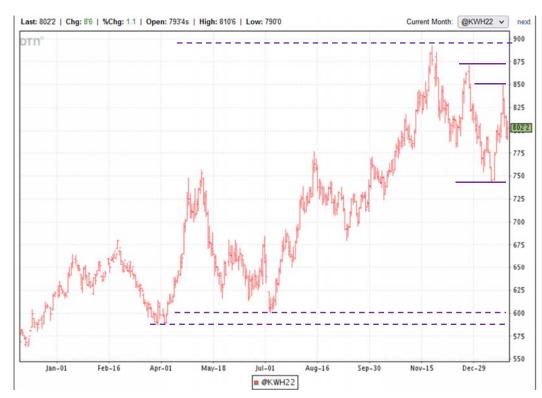
	Soybean	Future	S	Kansa	as HRW	Wheat	Futures
Month	Close	Change	Carry /mo	Month	Close	Change	Carry /mo
Mar <sup>L</sup> 22	\$14.70	<b>企 \$0.21</b> ¾		Mar <sup>L</sup> 22	\$8.02 1/4	<b>企 \$0.08</b> ¾	
May 22	\$14.75 1/4	☆ \$0.21 ¼	\$0.02625	May 22	\$8.05 1/4	☆ \$0.08 ¼	\$0.0150
July 22	\$14.73 1/2	☆ \$0.20	No Carry	July <sup>H</sup> 22	\$8.04 1/2	☆ \$0.07 ½	No Carry
Aug 22	\$14.43 1/2	û \$0.16 ¼	No Carry	Sept 22	\$8.08	<b>企 \$0.07</b> ¾	\$0.0175
Sep 22	\$13.84 1/2	<b>企 \$0.14</b> ¾	No Carry	Dec 22	\$8.15 3/4	<b>企 \$0.08</b> ¼	\$0.02583
Nov <sup>H</sup> 22	\$13.51 1/2	û \$0.13 ½	No Carry	Mar 23	\$8.18 1/2	û \$0.08 ¼	\$0.00933
Jan 23	\$13.49	û \$0.11 ¼	No Carry	May 23	\$8.08 3/4	☆ \$0.08	No Carry
Mar 23	\$13.27 1/2	û \$0.06	No Carry	July 23	\$7.74 1/2	û \$0.06 ½	No Carry

Soybean
MARCH<sup>2022</sup>
Daily OHLC
12/1/2020 to
1/28/2022

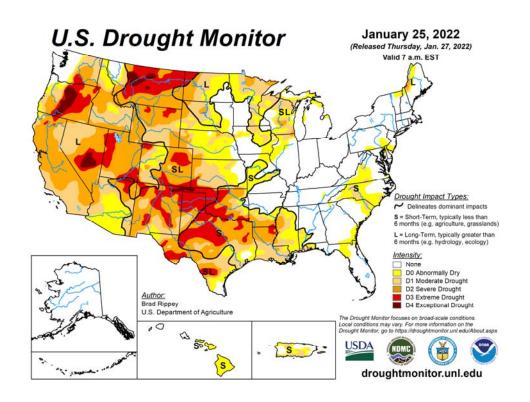


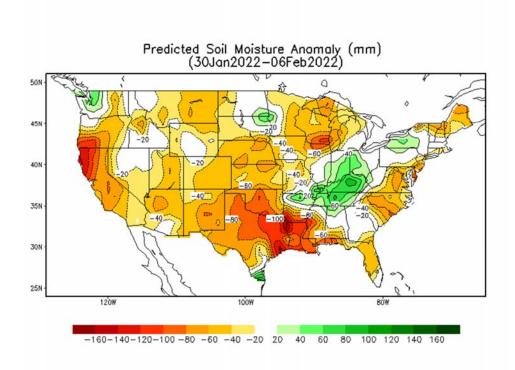
Soybean Harvest FC\$: Fall 2022  Soybean Harvest FC\$ Basis	\$12.62 (\$0.90)	\$12.92 (\$0.60)	\$12.92 (\$0.60)	\$12.57 (\$0.95)	\$12.76 (\$0.76)	\$12.82 (\$0.70							
Soybean Spot Cash Basis	(\$0.75)	(\$0.35)	(\$0.30)	(\$0.75)	(\$0.20)	(\$0.41							
Soybean Spot Cash\$	\$13.95	\$14.35	\$14.40	\$13.95	\$14.50	\$14.2							
	NW KS	NC KS	EC-NE KS	SW KS	SC KS	SE KS							
ash Market Spot & FC Bids	Colby	Salina	Topeka	Garden City	Hutchinson	Columbus Are							
	Representing the hi												
1/28/2022	Cash Grain & Harvest Contract Prices @ Kansas Grain Elevators												
NOV 2022 Soybeans (2022 Harvest Contract)	\$13.5150												
MAR 2022 Soybeans (Lead Contract)	\$14.7000												
<b>Grain Futures Contracts</b>	Closing \$												
1/28/2022													
Date													

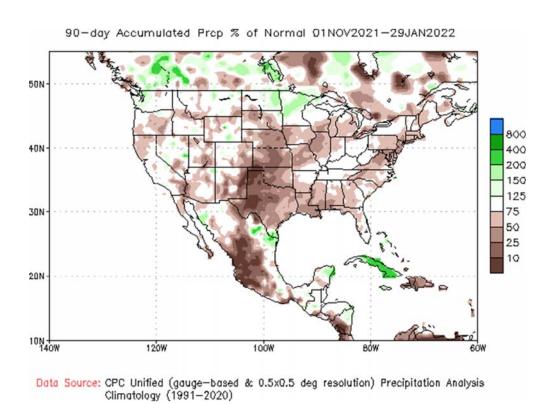
CME HRW
Wheat
MARCH<sup>2022</sup>
Daily OHLC
12/1/2020 to
1/28/2022

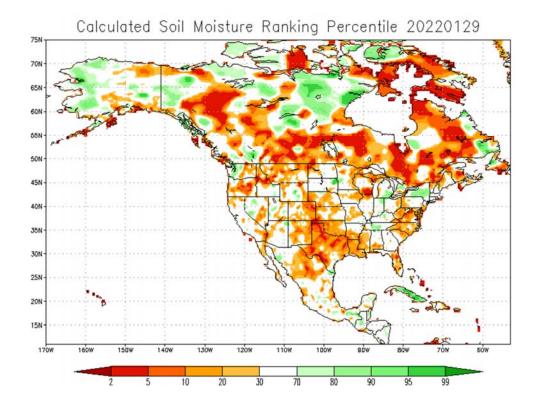


Date						
1/28/2022						
Grain Futures Contracts	Closing \$					
MAR 2022 KC HRW Wheat (Lead Contract)	\$8.0225					
JULY 2022 KC HRW Wheat (Harvest Contract)	\$8.0450					
1/28/2022	Cash Grain & H	larvest Conti	ract Prices @	Kansas Grair	Elevators	
	Representing the hi					
Cash Market Spot & FC Bids	Colby	Salina	Topeka	Garden City	Hutchinson	Columbus Area
	NW KS	NC KS	EC-NE KS	SW KS	SC KS	SE KS
KC HRW Wheat Spot Cash\$	\$7.77	\$7.92	\$7.92	\$7.92	\$7.92	\$7.57
HRW Wheat Spot Cash Basis	(\$0.25)	(\$0.10)	(\$0.10)	(\$0.10)	(\$0.10)	(\$0.45)
KC HRW Wheat FC\$ - Harvest 2022	\$7.68	\$7.67	\$7.84	\$7.75	\$7.75	\$7.64
HRW Wheat Harvest FC\$ Basis	(\$0.37)	(\$0.38)	(\$0.21)	(\$0.30)	(\$0.30)	(\$0.41)









# 2022 Corn Market "Drivers"

## 1) U.S. Economy

• A relatively strong U.S. GDP, but fears of inflation causing inflation

# 2019 Corn Market "Drivers"

## 1) U.S. Economy

• A relatively strong U.S. GDP, but fears of inflation causing recession

## 2) 2022 South America Crop Production Prospects

Crop)

## **Monthly Crop Calendar for Corn**

	Pla	ant			Sil	k			На	arv	est													
	Oc	t	No	V	De	C.	Jar	1	Fe	b	Mar		Apr		May		Jun		Jul		Aug		Se	р
EU	н	Н	н	н									Р	Р	P	Р					н	Н	н	н
US	н	н	н											Р	P	Р			S	S	S			н
Mexico Summer	н	н	н	н	н	н	н	н	н	н	н			Р	P	Р	Р	Р	Р	Р	Р	Р		
Ukraine	н	н	н											Р	P	Р			S	S				н
Russia	н	н	н	н											P	Р			S	S	S			
China	н	н			C	Ή	S	CHS	Hed	laina					Р	Р	Р	Р					н	н
Indonesia Dry Region	н	н						Jer	nna I	lging Roe					P	Р	P	Р	Р	Р	н	н	н	н
Philippines <i>Main</i>					Р	Р	Р	Р	Р	Р	н	н	н	н	P	Р	P	Р	Р	Р	н	н	н	н
Canada	н	н	н	н											Р	Р	Р	Р	S	S	S	S		н
India	н	н	н	н	н	н	н	н									P	Р	Р	Р	Р	Р	Р	Р
Brazil 1st crop	Р	Р	Р	Р	Р	Р	н	н	н	н	н	н	н	н	н	н						Р	Р	Р
Argentina	Р	Р	Р	Р		S	S	S			н	н	н	н	н	н							Р	Р
Philippines 2nd Crop	Р	Р	Р	Р	н	н	н	н	н	н													Р	Р
South Africa	Р	Р	Р	Р	Р	Р	Р	S	S					н	н	н	н	н	н	н				
Mexico Winter							Р	Р	Р	Р	Р	Р		н	н	н	н	н	н	н				
Brazil 2nd crop								Р	Р	Р	Р				н	н	н	н	н	н	н	н		
Indonesia Rainy Region	н	Н	н	н	н	н			Р	Р	Р	Р	Р	Р										
Nigeria											Р	Р	Р	Р	P	Р	Р	Р	н	Н	Н	Н	Н	Н

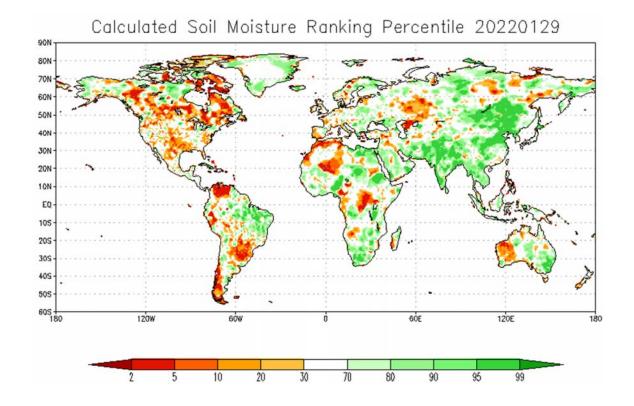
\*\*Production estimates are in million metric tons and come from the FAS/USDA's most recent monthly World Agricultural Production report.

\*\*Production estimates are for ALL CORN, Numbers will be listed next to the variety that comes first in the chart.

\*\*In anterial he been prepared by a select or trailing enumbers or against of CR Institute, and the considered a selection for the control of the production of the side of the si



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# **Monthly Crop Calendar for Soybeans**

	Plan	Plant		Blo	Bloom			Harvest															
Ukraine	Jan	_	Feb		ar Apr		r	M	ay	Jun		Jul		Aug		Se	р	Oct		Nov		Dec	
		$\Box$		П	┑	P	P	P	P	Г		г		н	н	Н	Н	г		Г		Г	Г
EU		П				P	P	P	P	Г		Г		Г		н	н	н	Н			Г	Г
Russia		П	П			P	P	P	P							н	н	н	н	н	Н		Г
US			П					P	P	P		В	В	В		Г	н	н	н	н	П		Г
China		T TC	, '			3 8		P	P	P	P	Г	Г	Г		Н	Н	н	н	Г		Г	Г
Canada		HS	)	CHS	He	edg	ing	P	P	P	P	В	В	В	В	Г	н	н	н	н		Г	Г
Indonesia			-	Jer	nna	R	oe '	P	P	P	P	P	P	н	н	Н	Н	н	н	Г		Г	Г
Mexico	H H	н	н		П			P	P	P	P	P	P	Р	P	P	P	н	н	н	Н	н	Н
India		П						Г		Р	P	Р	P	P	P	Г		Г		н	н	н	н
Paraguay	н	н	Н	н	н	н	Н	н	Н	н	Н			Г		Г		P	P	Р	Р	P	P
Brazil	н н	н	н	н	н	н	н	н	н	г		Г	П	Г		Г	Г	Г	P	P	P	P	P
Argentina	Р	В	В			н	н	н	н	н	Н			Г		Г		Г		P	P	P	
South Africa		н	н	н	н											Г		Г			P	P	

Sources: USDA, AMIS, & CHS, Inc.

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# 2022 Corn Market "Drivers"

#### 1) U.S. Economy

• A relatively strong U.S. GDP, but fears of future inflation



#### 2) 2022 South America Crop Production Prospects

#### 3) 2022 U.S. Corn Acres

- **BUT** now So. America, U.S.-China issues may change that

- **4) "Strong" U.S. Corn Usage in "Current" MY 2021/22** (thru 8/31/2022)
  - High Ethanol Plant Profitability
    - o "Strong" corn ethanol use @ 5.325 bb (vs 5.028 bb & 4.857 bb last 2 years)
  - U.S. Exports @ 2.425 bb<sup>USDA</sup> (vs 2.753 bb & 1.777 bb last 2 years)
  - Feed Use @ 5.650 bb (vs 5.602 bb & 5.900 bb last 2 years)



## 5) "Tighter" U.S. Corn Stocks & % Ending Stocks-to-Use

- 1.540 bb @ 10.40% Stocks/Use in "Current" MY 2021/22
- Impact of +/- 250 mb?
  - o **1.290 bb** vs **1.793 bb** U.S. corn ending stocks
  - $\leq$  9% S/U vs  $\geq$  12% S/U  $\Rightarrow$  Significant +/- Corn price effects

# 6) U.S. Corn Price Outlook USDA

- \$4.53 /bu in "Old Crop" MY 2020/21
- \$5.45 /bu in "Current Crop" MY 2021/22 (+\$0.92 /bu vs current)

### 7) "Other" Market Factors

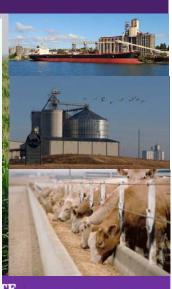
- "Moderate" U.S. Grain Sorghum Exports 

  "paced" China demand
- Inflation in crop production costs, especially for fertilizer
  - Key Question: IF <u>less fertilizer applied to crop acres</u>, THEN <u>will it impact</u> final 2022 production?
- Other Broad Market Factors
  - o Potential for geopolitical problems in Black Sea & Asia-Pacific region
  - U.S. Elections & domestic economic uncertainty
  - U.S. Government or FED policies that could impact the U.S. economy

# 2022 Corn Markets - Early-Mid April 2022

#### **Key Corn Market Factors to Watch in April 2022**

- 1) If Brazil remains dry & impacts their 2<sup>nd</sup> corn crop
- 2) U.S. Soybean Export & Price prospects
  - ✓ <u>U.S. vs China</u> Trade Status
  - ✓ <u>U.S. Planted Acres</u> of Soybeans vs Corn?
- 3) Domestic Corn Usage Issues
  - ✓ Ethanol production & corn use stronger? (summer driving)
  - ✓ <u>Livestock profitability</u> & feed use
  - ✓ Exports are a "Wild Card" watch the South America crop

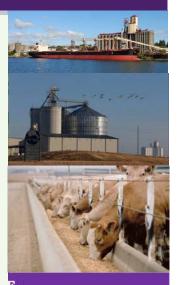


Department of Agricultural Economics

# 2022 Corn Markets - Early-Mid May 2022

#### **Key Corn Market Factors to Watch in May 2022**

- 1) More accurate view of Brazil 2<sup>nd</sup> corn crop size
- 2) U.S. Corn Planting underway
  - ✓ Planting problems would support market ("early" for panic)
  - ✓ U.S. Soybean vs Corn Plantings still affecting market
- 3) Domestic Corn Usage Issues
  - ✓ Ethanol production & corn use ("Show me" the corn use!)
- 4) "Decision" time for New Crop Corn Market Direction

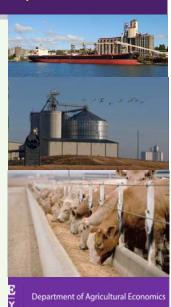


**Department of Agricultural Economics** 

# 2022 Corn Markets - Early-Mid July 2022

## **Key Corn Market Factors to Watch in July 2022**

- 1) 2022 U.S. Crop Prospects are the Corn market focus
- 2) Brazil 2<sup>nd</sup> Crop Corn Prospects Known
  - ✓ Whether "large" or not will affect corn \$s
- 3) U.S. July Corn development is time for "Volatility"
  - ✓ "Shifting" *Up/Down* market narratives based on weather
  - ✓ Battle of the "Bulls vs Bears" pre-August USDA 2022 report
- 4) Futures may fall on 2022 prospects while Basis may narrow to finish up "Old Crop" MY 2021/22 usage



# Drawing the Corn Market Price Outcome on November 1, 2022

# Fall 2022 Corn Market Price Possibilities



# 2022 Corn Markets - Early November 2022

"Low Price" Market Scenario in 2022 (10% prob.)

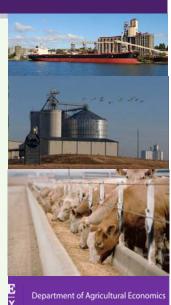
- 1) 2022 U.S. Corn production of  $\approx 15^+$  billion bu.
- 2) "New Crop" 2022/23 Ending Stocks  $\approx 2.25$  bln. bu
  - ✓ % Ending Stocks-to-Use ≥ 14-15%
- 3) Overwhelming U.S. Corn Supplies a "Buyer's Mkt"
  - ✓ Low corn prices supporting U.S. corn use (a silver lining!)
  - ✓ Stronger U.S. corn exports would result (some now & later!)
- 4) <u>Futures fall</u> to lows (\$4.00) *BUT* farmers then store <u>en mass</u> & force "some" returns to post-harvest storage



# 2022 Corn Markets - Early November 2022

"Moderate" Price Scenario in 2022 (45% prob.)

- 1) 2022 U.S. Corn production of  $\approx 14.25$ -14.5 bln. bu.
- 2) "New Crop" 2022/23 End Stocks  $\approx 1.500$  bln. bu
  - ✓ % Ending Stocks-to-Use  $\approx$  9%-11%
- 3) "OK-Not Tight" U.S. Corn Supplies a "Neutral Mkt"
  - ✓ "Moderate/Lower" corn \$ "Good-Healthy" corn use
  - ✓ U.S. corn exports varying on 2022 South America crop size
- 4) Futures fall from \$5.50 in Feb to \$5.00 in November
  - Reflecting risk & uncertainty in Feb 2022



# 2022 Corn Markets - Early November 2022

#### "High" Market Price Scenario in 2022 (45% prob.)

- 1) 2022 U.S. Corn production of < 14.000 bln. bu.
- 2) "New Crop" 2022/23 End Stocks < 1.250 bln. bu
  - ✓ % Ending Stocks-to-Use ≈ 7%-8%
- 3) "Tight" U.S. Corn Supplies a "Seller's Market"
  - √ "High" corn prices\$ "Rationing" corn usage
  - ✓ IF small 2019 South America crop, then drives \$'s higher
- 4) Futures rise from \$5.50 in Feb to \$6.00 in November
  - Reflecting impact of a short crop in U.S.

