

Risk & Profit Conference

Manhattan, KS

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Sandy Myers

Kansas Farm Management Association - SW

Extension Economist

1409 E Trail, Dodge City KS 67801

Office: 620-225-5600

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EXERCISE #1

HOW MUCH DO YOU NEED?

Fill in how much **PER MONTH** you spend on these basic (and not so basic) necessities:

	Cost per	
	month:	Total per month:
Electric:	\$	Total per month
Gas/Propane:	\$	■ Times 3 months:
Water/Trash:	\$	"Special" additions: (upcoming weddings, prom
Internet:	\$	dress, major repairs you know are overdue)
Landline Phone:	\$	uress, major repairs you know are overdue
Cell Phone:	\$	[
Television (Cable/dish/Netflix):	\$	I
Groceries:	\$ \$ \$	
Eating Out:	\$	
Monthly memberships:	\$	I
School/daycare/babysitting	\$ \$ \$	
Kids' activities	\$	1
Clothing	\$	1
Beauty (hair, nails, etc)	\$	
Entertainment (movies, books,		3 Months living expense plus "special" additions:
sports, hobbies)	\$	_'' _
Auto/home repairs	\$:>
Home maintenance (toilet		i -
paper, cleaning, etc)	\$	
Pets: (food, vet, grooming)	\$	<u> </u>
Insurance		<u></u>
Auto:	\$	<u></u>
Home:	\$ \$ \$	1
Farm:	\$	Lessons Learned
Other:	\$	from Noah's Ark
Mortgage payment:	\$	HOIII NOOH S AIK
Loan Payment:		1 Dlan Ahoad It wasn't raining
Auto:	\$	1. Plan Ahead It wasn't raining
School:	\$	when Noah built the ark.
Equipment:	\$	~ Author Unknown ~
Line of Credit:	\$	
	\$	
	\$	

Insurance:

Replacement Cost (RC) vs Actual Cash Value (ACV)

*Cost to replace NOW vs Depreciated value (garage sale price)

House: (Normally included coverages)

- Dwelling house & outbuildings (garage/shed)
- Personal Property Items "inside" the house
- Liability protects you from being sued personally (for actions by you/family or an incident on your property
- Medical for others only for non-immediate family
- Loss of Use Payment to stay in a hotel if your home is unlivable

Options:

- Replacement Coverage -- the price to replace your home NOW (no depreciated value)
- Personal Property Schedule listing exactly what needs insured; good for expensive/rare items (jewelry, collectibles, etc)
- Inflation Guard Insurance value increases as the value of your home inflates over time
- Theft coverage protects property against theft from your car/boat/camper
- Hazard Coverage Earthquake and Flood are not "normal" perils
- Wind/Hail coverage protects against straight-line winds and hail damage

NOTES	 	

INSURANCE

Farm: (Specified Perils only)

- Scheduled Farm Property (D) listed equipment only; ACV
- Unscheduled Farm Property (E) blanket coverage for equipment, livestock, tools; ACV
- Farm Buildings (F) barn, shed, outbuildings, lean-to (but NOT your home)
- Liability (L) if something goes wrong on the farm, or by your farm hands
- Medical Payments (M) payable to others for incidents ON your farm

Options:

- Umbrella (liability limits) increases liability payments; usually \$1-2 million
- Deductible for Cab Glass Specific deductibles for tractor/combine cab glass repair
- Animal Collision for livestock not covered under D/E
- Chemical Drift- increases coverage amount
- Crop Dusting -
- Earthquake
- Equipment Breakdown (boilers, electric generators, pasteurization, ventilation, etc)
- Fire on growing grain
- Hired auto
- Loss of Earnings
- Livestock semen/embryos

NOTES	 	 	

INSURANCE

Farm coverage:

Specified Perils:

- *Fire/lightning
- *Wind/Hail
- *Theft
- *Smoke
- *Vandalism
- *Collision
- *Explosion
- *Vehicles
- *Aircraft
- *Riot/civil commotion
- *Building collapse

Livestock:

- *Attack by wild animal/dog
- *Accidental drowning
- *Accidental shooting
- *Electrocution

NOTES:		

Livestock:

Comprehensive Coverage – covers accidents, sickness, disease, injury, theft usually Limited Coverage – specific incidents...

Limited:

- Accident Drowning, shooting, loading/unloading, falling objects, smoke, FIRE, electrocution, explosion
- Weather Flood, lightening, wind, hail
- Natural Disaster Earthquake, volcano, sinkholes, TORNADO
- Crimes & Civil Unrest

Theft, vandalism

• Animal Attacks

Collision (or other death) while Transporting

INSURANCE

Crop:

Crop-Hail:

- *Can buy at any time
- *High-yield crops
- *Private Insurance
- *Perils included:
 - -Hail

MPCI:

- *Buy prior to planting
- *All crops
- *Federally insured
- *Perils included:
 - -Drought
 - -Freeze
 - -Disease
 - -Excess Moisture
 - -Insects
 - -Loss of Revenue

Notes:



Household Inventory Checklist

The following checklist may help you make a complete inventory of each room.

Instructions: Click on the box next to an item to mark it with an X. You can add additional items on the next page.

For Every Room:	Family Room, Den, or Office:	Each Bathroom:			
Furniture	Computer	Linens and supplies			
Floor coverings	Entertainment equipment	Personal electric appliances			
Window treatments Bar and bar accessories		Clothing for All Family Members			
Accessories and lighting fixtures	Desk equipment and accessories				
Living Room:	Recreational equipment				
Fireplace equipment	Dining Room:	Other Special Items:			
Accessories and fine arts	Tableware	Books			
Entertainment equipment	Linens	Works of art			
Kitchen and Utility:	Dishes and glasses	Phonograph records, tapes, CDs			
Major appliances	Silverware	Jewelry			
Large equipment	Hallway and Linen Closet	Antiques			
Portable electric equipment	Linens	Collections			
Food preparation equipment	Extra pillows and quilts	Photographic equipment			
Baking equipment	Each Bedroom:				
Top-of-stove equipment	Linens	Garage, Cellar, Workroom, Auxiliary			
Cleaning equipment	Personal electric appliances	Buildings			
Laundry equipment	Jewelry				
Flatware and glassware	Electronic and computer equipment				
Supplies					
	Household Inventory				
Room: Living Room		Page:			
Date completed/updated:					
+		company of the second s			

ltem*		Date P Purchased		Cash Value		- Continue and the cont	
Sample: TV set, Sony model ###, serial number, condition (type over this entry to change it)	12/20/2004		\$450	\$300 dddddddd ddd		None.	
		nmm	mmmm			lillididididildildidid	
		-			H		

^{*}List the item and provide a short description, such as the name of the manufacturer, the model, serial number, and information regarding condition, color, etc.

Exercise 2: Record that!

CHECKLIST OF IMPORTANT DOCUMENTS: FINANCIAL INFORMATION

Date Added /

Type of Document	Have	Need	N/A	Updated	Tips
		HOL	JSING I	PAYMENTS	
Lease or Rental Agreement					Proof of housing rental may be required to receive disaster assistance
Mortgage or Real Estate Deed					Proof of homeownership may be required to receive assistance; You must continue to pay your mortgage even if your home is damaged or destroyed.
Home Equity Line of Credit (LOC)					Include copies of other loans tied to your home
	OTHER I	PAYMEN	ITS/FIN	IANCIAL OBL	IGATIONS
Utility bills (gas, electric, water, phone)					If you do not have a copy of lease/mortgage, this can help prove your residency
Loan payments for autos					Include copy of loan agreement
Credit Card					
Credit Card					Include account number and phone numbers to report lost or stolen cards
Credit Card					
Student Loan					Include copy of loan agreement
Child Support Payments				Date Added /	Include copy of payment agreement
Type of Document	Have	Need	N/A	Updated	Tips

Elder Care Facilities			Include copy of payment agreement
Automatic Payments (such as gym memberships, Netflix, etc)			Include copy of payment agreement if have one
	FINANCIAL	ACCOUNTS/OTHER	RASSETS
Bank/credit union/Debit card statement Retirement Accounts (401k, TSP, IRA)			Many people do banking electronically. Periodically download electronic copies of your statements to a flash drive. The main goal of this is to document proof that you have an account,
Investment accounts (stocks, bonds, mutual funds, annuities)			your account number, and banks contact info If you do not have your registration or title, you
Vehicle Registration			can apply for a reissued title at your local DMV
	INS	SURANCE POLICIES	
Property/homeowners/farm/crop Photos/inventory of household			Call the claims numbers on your insurance policies to verify that the policy numbers are correct.
belongings Auto Insurance			Retain a copy of the claims call number with your records. Review policies coverage to make sure they are adequate
Life Insurance			
Professional appraisals of personal property			
	COL	LIBCES OF INICOME	
	300	URCES OF INCOME	

				Date Added /	
Type of Document	Have	Need	N/A	Updated	Tips
Employment					Include employment contract or 2-3 of your most recent pay stubs
Government Benefits (Social Security, Veterans Benefits)					Having proof of your income sources will be important if an emergency interrupts your income. If you receive paper checks for any of your benefits, consider direct deposit.
Alimony/Child Support income					Keep copies of the court order stating amount
Rewards accounts (hotels, airlines, etc)					
		TA	X STAT	EMENTS	
		1	1	Γ	7
Previous year's return					Tax returns from the previous 3 years may be required to apply for loans. It is recommended to keep tax returns for 7 years.
Property Tax Statement					
Personal property tax					
		ES	TATE P	LANNING	
Will or Trust					This needs updated/reviewed every 3-5 years
Power of Attorney					This authorizes someone to act upon your behalf. This can be broad or specific
Notes:					

FINANCIAL ACCOUNT INFORMATION:

(Note: If you have safeguarded copies of policies/accounts/etc above, you don't need to list them here. This is an alternative to the above method)

Financial Account Information (Banks, C	Credit Unions, Retirement Accounts)
Name of Institution:	Type of account:
Last 4 digits of account:	Phone number:
Website or address:	
Financial Account Information (Banks, 0	Credit Unions, Retirement Accounts)
Name of Institution:	Type of account:
Last 4 digits of account:	Phone number:
Website or address:	
Credit/Debit card information	
Card Type: (MC/VISA/etc):	Card number:
Issuer:	
Cancellation phone number:	
Website:	
Credit/Debit card information	
Card Type: (MC/VISA/etc):	Card number:
Issuer:	
Cancellation phone number:	
Website:	

INSURANCE POLICY

Firm/Institution Name:						
Name of Policy Holder:						
Policy Type:	Value:	Coverage Period:				
Policy #:	Claims phone:					
Website:		Rep:				
FINANCIAL OBLIGATIONS (Ar	າnual, Quarterly, Mon	thly pymts):				
Payee:		Account #				
Account Holder:						
Payment Amount:		Frequency/Due Date:				
Contact info:						
FINANCIAL OBLIGATIONS (Ar	•	thly pymts): Account #				
Account Holder:						
Payment Amount:		_ Frequency/Due Date:				
Contact info:						
FINANCIAL OBLIGATIONS (Ar	າnual, Quarterly, Mon	thly pymts):				
Payee:		Account #				
Account Holder:						
		Frequency/Due Date:				
Contact info:						

EMERGENCY CONTACTS

It is important to have contact information for all your financial advisors, health professionals and service providers in the case of an emergency. This information serves as a backup in case your contact list or address book is lost or damaged (including contacts in your cell phone). These can include the following:

*Landlord or mortgage company

- * Local disability service provider or case manager
- * Social Services representative (social security, disability, etc)
- * Lawyer
- * Financial advisor
- * Banking institutions
- * Household service providers (plumber, electrician, etc)

Point of Contact:

Type:	Name:	
Company/Firm:		
Address:		
	Cell:	
Add'l info:		
Point of Contact:		
Туре:	Name:	
Company/Firm:		
	Cell:	
Add'l info:		

^{*} Insurance Agent

^{*}Person in charge of retirement/military benefits

SAFEGUARDING YOUR INFORMATION

Helpful tips to protect your identity and important information

The Federal Trade Commission (FTC) has established a dedicated website (www.consumer.ftc.gov/topics/repairing-identity-theft) to provide individuals with tips and guidance that they can use in the event of identity theft, the misuse of checking accounts, the theft of financial documents, or the loss of debit/credit cards or government-issued identification.

For example, in the case of a lost credit or debit card, you should do the following:

- Immediately report the loss to your financial institution via phone
- Send a follow-up letter or email to the institution with the details of the card loss, including your account information, when you first noticed the loss, and when you reported the loss. This should be done within 10 days of the phone notification
- Check your statements on a regular basis and report to your card issuer any transactions you did not authorize
- Determine if your homeowners insurance policy provides liability coverage for card loss or theft
- Review your credit score or credit report each year to monitor for potential unauthorized access to your accounts and potential identity theft

HELP!

In consideration of the types of disasters that could happen in Kansas, here is a list of organizations that <u>may</u> provide assistance:

- FSA Office
 - o This is the central hub for government assistance.
 - There's a multitude of programs you may qualify for, such as:
 - Emergency Conservation Program (rebuilding fence)
 - Livestock Indemnity Program
 - Emergency Assistance for Livestock
- Kansas Livestock Association (KLA)
 - This agency has been a major organizer during the Clark County fires, arranging delivery and donations of feed/hay/fencing materials
- Red Cross
- Farm Bureau agent
- Your Insurance Agent
- Your local church
- County food bank
- Department of Children and Families (DCF) for temporary financial assistance
- County Extension Agent
- Farm Management economist