## K-State End-of-Week Grain Market Review

Daniel O'Brien, Extension Agricultural Economist Kansas State University, for Friday, January 12, 2024

### I. Grain Futures Closes, Changes & Market Carry as of Friday, January 12, 2024

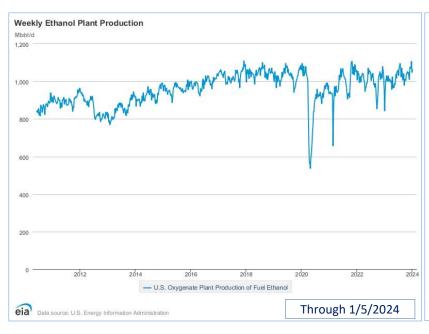
CME Corn Futures 1/12/2024 Closes				CME Soybean Futures 1/12/2024 Closes				CME Kansas HRW Wheat 1/12/2024 Closes			
Month	Close	Change	Carry /mo	Month	Close	Change	Carry /mo	Month	Close	Change	Carry /mo
Mar 24 <sup>Lead</sup>	\$4.47	<b>₽ \$0.10</b> ¾		Jan 24 Lead	\$12.05 3/4	₽ \$0.25 1/2		Mar 24 <sup>Lead</sup>	\$6.15 1/4	<b>₽</b> \$0.00 ¾	
May 24	\$4.59	<b>₽ \$0.10</b> ¾	+\$0.06	Mar 24	\$12.24 1/4	₽ \$0.12 1/4	+\$0.09 <sup>25</sup>	May 24	\$6.20 1/4	₽ \$0.01	+\$0.0250
July 24	\$4.68 1/4	<b>₽</b> \$0.10 ¾	+\$0.04 <sup>625</sup>	May 24	\$12.35 3/4	₽ \$0.12 1/4	+\$0.05 <sup>75</sup>	July 24 <sup>Harvest</sup>	\$6.23 1/4	₽ \$0.02 1/4	+\$0.0150
Sept 24	\$4.74 1/4	<b>↓ \$0.08</b> ¾	+\$0.03	July 24	\$12.44 1/4	<b>♣</b> \$0.11 ¾	+\$0.04 <sup>25</sup>	Sept 24	\$6.33 1/2	<b>↓</b> \$0.02 ¾	+\$0.05125
Dec 24 <sup>Harvest</sup>	\$4.81 3/4	₽ \$0.08	+\$0.0250	Aug 24	\$12.33 1/2	₽ \$0.11	-\$0.10 <sup>75</sup>	Dec 24	\$6.48 1/2	<b>↓</b> \$0.02 ½	+\$0.05
Mar 25	\$4.92 3/4	₽ \$0.07 ¾	+\$0.03 <sup>667</sup> .	Sep 24	\$12.09 1/2	₽ \$0.08	-\$0.24	Mar 25	\$6.58 1/2	<b>₺</b> \$0.02 ½	+\$0.03 <sup>333</sup>
May 25	\$4.98 1/4	₽ \$0.07 1/4	+\$0.02 <sup>75</sup>	Nov 24 <sup>Harvest</sup>	\$12.01 1/2	<b>♣</b> \$0.05 ½	-\$0.04	May 25	\$6.61 1/2	₽ \$0.03	+\$0.0150
July 25	\$4.99 1/4	₽ \$0.07 1/4	+\$0.0050	Jan 25	\$12.10 1/4	₽ \$0.05	-\$0.04 <sup>375</sup>	July 25 <sup>Harvest</sup>	\$6.53 3/4	No Change	-\$0.03875

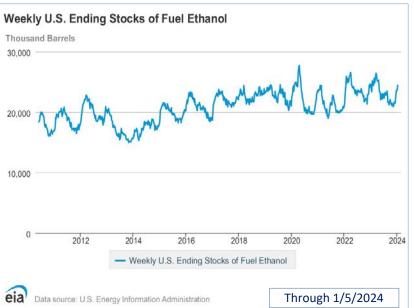


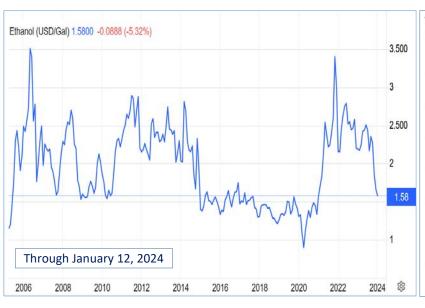
#### National Daily Ethanol Report

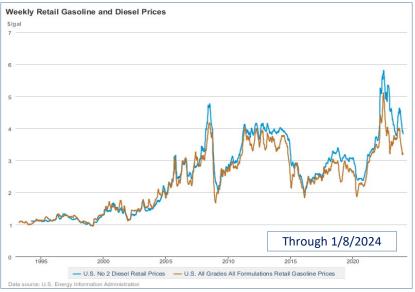
Agricultural Marketing Service Livestock, Poultry, and Grain Market News

			US#	2 Yellow Corn -Bulk			
Ethanol Plant							
State/Province/Region	Sale Type	Basis (¢/bu)	Basis Change	Price (\$/Bu)	Price Change	<u>Average</u>	Year Ago
Illinois	Bid	-25.00H to 18.00H	UNCH-UP 3	4.3275-4.7575	DN 0.0175-UP 0.0125	4.5818	6.7717
Indiana	Bid	-15.00H to 8.00H	UP 5-UNCH	4.4275-4.6575	UP 0.0325-DN 0.0175	4.5119	6.7778
Iowa East	Bid	-18.00H to 25.00H	UNCH	4.3975-4.8275	DN 0.0175	4.6339	6.7175
lowa West	Bid	-5.00H to 10.00H	UNCH	4.5275-4.6775	DN 0.0175	4.6234	7.0505
Kansas	Bid	14.00H to 45.00H	UNCH-UP 31	4.7175-5.0275	DN 0.0175-UP 0.2925	4.8725	7.5225
Michigan	Bid	-50.00H to -25.00H	UNCH	4.0775-4.3275	DN 0.0175	4.2025	6.5300
Minnesota	Bid	-35.00H to 5.00H	UNCH	4.2275-4.6275	DN 0.0175	4.4925	6.7700
Missouri	Bid	-5.00H to 25.00H	UNCH	4.5275-4.8275	DN 0.0175	4.6525	7.0150
Nebraska	Bid	-10.00H to 35.00H	UNCH-UP 10	4.4775-4.9275	DN 0.0175-UP 0.0825	4.6575	7.1562
Ohio	Bid	-35.00H to -7.00H	UNCH	4.2275-4.5075	DN 0.0175	4.4292	6.7417
South Dakota	Bid	-55.00H to -5.00H	UNCH	4.0275-4.5275	DN 0.0175	4.2517	6.8923
Wisconsin	Bid	-45.00H to -16.00H	UNCH-UP 9	4.1275-4.4175	DN 0.0175-UP 0.0725	4.2655	6.4450



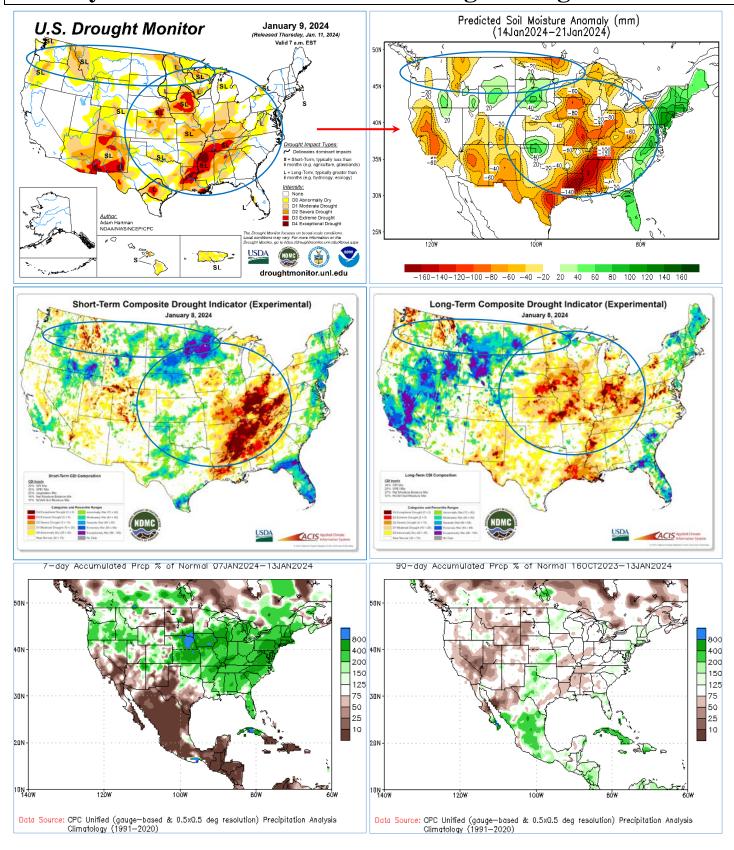


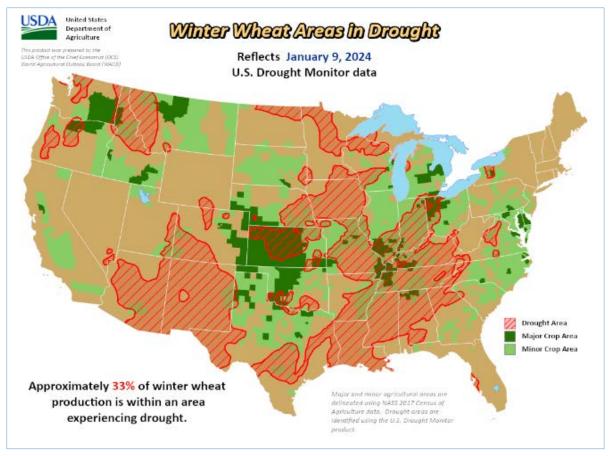


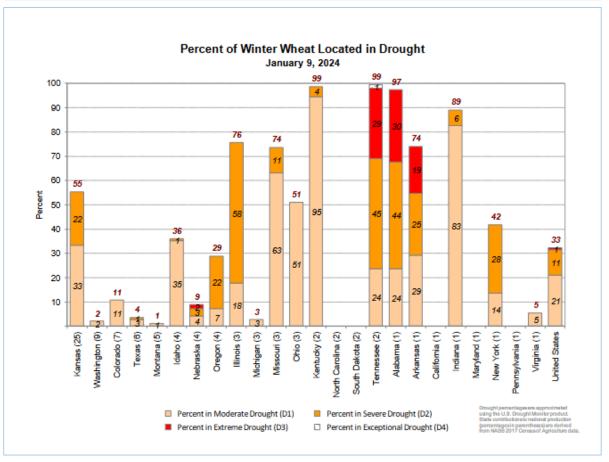


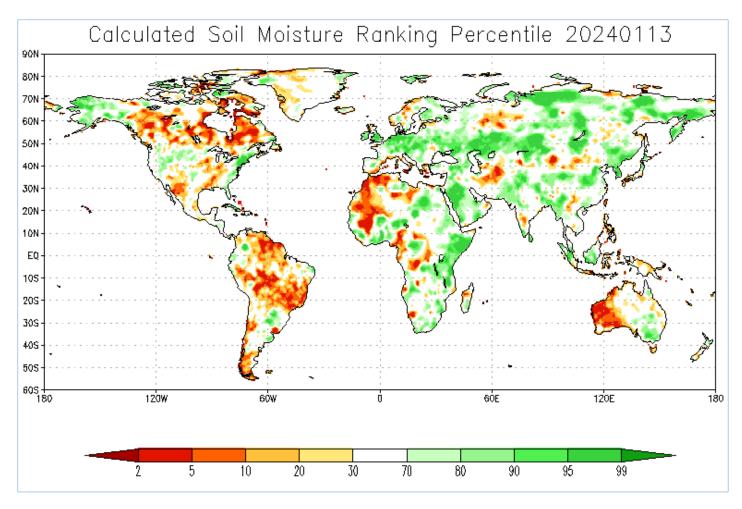
Kansas Cash & Futures Prices						
Date						
1/12/2024 Closes						
Grain Futures Contracts	Closing \$					
MAR 2024 Corn (2023/24 Lead Contract)	\$4.4700					
DEC 2024 Corn (2024 New Crop Harvest Forward Contract)	\$4.8175					
MAR 2024 Soybeans (2023/24 Lead Contract)	\$12.2425					
NOV 2024 Soybeans (2024 New Crop Harvest Forward Contract))	\$12.0150					
MAR 2024 KC HRW Wheat (2023/24 Lead Contract)	\$6.1525					
SEPT 2024 KC HRW Wheat (2024 Harvest Forward Contract)	\$6.3350					
1/12/2024 Closes	Cash Grain &	Harvest Cor	tract Prices	@ Kansas Grai	n Elevators	
	Representing the		able at each locati			
Cash Market Spot & FC Bids	Colby Area	Salina <sup>Area</sup>	Topeka <sup>Area</sup>	Garden City Area	Hutchinson Area	Columbus Area
	NW KS	NC KS	EC-NE KS	SW KS	SC KS	SE KS
Corn Spot Cash\$	\$4.42	\$4.42	\$4.37	\$4.67	\$4.52	\$4.28
October Corn Harvest Cash Basis	(\$0.05)	(\$0.05)	(\$0.10)	\$0.20	\$0.05	(\$0.19)
Corn Harvest FC\$: Fall <sup>2024</sup>	\$4.57	\$4.55	\$4.52	\$4.92	\$4.72	\$4.42
2024 New Crop Harvest Forward Contract	(\$0.25)	(\$0.27)	(\$0.30)	\$0.10	(\$0.10)	(\$0.40)
Grain Sorghum Spot Cash\$	\$4.52	\$4.87	\$4.72	\$4.62	\$4.82	\$4.02
October Sorghum Spot Cash Basis	\$0.05	\$0.40	\$0.25	\$0.15	\$0.35	(\$0.45)
Grain Sorghum Harvest FC\$: Fall <sup>2024</sup>	\$4.32	\$4.52	\$4.37	\$4.47	\$4.52	\$4.14
2024 New Crop Harvest Forward Contract	(\$0.50)	(\$0.30)	(\$0.45)	(\$0.35)	(\$0.30)	(\$0.68)
Soybean Spot Cash\$	\$11.09	\$11.74	\$11.89	\$11.39	\$12.19	\$11.84
October Soybean Spot Cash Basis	(\$1.15)	(\$0.50)	(\$0.35)	(\$0.85)	(\$0.05)	(\$0.40)
Soybean Harvest FC\$: Fall <sup>2024</sup>	\$11.02	\$11.37	\$11.37	\$11.17	\$11.52	\$11.46
2024 New Crop Harvest Forward Contract	(\$1.00)	(\$0.65)	(\$0.65)	(\$0.85)	(\$0.50)	(\$0.56)
KC HRW Wheat Harvest Spot Cash\$	\$5.35	\$5.95	\$5.90	\$5.60	\$5.95	\$5.64
HRW Wheat Pre-Harvest Spot Cash Basis	(\$0.80)	(\$0.20)	(\$0.25)	(\$0.55)	(\$0.20)	(\$0.51)
KC HRW Wheat FC\$ - Next Harvest 2024	\$5.63	\$5.83	\$5.93	\$5.73	\$5.98	\$5.67
HRW Wheat 2024 Harvest FC\$ Basis	(\$0.71)	(\$0.51)	(\$0.41)	(\$0.61)	(\$0.36)	(\$0.67)
"Spot Cash" Soybean vs Corn \$ Ratio	2.51	2.66	2.72	2.44	2.70	2.77
"New Crop" Soybean vs Corn \$ Ratio	2.41	2.50	2.52	2.27	2.44	2.59
"Spot Cash" HRW Wheat vs Corn \$ Ratio	1.21	1.35	1.35	1.20	1.32	1.32
"New Crop" HRW Wheat vs Corn \$ Ratio	1.23	1.28	1.31	1.16	1.27	1.28

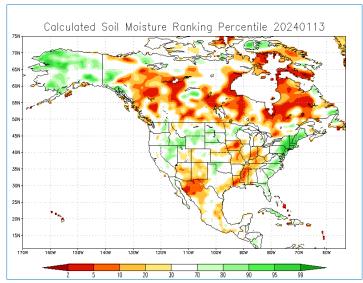
# III. Key U.S. Weather Patterns Affecting U.S. Agriculture

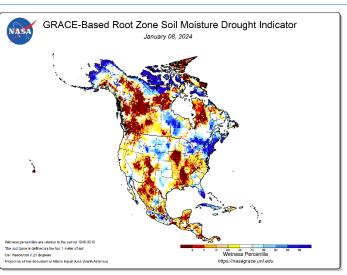


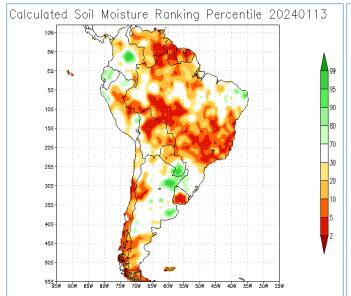


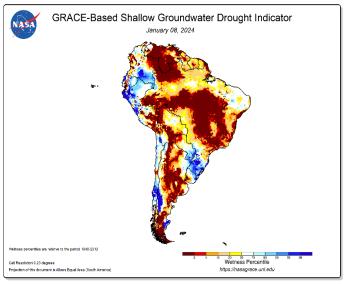


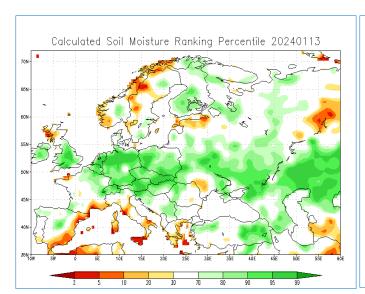


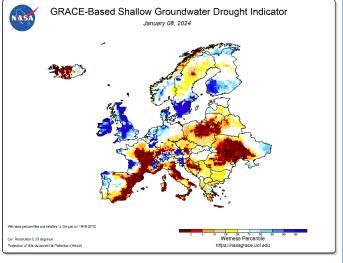


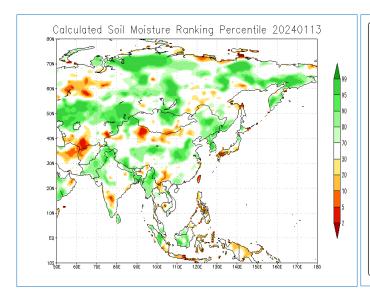


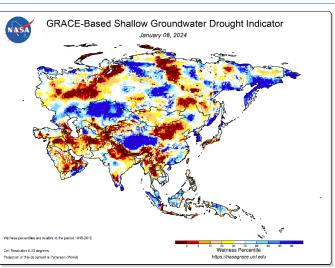












### **International Weather and Crop Summary**

December 31, 2023 - January 6, 2024
International Weather and Crop Highlights and Summaries provided by USDA/WAOB

#### **HIGHLIGHTS**

**EUROPE:** Unseasonable warmth persisted nearly everywhere save for northeastern-most portions of the continent, with additional heavy rain causing flooding in northern France and southern England.

MIDDLE EAST: Warmer-than-normal weather continued, accompanied by the resumption of showers from Turkey into northwestern Iran.

**NORTHWESTERN AFRICA**: Showers further eased drought in the east but provided only limited drought relief in Morocco and western Algeria.

**SOUTHEAST ASIA:** Additional rainfall in Java, Indonesia, further improved short-term moisture conditions for rice, but more rain is needed to alleviate seasonal drought.

AUSTRALIA: Showers kept summer crops well watered in the east.

**SOUTH AFRICA**: Warm, showery weather maintained overall favorable prospects for corn and other summer crops advancing toward reproduction.

**ARGENTINA**: Showers helped to replenish soil moisture reserves in western and southern farming areas.

**BRAZIL:** Heavy rain brought much-needed relief from heat and dryness to soybeans in central and northeastern production areas.



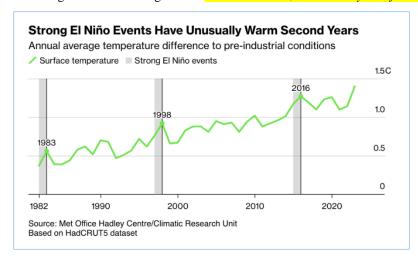
For additional information contact: mark.brusberg@usda.gov

### El Niño could bring record heat in 2024 January 9, 2024, Ryan Hanrahan - Farmdoc

Despite a crushing winter storm currently working its way across the United States, some scientists are predicting that 2024 "may beat 2023 as the hottest year in recorded history," according to Bloomberg reporting from Zahra Hirji, Olivia Rudgard, and Brian Kahn. "In 2023, the average was about 1.4C higher than the pre-industrial era; early estimates suggest this year will be up 1.3C to 1.6C," they report.

One of the main drivers behind that prediction, the Bloomberg article reports, is the continuation of El Niño into 2024. El Niño, according to Reuters, is "a warming of ocean surface temperatures in the eastern and central Pacific, and can provoke extreme weather phenomena from wildfires to tropical cyclones and prolonged droughts."

"Since El Niños usually take months to peak, there's also a 'lag or delay between heating of the tropical Pacific and the rise in global surface temperatures,' says Michael McPhaden, a senior scientist at the National Oceanic and Atmospheric Administration," according to the Bloomberg article. "In other words, the second year of an El Niño is often warmer than the first."



#### **Bloomberg Graphic**

While it's not known exactly how long the El Niño cycle will last, <u>Reuters' Juana Casas previously reported</u> that the latest United Nations forecast expects it "will last at least through the first half of 2024," "with abnormal rainfall due across Latin America raising fears for the agricultural sector."

That abnormal rain could include continued dry weather in the Amazon "which is already experiencing severe drought — and could trigger more rainfall in southeastern Brazil and neighboring Uruguay," the Bloomberg article reported. That could be particularly problematic for agriculture, which "is particularly vulnerable given the sector can absorb 26% of economic losses during extreme weather conditions and up to 82% during drought," Reuters' Casas reports.

However, El Niño could be positive for winter wheat in the United States, <u>according to Gro Intelligence</u>, as it has been bringing "higher precipitation and more moderate temperatures to the southern Plains. Increased rainfall in the region has already delivered some much needed relief."

While some scientists are predicting even hotter temperatures in 2024, it's not a sure thing, as it's difficult to predict exactly how long El Niño will last. In addition, 2024 will only be hotter if temperatures follow the normal pattern, <u>Axios' Andrew Freedman</u> reported.

"'But 'the normal pattern' may not exist anymore," said Andrew Dessler, a climate scientist at Texas A&M University," according to Axios' Freedman. No matter how long El Niño lasts, however, the year is still likely to be hot.

"Michelle L'Heureux, NOAA's top El Niño forecaster, told Axios this one may fade next spring and give way to a La Niña event — which would feature cooler than average waters in the same regions of the Pacific," Freedman reported. "If this happens, 2024 could be a top 5 warmest year without overtaking 2023."

### El Nino conditions set to continue for several months -

Jan 11 (Reuters) - El Nino is expected to continue for several months, with a 73% chance it will retreat between April and June, the National Weather Service's Climate Prediction Center (CPC) said on Thursday.

El Nino is a weather pattern associated with a disruption of wind patterns that means warmer ocean surface temperatures in the eastern and central Pacific. It can provoke extreme weather phenomena such as wildfires, tropical cyclones and prolonged droughts, and has impacted markets, especially emerging markets that are the most exposed to swings in food and energy prices.

Costs of staples in Brazil, including beef and rice, have started to <u>accelerate</u> following a drop in farm output blamed on El Nino. Brazilian crop agency Conab said the El Nino weather pattern has <u>disrupted</u> grain production across the South American nation by causing excessive heat and dryness.

Elsewhere, Ecuador has rationed energy because of a drought caused by <u>El Nino</u> that reduced output at hydroelectric plants. "El Nino often produces warmer and wetter winters, which can result in heavy snow and power outages. For the past 10 years, Generac has tracked and seen a 20% increase in (U.S.) power outages in El Nino winter months," said Aaron Jagdfeld, president and CEO of power equipment maker Generac.

Japan's weather bureau <u>said</u> earlier on Thursday that there was a 40% chance that El Nino would continue into the end of the Northern Hemisphere spring.

(Reporting by Anjana Anil and Mrinalika Roy in Bengaluru; editing by Barbara Lewis) ((Anjana.Anil@thomsonreuters.com;))

### III. Corn & Grain Sorghum Market Information

#### Daily CME MARCH 2024 Corn Futures





### <u>U.S. Corn Exports</u>: "Bearish" short-term corn shipments & "Positive" intermediate-term prospects for "New Crop" MY 2023/24

- Weekly Export Shipments week of 1/4/2024 = 40.829 mb (Bearish) vs 47.618 mb/wk needed to meet USDA's January 12<sup>th</sup> projn. of **2.100 bb exports**
- Total shipments through 1/4/2024 for "Current" MY 2023/24 = 528.6 mb
   i.e., 25.2% of 2.100 bb USDA projn with 36.5% of MY complete (19/52 weeks)
- Total sales through 1/4/2024 for "Current" MY 2023/24 = 1.192 bb (Positive)
   i.e., 56.8% of 2.100 bb USDA projn w. 36.5% of MY complete (19/52 weeks)

#### World & U.S. Corn Supply-Demand Fundamentals (as of January 12, 2024)

Mktg Yr	World S/U	Wld-China S/U	U.S. % S/U	U.S. \$/bu	U.S. Crop
2017/18	31.2% S/U	14.3% S/U	14.5% S/U	\$3.36 /bu	14.609 bln bu
2018/19	28.1% S/U	12.7% S/U	15.5% S/U	\$3.61 /bu	14.340 bln bu
2019/20	27.0% S/U	12.3% S/U	13.7% S/U	\$3.56 /bu	13.620 bln bu
2020/21	25.6% S/U	10.1% S/U	8.3% S/U	\$4.53 /bu	14.111 bln bu
2021/22	25.9% S/U	11.2% S/U	9.2% S/U	\$6.00 /bu	15.018 bln bu
2022/23	25.8% S/U	10.9% S/U	9.9% S/U	\$6.54 /bu	13.651 bln bu
2023/24 <sup>USDA</sup>	26.9% S/U	12.5% S/U	14.8% S/U	\$4.80 /bu	15.342 bln bu

### U.S. Grain Sorghum Exports: "Positive" short-term shipments & "Bullish" intermediate-term prospects for "New Crop" MY 2023/24

- Weekly Export Shipments week of 1/4/2024 for MY 2023/24 = 9.531 mb (Positive) vs 4.079 mb/wk needed to meet USDA's January 12<sup>th</sup> projn of 230 mb exports
- Total shipments through 1/4/2024 for "Current" MY 2023/24 = 85.4 mb\*\*\*
   i.e., 37.1% of 230 mb USDA projn with 36.5% of MY complete (19/52 weeks)
- <u>Total sales through 1/4/2024 for "Current" MY 2022/23</u> = 160.075 mb (Bullish) i.e., 69.6% of **230 mb** USDA projn w. 36.5% of MY complete (19/52 weeks)

#### World Coarse Grain & U.S. Sorghum Supply-Demand (As of January 12, 2024)

Mktg Yr	World S/U	Wld-China S/U	U.S. % S/U	U.S. \$/bu	U.S. Crop
2020/21	22.2% S/U	10.1% S/U	5.2% S/U	\$5.04 /bu	373 mln bu
2021/22	22.7% S/U	11.0% S/U	11.2% S/U	\$5.94 /bu	448 mln bu
2022/23	22.7% S/U	10.9% S/U	11.4% S/U	\$6.75 /bu	188 mln bu
2023/24 <sup>USDA</sup>	23.6% S/U	12.0% S/U	6.9% S/U	\$4.85 /bu	318 mln bu



#### **2023 Corn** Acreage, Yield, and Production





#### **Corn Yield United States**



	Planted (1,000 Acres)		Harvested (1,000 Acres)		Yield (Bushels/Acre)	Production (1,000 Bushels)	
<b>United States</b>	94,6	41	86,51	3	177.3	15,341,59	5
% Change from Previous Estimate	<b>1</b> 0	0.2	↓ 0.	7	<b>↑</b> 1.4	↑ 0.7	7
% Change from Previous Season	<b>↑</b> 7	7.3	↑ 9.	9	↑ 2.2	↑ 12.4	4

		Top 5 States - By Production											
	Plan	Planted			sted		Yie	Yield Product			ctio	n	
	(1,000 Acres)	%	ΔΡΥ	(1,000 Acres)	%	ΔΡΥ	(Bushels/Acre)	%	ΔΡΥ	(1,000 Bushels)	%	ΔΡΥ	
Iowa	13,100	1	1.6	12,550	个	1.6	201	个	0.5	2,522,550	个	2.1	
Illinois	11,200	$\uparrow$	3.7	11,050	$\uparrow$	4.2	206	$\downarrow$	3.7	2,276,300	$ \uparrow $	0.3	
Nebraska	9,950	$\uparrow$	3.6	9,500	$\uparrow$	7.7	182	$\uparrow$	10.3	1,729,000	$\uparrow$	18.8	
Minnesota	8,600	$\uparrow$	7.5	8,180	$\uparrow$	9.2	185	$\downarrow$	5.1	1,513,300	$\uparrow$	3.6	
Indiana	5,450	$\uparrow$	3.8	5,310	$\uparrow$	3.5	203	$\uparrow$	6.8	1,077,930	$\uparrow$	10.6	

Of the total acres harvested, 831,000 acres were reported as remaining to be harvested when the survey was conducted.

**United States Department of Agriculture National Agricultural Statistics Service** 

January 12, 2024



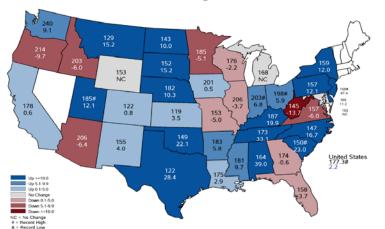
**United States Department of Agriculture** 

January 12, 2024

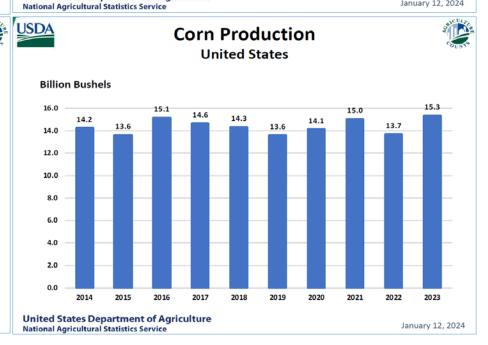


#### 2023 Corn Yield

**Bushels and Percent Change from Previous Year** 



**United States Department of Agriculture** National Agricultural Statistics Service





### **December 2023 Corn**



#### **Stocks**

	December 1 Total (1,000 Bu)	December 1 On-Farm (1,000 Bu)	December 1 Off-Farm (1,000 Bu)		
United States	12,168,869	7,830,000	4,338,869		
% Change from Previous Season	↑ 12.5	↑ 16.2	↑ 6.5		

		Top 5 States - By Total Stocks									
	Decem	December 1			December 1			December 1			
	Tot	al		On-F	arm	1	Off-Farm				
	(1,000 Bu)	% .	ΔPY	(1,000 Bu)	%	Δ ΡΥ	(1,000 Bu)	%	ΔΡΥ		
Iowa	2,082,813	$\uparrow$	2.3	1,330,000	$\uparrow$	4.7	752,813	$\downarrow$	1.6		
Illinois	1,974,541	$\downarrow$	0.3	1,100,000		NC	874,541	$\downarrow$	0.6		
Minnesota	1,380,800	$\uparrow$	10.8	1,040,000	$\uparrow$	15.6	340,800	$\downarrow$	1.5		
Nebraska	1,346,952	$\uparrow$	33.8	890,000	$\uparrow$	45.9	456,952	$\uparrow$	15.1		
Indiana	899,195	$\uparrow$	6.7	630,000	$\uparrow$	10.5	269,195	$\downarrow$	1.3		

December 1, 2023 Corn Total Stocks By State



- Iowa - Illinois - Minnesota - Nebraska - Indiana - Other

December 1, 2023 Corn Stocks By Position



On-Farm Off-Farm

United States Department of Agriculture National Agricultural Statistics Service

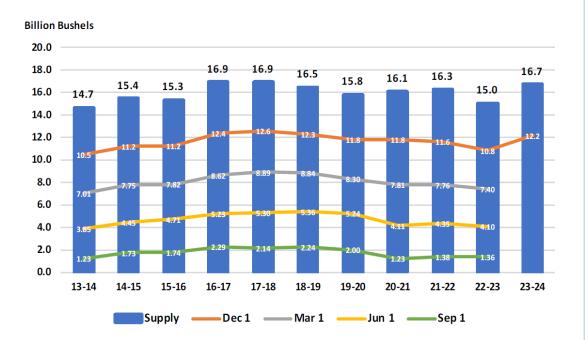
January 12, 2024



# **December 2023 Corn Stocks**



**United States** 



United States Department of Agriculture National Agricultural Statistics Service

### World Corn Production

2022/2023

	2022/2023	2023/2024	Change Hom	Change Hom
Country or Region	estimate	forecast	December 8	2022/2023
		Mill	lion Tons	
World	1,155.6	1,235.7	13.7	80.1
<b>United States</b>	346.7	389.7	2.7	43.0
Foreign	808.9	846.0	10.9	37.1
Argentina	34.0	55.0		21.0
Brazil	137.0	127.0	-2.0	-10.0
Mexico	28.1	25.5		-2.6
Canada	14.5	15.1		0.5
<b>European Union</b>	52.4	60.1		7.7
Serbia	5.0	7.0		2.0
FSU-12	47.7	53.6		5.9
Ukraine	27.0	30.5		3.5
Russia	15.8	17.0		1.2
South Africa	17.1	16.8		-0.3
China	277.2	288.8	11.8	11.6
India	38.1	35.0	0.7	-3.1

2023/2024

Change from

**Change from** 

# World Corn Supply and Use

	2022/2023	2023/2024	Change from	Change from					
Item	estimate	forecast	December 8	2022/2023					
	Million Tons								
Beginning stocks	310.5	300.6	0.5	-10.0					
Production	1,155.6	1,235.7	13.7	80.1					
<b>Total Supply</b>	1,466.1	1,536.3	14.1	70.1					
Feed use	728.3	763.7	2.4	35.5					
Total use	1,165.6	1,211.1	4.1	45.5					
Trade	180.8	200.9	-0.6	20.1					
<b>Ending Stocks</b>	300.6	325.2	10.0	24.7					

U.S. Corn Supply and Demand

	2022/2023	2023/2024	Change from	Change from
Item	estimate	forecast	December 8	2022/2023
Dianted area (million acres)	88.2	94.6	-0.2	6.5
Planted area (million acres)				
Harvested area (million acres)	78.7	86.5	-0.6	7.8
Yield (bushels per acre)	173.4	177.3	2.4	3.9
		Millior	bushels	<b></b>
Beginning stocks	1,377	1,360	-1	-17
Production	13,651	15,342	107	1,691
Imports	39	25		-14
Total supply	15,066	16,727	106	1,661
Feed and residual	5,486	5,675	25	189
Food, seed, and industrial	6,559	6,790	50	231
Ethanol	5,176	5,375	50	199
Domestic use	12,045	12,465	75	420
Exports	1,661	2,100		439
Total use	13,706	14,565	75	859
Ending stocks	1,360	2,162	31	802
		Pei	rcent	-
Stocks to use ratio	9.9	14.8	0.1	4.9
		Dollars <sub> </sub>	per bushel	
Average market price	6.54	4.80	-0.05	-1.74

### V. Wheat Market Outlook

#### Daily MARCH 2024 KS HRW Wheat





### <u>U.S. All Wheat Exports: "Bullish" short-term Export Shipments</u> & "Positive" <u>long-term</u> prospects for "Current" MY 2023/24

- Weekly Export Shipments wk of 1/4/2024 for "New Crop" MY 2023/24 = 21.517 mb ws 17.129 mb /wk needed to meet USDA's January 12<sup>th</sup> projection of **725 mb exports**
- Total shipments through 1/4/2024 for "New Crop" MY 2023/24 = 365.3 mb
   i.e., 50.4% of 725 mb USDA projection with 59.6% of MY complete (31/52 weeks)
- Total shipments + new sales thru 1/4/2024 for "New Crop" MY 2023/24 = 565.603 mb i.e., 78.0% of **725 mb** USDA #'s with 59.6% of MY complete (31/52 weeks)

### U.S. Hard Red Winter (HRW) Wheat Exports: "Bullish" short-term Shipments with "Neutral" long-term prospects for "New Crop" MY 2023/24

- Weekly Export Shipments wk of 1/4/2024 for "New Crop" MY 2023/24 = 5.431 mb (Bullish)
   vs 3.676 mb /wk needed to meet USDA's January 12<sup>th</sup> projn of 145 mb HRW wheat exports
- Total shipments through 1/4/2024 for "New Crop" MY 2023/24 = 67.8 mb
   i.e., 46.8% of 145 mb USDA HRWW exports with 59.6% of MY complete (31/52 weeks)
- Total shipments + new sales thru 1/4/2024 for "New Crop" MY 2023/24 = 98.620 mb
   i.e., 68.0% of 145 mb USDA HRWW exports w. 59.6% of MY 2023/24 (31/52 wks) [Neutral]

### U.S. Hard Red Spring (HRS) Wheat Exports: "Bullish" short-term Shipments with "Positive" long-term prospects for "New Crop" MY 2023/24

- Weekly Export Shipments wk of 1/4/2024 for "New Crop" MY 2023/24 = 7.360 mb (Bullish) vs 4.414 mb /wk needed to meet USDA's January 12<sup>th</sup> projn of 225 mb HRS wheat exports
- Total shipments through 1/4/2024 for "New Crop" MY 2023/24 = 132.3 mb
   i.e., 58.8% of 225 mb USDA HRSW exports with 59.6% of MY complete (31/52 weeks)
- <u>Total shipments + new sales thru 1/4/2024 for "New Crop" MY 2023/24</u> = 182.836 mb i.e., 81.3% of 225 mb USDA HRSW exports w. 59.6% of MY complete (31/52 wks) (Positive)

#### World & U.S. Wheat S/D Fundamentals (through the January 12, 2024 WASDE)

Mktg Yr	World % S/U	Wld-China S/U	U.S. % S/U	U.S. \$/bu	U.S. Exports
2013/14	29.2% S/U	23.4% S/U	24.2% S/U	\$6.87 /bu	1,176 mln bu
2014/15	32.3% S/U	25.3% S/U	37.3% S/U	\$5.99 /bu	864 mln bu
2015/16	34.8% S/U	25.4% S/U	50.0% S/U	\$4.89 /bu	778 mln bu
2016/17	36.4% S/U	24.7% S/U	53.1% S/U	\$3.89 /bu	1,051 mln bu
2017/18	38.7% S/U	25.1% S/U	55.5% S/U	\$4.72 /bu	906 mln bu
2018/19	38.6% S/U	23.6% S/U	53.0% S/U	\$5.16 /bu	937 mln bu
2019/20	39.7% S/U	23.7% S/U	49.2% S/U	\$4.58 /bu	969 mln bu
2020/21	36.4% S/U	23.3% S/U	40.0% S/U	\$5.05 /bu	994 mln bu
2021/22	34.6% S/U	21.2% S/U	35.2% S/U	\$7.63 /bu	796 mln bu
2022/23	34.3% S/U	20.7% S/U	30.4% S/U	\$8.83 /bu	759 mln bu
2023/24 <sup>USDA</sup>	32.7% S/U	19.7% S/U	34.5% S/U	\$7.20 /bu	725 mln bu



#### 2024 Winter Wheat **Planted Acreage**



**Million Acres** 

**United States Department of Agriculture** 

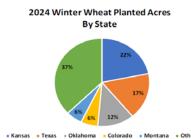
National Agricultural Statistics Service











48.0 44.0 39.7 36.7 36.0 33.3 32.5 31.5 32.0 28.0 24.0 24.7 23.5 22.8 20.0 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 ---Planted Harvested

**United States Department of Agriculture** National Agricultural Statistics Service

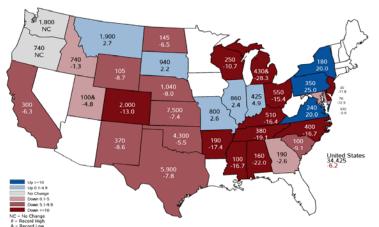
January 12, 2024

January 12, 2024



### 2024 Winter Wheat Planted Acres

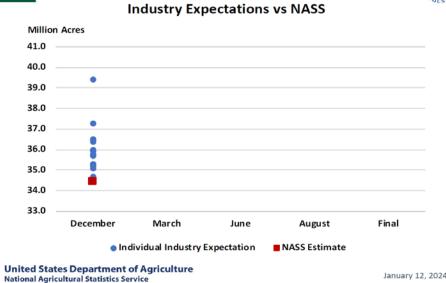






January 12, 2024

#### 2024 U.S. Winter Wheat Planted Acres **Industry Expectations vs NASS**





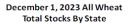
### **December 2023 All Wheat**



#### **Stocks**

	December 1	December 1	December 1
	Total	On-Farm	Off-Farm
	(1,000 Bu)	(1,000 Bu)	(1,000 Bu)
<b>United States</b>	1,410,254	394,960	1,015,294
% Change from Previous Season	个 7.5	↑ 9.1	↑ 6.9

		Top 5 States - By Total Stocks								
	December 1		December 1			December 1				
	Total		On-F	arm	١ .	Off-Farm				
	(1,000 Bu)	%	ΔΡΥ	(1,000 Bu)	%	ΔΡΥ	(1,000 Bu)	%	Δ ΡΥ	
North Dakota	217,733	$\uparrow$	2.9	139,000	$\downarrow$	0.7	78,733	$\uparrow$	10.0	
Kansas	205,959	$\downarrow$	14.9	5,100	$\downarrow$	60.8	200,859	$\downarrow$	12.3	
Montana	123,546	$\uparrow$	27.3	88,000	$\uparrow$	27.5	35,546	$\uparrow$	26.7	
Washington	122,946	$\uparrow$	2.7	8,200	$\downarrow$	43.4	114,746	$\uparrow$	9.1	
Oklahoma	81,627	$\uparrow$	15.3	5,300	$\uparrow$	71.0	76,327	$\uparrow$	12.7	



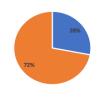


North Dakota

Kansas
 Oklahom

= Montan = Other

### December 1, 2023 All Wheat Stocks By Position



On-Farm Off-Farm

**United States Department of Agriculture**National Agricultural Statistics Service

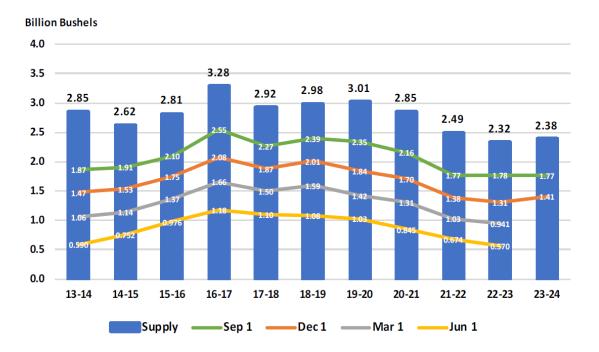
January 12, 2024



### **December 2023 All Wheat Stocks**



#### **United States**



United States Department of Agriculture National Agricultural Statistics Service

## **World Wheat Production**

	2022/2023	2023/2024	Change from	Change from
<b>Country or Region</b>	estimate	forecast	December 8	2022/2023
		Mil	lion Tons	
World	789.2	784.9	1.9	-4.3
<b>United States</b>	44.9	49.3		4.4
Foreign	744.3	735.6	1.9	-8.7
Argentina	12.6	15.0		2.5
Canada	34.3	32.0		-2.4
Australia	40.5	25.5		-15.0
<b>European Union</b>	134.2	134.3		0.1
Turkey	17.2	19.5		2.2
Russia	92.0	91.0	1.0	-1.0
Ukraine	21.5	23.4	0.9	1.9
Kazakhstan	16.4	12.0		-4.4
China	137.7	136.6	-0.4	-1.1
India	104.0	110.6		6.6
<b>Northwest Africa</b>	7.6	7.7		**

<sup>--</sup> No change.

January 12, 2024

# World Wheat Supply and Use

	2022/2023	2023/2024	Change from	Change from
Item	estimate	forecast	December 8	2022/2023
	-	Milli	on Tons	
Beginning stocks	273.3	271.6	1.7	-1.8
Production	789.2	784.9	1.9	-4.3
<b>Total Supply</b>	1,062.5	1,056.5	3.6	-6.0
Feed use	153.7	161.1	2.2	7.4
Total use	790.9	796.4	1.8	5.5
Trade	220.2	209.5	2.3	-10.6
<b>Ending Stocks</b>	271.6	260.0	1.8	-11.5

# U.S. Wheat Supply and Demand

	2022/2023	2023/2024	Change from	Change from
Item	estimate	forecast	December 8	2022/2023
Planted area (million acres)	45.8	49.6		3.8
Harvested area (million acres)	35.5	37.3		1.8
Yield (bushels per acre)	46.5	48.6		2.1
		Millior	bushels	-
Beginning stocks	674	570	-12	-105
Production	1,650	1,812		162
Imports	122	145		23
Total supply	2,446	2,527	-12	81
Food use	973	970		-3
Seed	68	64	-1	-4
Feed and residual	77	120		43
Domestic use	1,118	1,154	-1	36
Exports	759	725		-34
Total use	1,876	1,879	-1	3
<b>Ending stocks</b>	570	648	-11	78
		Pe	rcent	-
Stocks to use ratio	30.4	34.5	-0.6	4.1
		Dollars <sub> </sub>	oer bushel	
Average market price	8.83	7.20	-0.10	-1.63

### VI. Soybean Market Outlook

#### Daily MARCH 2024 Soybean Futures





#### U.S. Soybean Exports: "Positive" short-term export shipments & "Bullish" long term Total Sales for "New Crop" MY 2023/24

- Weekly Export Shipments wk of 1/4/2024 for "Current" MY 2023/24 = 31.673 mb (Positive) vs 26.706 mb/wk needed to meet USDA's January 12<sup>th</sup> projn of **1.755 bb exports**
- <u>Total shipments through 1/4/2024 for "Current" MY 2023/24</u> = 873.7 mb i.e., 49.8% of **1.755 bb** USDA projn with 36.5% of MY complete (19/52 weeks)
- <u>Total sales through 1/4/2024 for "New" MY 2023/24</u> = 1.353,122 bb (Bullish)
   i.e., 77.1% of 1.755 bb USDA projn w. 36.5% of MY complete (19/52 weeks)

### U.S. Soybean Meal Exports: "Bearish" short-term export shipments & "Positive" MY 2023/24 sales

- Export Shipments for week of 1/4/2024 for "Current" MY 2023/24 = 199,400 mt (Bearlish) vs 279,757 mt/wk needed to meet USDA's January 12<sup>th</sup> projn of 13.880 mmt exports
- Total shipments through 1/4/2024 for "Current" MY 2023/24 = 3.529,0 mmt
   i.e., 25.4% of 13.880 mmt USDA projn with 28.8% of MY complete (15/52 weeks)
- Total shipments & new sales (1/4/2024) for "urrent" MY 2023/24 = 7.213,4 mmt
   i.e., 52.0% of 13.880 mmt USDA projn with 28.8% of MY complete (15/52 wks) (Positive)

### U.S. Soybean Oil Exports: "Bearish" short-term export shipments in "Current" MY 2022/23 and "Bearish" intermediate-term "Current" MY total sales

- Export Shipments for week of 1/4/2024 for "Current" MY 2023/24 = 600 mt (Bearish)
   vs 3,854 mt/wk needed to meet USDA's January 12<sup>th</sup> projn of 136,000 mt exports
- <u>Total shipments through 1/4/2024 for "Current" MY 2023/24</u> = 17,400 mt i.e., 12.8% of 136,000 mt USDA projn with 28.8% of MY complete (15/52 weeks)
- Total shipments & new sales (1/4/2024) for "Current" MY 2023/24 = 32,000 mt i.e., 23.5% of 136,000 mt USDA projn with 28.8% of MY complete (15/52 wks) (Bearish)

#### World & U.S. Sovbean Supply-Demand Fundamentals (As of December 8, 2023)

Mktg Yr	World % S/U	Wrld-China S/U	U.S. % S/U	U.S. \$/bu	U.S. Exports
2016/17	28.4% S/U	32.5% S/U	7.2 S/U	\$9.47 /bu	2.166 bln bu
2017/18	29.2% S/U	32.7% S/U	10.2% S/U	\$9.33 /bu	2.134 bln bu
2018/19	33.0% S/U	38.9% S/U	22.9% S/U	\$8.48 /bu	1.752 bln bu
2019/20	27.1% S/U	28.2% S/U	13.3% S/U	\$8.57 /bu	1.679 bln bu
2020/21	27.6% S/U	27.6% S/U	5.7% S/U	\$10.80 /bu	2.266 bln bu
2021/22	26.9% S/U	26.9% S/U	6.1% S/U	\$13.30 /bu	2.152 bln bu
2022/23 <sup>USDA</sup>	27.9% S/U	27.4% S/U	6.1% S/U	\$14.20 /bu	1.992 bln bu
2023/24 <sup>USDA</sup>	29.9% S/U	29.9% S/U	6.7% S/U	\$12.75 /bu	1.755 bln bu



### 2023 Soybeans

#### Acreage, Yield, and Production



		Top 5 States - By Production										
	Planted Harvested					Yie	ld		Produ	ction	j	
	(1,000 Acres)	%	ΔΡΥ	(1,000 Acres)	%	Δ ΡΥ	(Bushels/Acre)	%	ΔΡΥ	(1,000 Bushels)	96	Δ ΡΥ
Illinois	10,350	$\downarrow$	4.2	10,300	$\downarrow$	4.2	63.0		NC	648,900	$\downarrow$	4.2
Iowa	9,950	$\downarrow$	1.5	9,880	$\downarrow$	1.5	58.0	$\downarrow$	0.9	573,040	$\downarrow$	2.3
Minnesota	7,350	$\downarrow$	1.3	7,280	$\downarrow$	1.5	48.0	$\downarrow$	4.0	349,440	$\downarrow$	5.4
Indiana	5,500	$\downarrow$	6.0	5,480	$\downarrow$	6.0	61.0	$\uparrow$	6.1	334,280	$\downarrow$	0.3
Ohio	4,750	$\downarrow$	6.9	4,730	$\downarrow$	6.9	58.0	$\uparrow$	4.5	274,340	$\downarrow$	2.7

Of the total acres harvested, 314,000 acres were reported as remaining to be harvested when the survey was conducted

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January 12, 2024

### Soybean Yield

### **United States**





1994 1996 1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022

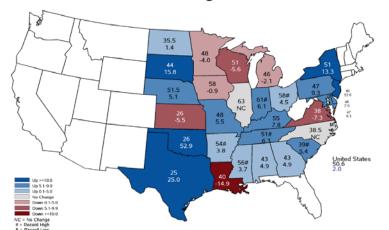
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January 12, 2024



### 2023 Soybean Yield

#### **Bushels and Percent Change from Previous Year**

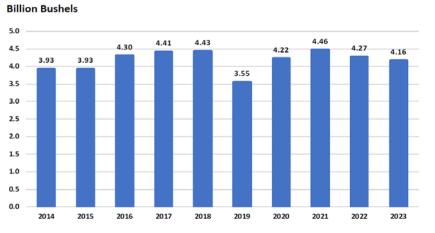


**United States Department of Agriculture** National Agricultural Statistics Service

January 12, 2024

# **Soybean Production**

# **United States**



**United States Department of Agriculture** National Agricultural Statistics Service



# **December 2023 Soybeans**



#### **Stocks**

	December 1	December 1	December 1
	Total	On-Farm	Off-Farm
	(1,000 Bu)	(1,000 Bu)	(1,000 Bu)
<b>United States</b>	2,999,949	1,453,000	1,546,949
% Change from Previous Season	↓ 0.7	↓ 1.6	↑ 0.2

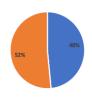
			Top 5	States - B	у Т	otal St	ocks		
	Decem	ber	1	Decem	bei	1	Decem	ber	1
	Tot	al		On-F	arm	1	Off-F	arm	1
	(1,000 Bu)	% !	ΔPY	(1,000 Bu)	%	ΔΡΥ	(1,000 Bu)	%	ΔΡΥ
Illinois	547,260	$\uparrow$	0.3	245,000	$\downarrow$	7.5	302,260	$\uparrow$	7.8
Iowa	459,648	$\downarrow$	4.5	190,000	$\downarrow$	11.6	269,648	$\uparrow$	1.3
Minnesota	269,290	$\uparrow$	9.1	150,000	$\uparrow$	7.1	119,290	$\uparrow$	11.7
Indiana	248,027	$\downarrow$	11.4	145,000	$\downarrow$	12.1	103,027	$\downarrow$	10.4
Ohio	240,662	$\downarrow$	3.8	140,000		NC	100,662	$\downarrow$	8.7

December 1, 2023 Soybean Total Stocks By State



■ Illinois ■ Iowa ■ Minnesota ■ Indiana ■ Ohio ■ Other

December 1, 2023 Soybean Stocks By Position



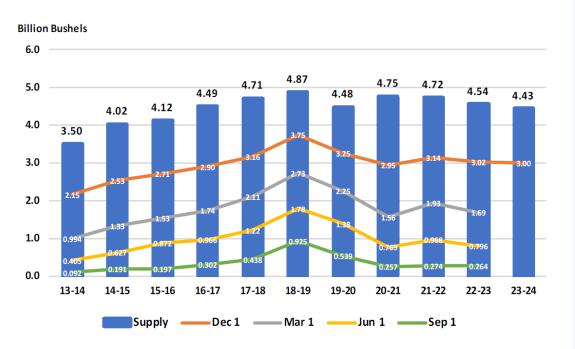
United States Department of Agriculture National Agricultural Statistics Service

January 12, 2024



# December 2023 Soybean Stocks United States





United States Department of Agriculture National Agricultural Statistics Service

# World Soybean Production

	2022/2023	2023/2024	Change from	Change from
<b>Country or Region</b>	estimate	forecast	December 8	2022/2023
		Mill	lion Tons	
World	375.4	399.0	0.1	23.6
<b>United States</b>	116.2	113.3	1.0	-2.9
Foreign	259.2	285.6	-0.9	26.5
Argentina	25.0	50.0	2.0	25.0
Brazil	160.0	157.0	-4.0	-3.0
Paraguay	9.8	10.3	0.3	0.5
Canada	6.5	7.0		0.4
India	12.4	11.0		-1.4
China	20.3	20.8	0.3	0.6

# World Soybean Supply and Use

	2022/2023	2023/2024	Change from	Change from
Item	estimate	forecast	December 8	2022/2023
	-	Milli	on Tons	
Beginning stocks	98.0	101.9	-0.1	3.8
Production	375.4	399.0	0.1	23.6
Total Supply	473.4	500.8	**	27.4
Crush	313.9	329.4	-0.1	15.5
Total use	364.7	383.7	-0.3	18.9
Trade	171.7	170.9	0.7	-0.7
<b>Ending Stocks</b>	101.9	114.6	0.4	12.7
Addendum				
Beginning stocks				
Argentina plus Brazil	51.5	52.6		1.1
Imports*				
China	100.8	102.0		1.2

<sup>\*</sup>From all sources.

<sup>--</sup> No change. \*\* Rounds to zero.

U.S. Soybeans Supply and Demand

ltem	2022/2023 estimate	2023/2024 forecast	Change from December 8	Change from 2022/2023		
Planted area (million acres)	87.5	83.6		-3.9		
Harvested area (million acres)	86.2	82.4	-0.4	-3.8		
Yield (bushels per acre)	49.6	50.6	0.7	1.0		
		Millior	bushels	<b></b>		
Beginning stocks	274	264	-4	-10		
Production	4,270	4,165	35	-106		
Imports	25	30		5		
Total supply	4,569	4,459	31	-110		
Crush	2,212	2,300		88		
Seed and Residual	101	124	-3	22		
Domestic use	2,313	2,424	-3	111		
Exports	1,992	1,755		-237		
Total use	4,305	4,179	-3	-126		
Ending stocks	264	280	35	16		
	Percent					
Stocks to use ratio	6.1	6.7	0.8	0.6		
	Dollars per bushel					
Average market price	14.20	12.75	-0.15	-1.45		



#### 2023 Cotton

#### Acreage, Yield, and Production



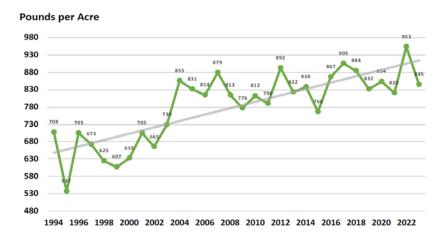
	Top 5 States - By Production											
	Plan	ted		Harve	sted		Yie	ld		Produ	ctio	n
	(1,000 Acres)	%	ΔΡΥ	(1,000 Acres)	%	ΔΡΥ	(Pounds/Acre)	%	ΔΡΥ	(1,000 Bales)	%	ΔΡΥ
Texas	5,579	$\downarrow$	29.2	2,724	个	34.3	498.0	$\downarrow$	32.2	2,825	$\downarrow$	9.0
Georgia	1,110	$\downarrow$	14.0	1,100	$\downarrow$	13.4	982.0	$\downarrow$	2.0	2,250	$\downarrow$	15.1
Arkansas	510	$\downarrow$	20.3	505	$\downarrow$	19.2	1,340.0	$\uparrow$	12.7	1,410	$\downarrow$	8.9
Missouri	335	$\downarrow$	6.9	330	$\downarrow$	2.9	1,338.0	$\uparrow$	7.9	920	$\uparrow$	4.8
Mississippi	400	$\downarrow$	24.5	395	$\downarrow$	24.8	1,082.0	$\downarrow$	0.2	890	$\downarrow$	25.0

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January 12, 2024

# **Cotton Yield**





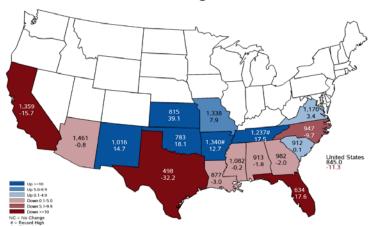
**United States Department of Agriculture** National Agricultural Statistics Service

January 12, 2024

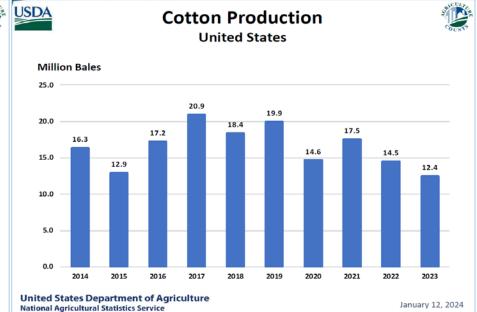


#### 2023 Cotton Yield

#### **Pounds and Percent Change from Previous Year**



**United States Department of Agriculture National Agricultural Statistics Service** 



## World Cotton Supply and Demand

	2022/2023	2023/2024	Change from	Change from
Item	estimate	forecast	December 8	2022/2023
		Millio	on bales	
Beginning stocks	76.4	83.2	0.4	6.9
Production	116.6	113.2	0.3	-3.4
Total Supply	192.9	196.4	0.6	3.5
Consumption	111.2	112.4	-1.3	1.3
Trade	37.0	43.1	-0.1	6.1
<b>Ending Stocks</b>	83.2	84.4	2.0	1.2
Addendum				
China ending stocks	37.4	39.8	1.0	2.4

# U.S. Cotton Supply and Demand

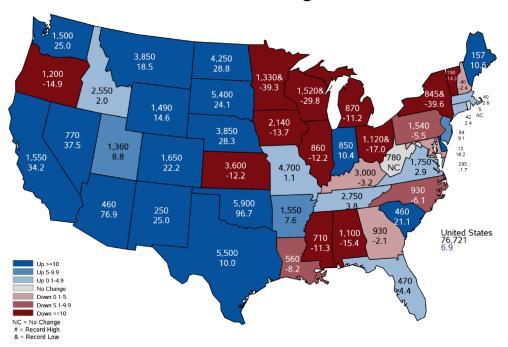
	2022/2023	2023/2024	Change from	Change from		
Item	estimate	forecast	December 8	_		
				•		
Planted area (million acres)	13.75	10.23	**	-3.52		
Harvested area (million acres)	7.29	7.06	-0.96	-0.23		
Yield (pounds per acre)	953	845	80	-108		
		Million	n bales			
Beginning stocks	4.05	4.25		0.20		
Production	14.47	12.43	-0.34	-2.03		
Imports	0.00	0.01		**		
Total supply	18.52	16.69	-0.34	-1.83		
Mill use	2.05	1.90		-0.15		
Exports	12.77	12.10	-0.10	-0.67		
Total use	14.82	14.00	-0.10	-0.82		
Unaccounted	-0.55	-0.21	-0.04	0.34		
Ending stocks	4.25	2.90	-0.20	-1.35		
		Per	cent	-		
Stocks to use ratio	28.7	20.7	-1.3	-8.0		
	Cents per pound					
Average market price	84.80	76.00	-1.00	-8.80		



### **December 2023 Hay Stocks**



### **Thousand Tons and Percent Change from Previous Year**



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### U.S. Meat Production and Prices

	2	023	2024					
		Change from		Change from	Change from			
Item	Forecast	December 8	Forecast	December 8	2023			
Production	Billion Pounds							
Beef	26.97	0.04	26.11	0.12	-0.86			
Pork	27.30	0.06	27.97	0.24	0.67			
Broilers	46.42	0.05	46.68	0.05	0.25			
Turkey	5.46		5.47	-0.04	0.01			
<b>Total Meat</b>	106.91	0.15	106.97	0.37	0.06			
Prices	Dollars per cwt							
Steers	175.54	-0.02	178.25		2.72			
Hogs	58.59	-0.10	57.75	-2.25	-0.84			
	Cents per pound							
Broilers	124.4	0.9	125.8	1.8	1.4			
Turkey	140.1	-0.6	110.5	-16.5	-29.6			
No change								

-- No change.