Historical and Projected Kansas Feedlot Net Returns

Glynn Tonsor (<u>atonsor@ksu.edu</u>)
Kansas State University Department of Agricultural Economics – October 2025

This article presents estimated net returns of cattle finishing operations as of October 18, 2025. The calculation and projection process was updated in July of 2012. This process reflects a cash market situation without price risk management strategies being implemented. Each month updates are made to reflect the most recent feedlot closeout estimates and to reflect current market conditions.

Close-out Calculations

The most recent *Focus on Feedlots* survey provides information on lots closed out in August of 2025. As shown in figures 1 and 2, steers and heifers were estimated to be sold in August at +\$690.98/hd and +\$716.25/hd, respectively.

Projected Returns

Given the lag in *Focus on Feedlots* survey information, market information is available for September but realized animal performance data are not yet available. Currently, the net returns projected for closeouts in September are +\$791.09/hd and +\$671.72/hd for steers and heifers, respectively (tables 1 and 2). Tables 1 and 2 also present projected net returns for closeouts over upcoming months based on forecasts of both animal performance and market prices. Projected net returns have further improved, mainly reflecting higher fed sales prices and lower costs of gain. Included tables also include the projected and breakeven values for cattle prices and cost of gain, which provides further insight into the sensitivity underlying these projections. Producers are encouraged to carefully compare their own costs and prices with those reported here. While always important, elevated market changes and barometer assumptions made here relative to on-farm situations are extra important currently. Finally, historical and breakeven values are provided in chart format revealing trends over time in fed cattle sales prices (figures 3 and 4), cost of gain (figures 5 and 6), and feeder cattle purchase prices (figures 7 and 8).

¹ A document describing the specific approach taken in these calculations and projections is available at: http://www.agmanager.info/livestock-meat/cattle-finishing-historical-and-projected-returns/detail-procedures-estimating-fed.

Table 1. Projected Values for Finishing Steers in Kansas Feedyards*

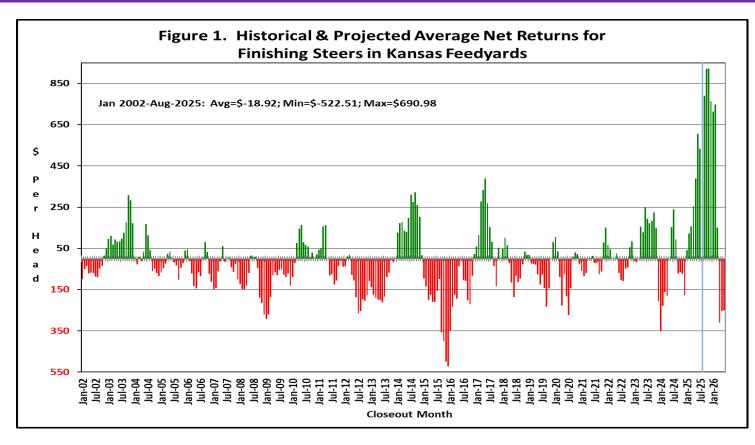
| Closeout | Net Return | FCOG** | Fed Price | Fed Futures | Fed Basis | Feeder Price | Breakeven | Breakeven | Breakeven |
|----------|------------|--------|-----------|-------------|-----------|--------------|-----------|-----------|--------------|
| Mo-Yr | | | | | | | FCOG** | Fed Price | Feeder Price |
| Sep-25 | 791.09 | 97.33 | 239.45 | 233.77 | 5.68 | 250.34 | 213.51 | 188.16 | 342.17 |
| Oct-25 | 921.55 | 95.69 | 249.25 | 247.88 | 1.37 | 251.79 | 233.77 | 189.77 | 356.27 |
| Nov-25 | 922.30 | 96.88 | 249.69 | 247.88 | 1.81 | 250.82 | 236.23 | 189.69 | 356.18 |
| Dec-25 | 763.49 | 95.76 | 251.24 | 249.55 | 1.69 | 263.75 | 219.49 | 202.08 | 345.31 |
| Jan-26 | 712.64 | 99.49 | 250.49 | 249.55 | 0.94 | 265.36 | 215.33 | 203.75 | 343.69 |
| Feb-26 | 748.11 | 99.76 | 250.96 | 250.25 | 0.71 | 264.14 | 218.96 | 202.33 | 346.29 |
| Mar-26 | 150.69 | 101.99 | 253.12 | 250.25 | 2.87 | 323.99 | 127.02 | 243.29 | 340.20 |
| Apr-26 | -311.71 | 101.08 | 246.72 | 243.75 | 2.97 | 371.64 | 51.06 | 267.40 | 336.38 |
| May-26 | -252.94 | 100.75 | 250.74 | 243.75 | 6.99 | 370.26 | 60.03 | 267.41 | 342.04 |
| Jun-26 | -249.71 | 101.59 | 244.48 | 240.02 | 4.45 | 369.23 | 63.27 | 261.03 | 340.08 |

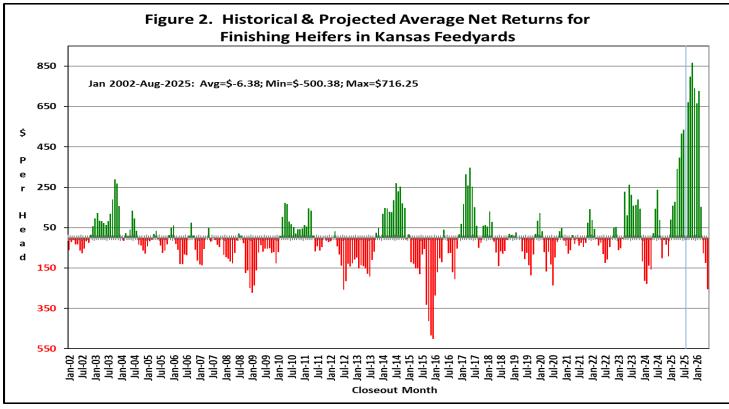
Table 2. Projected Values for Finishing Heifers in Kansas Feedyards*

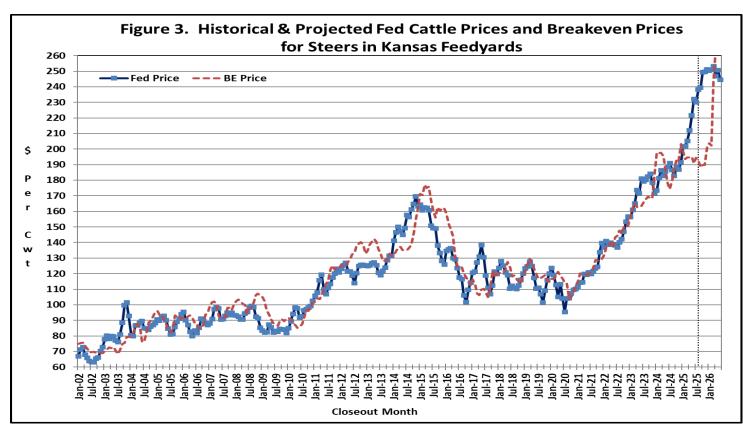
| Closeout | Net Return | FCOG** | Fed Price | Fed Futures | Fed Basis | Feeder Price | Breakeven | Breakeven | Breakeven |
|----------|------------|--------|-----------|-------------|-----------|--------------|-----------|-----------|--------------|
| Mo-Yr | | | | | | | FCOG** | Fed Price | Feeder Price |
| Sep-25 | 671.72 | 107.02 | 239.71 | 233.77 | 5.94 | 239.11 | 228.04 | 191.18 | 320.11 |
| Oct-25 | 798.52 | 104.72 | 248.80 | 247.88 | 0.93 | 234.60 | 259.82 | 190.26 | 328.64 |
| Nov-25 | 867.94 | 103.60 | 250.14 | 247.88 | 2.26 | 233.54 | 263.92 | 187.43 | 336.53 |
| Dec-25 | 739.55 | 103.04 | 251.05 | 249.55 | 1.50 | 247.16 | 245.12 | 198.16 | 331.42 |
| Jan-26 | 665.29 | 105.83 | 249.89 | 249.55 | 0.34 | 251.44 | 234.20 | 201.99 | 327.86 |
| Feb-26 | 726.87 | 111.28 | 250.47 | 250.25 | 0.22 | 242.04 | 252.06 | 198.56 | 324.27 |
| Mar-26 | 153.39 | 112.91 | 251.78 | 250.25 | 1.53 | 306.80 | 142.77 | 240.63 | 324.61 |
| Apr-26 | -77.80 | 110.21 | 245.81 | 243.75 | 2.06 | 340.57 | 96.49 | 251.48 | 330.89 |
| May-26 | -125.94 | 108.56 | 249.38 | 243.75 | 5.63 | 339.20 | 84.60 | 258.48 | 324.55 |
| Jun-26 | -256.18 | 115.90 | 243.43 | 240.02 | 3.40 | 335.19 | 65.03 | 262.00 | 305.93 |

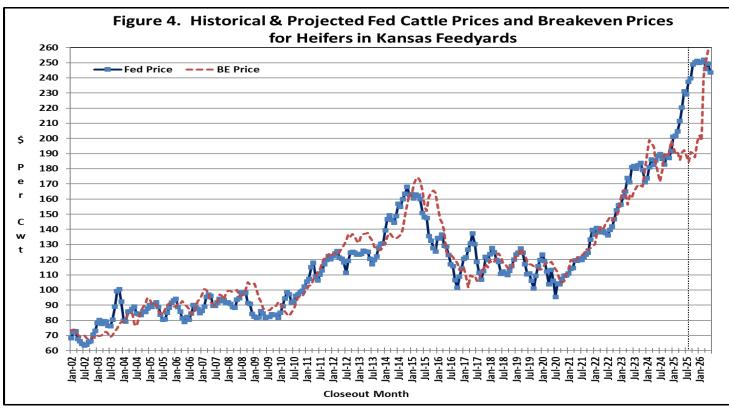
^{*} Net return is \$/head and all other values are \$/cwt.

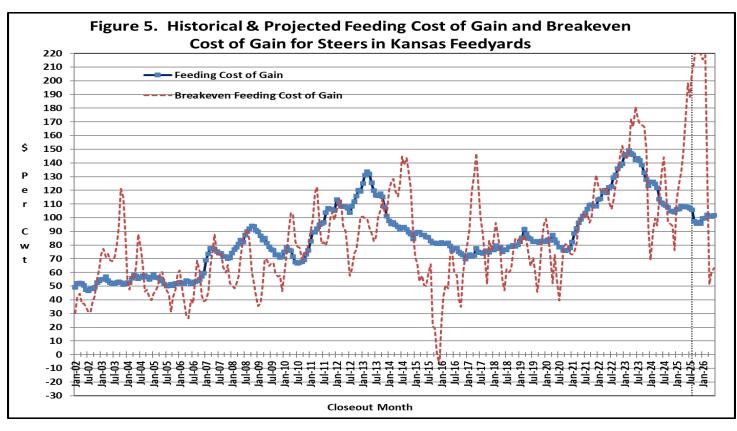
^{**} FCOG = Feeding cost of gain

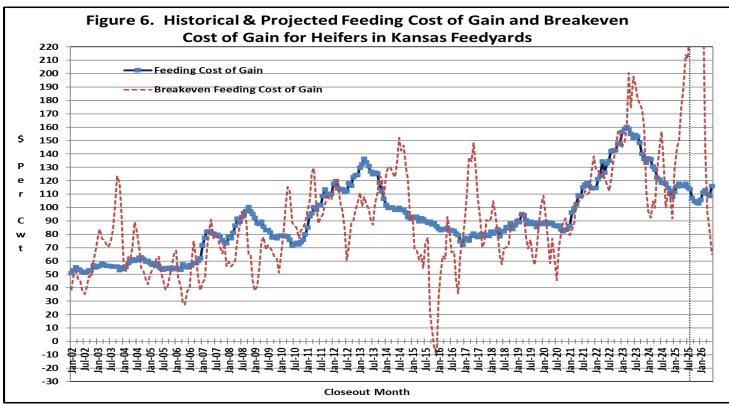


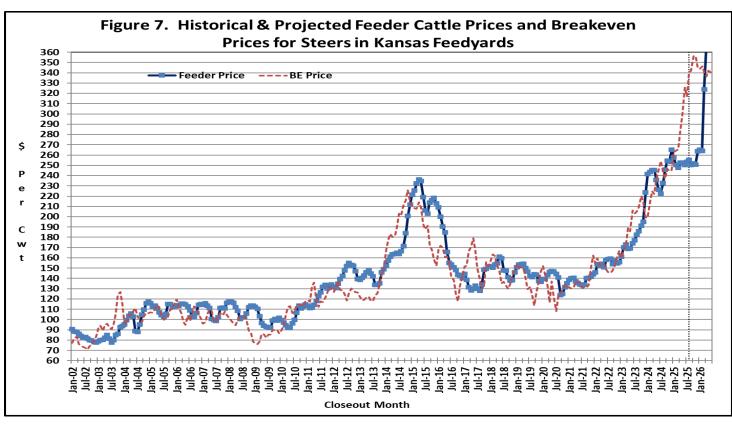


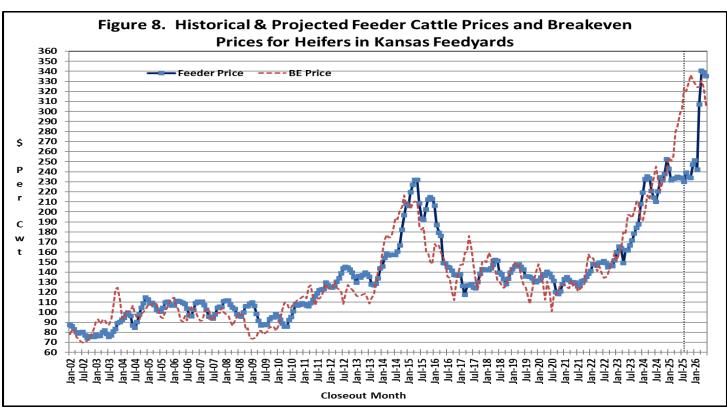












| Kansas State University Department of Agricultural Economics Extension Publication | 10/18/2025 | | | | |
|--|------------|--|--|--|--|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| <u>View more information about the authors of this publication and other K-State agricultural economics faculty</u> . For more information about this publication and others, visit <u>AgManager.info</u> . | | | | | |

K-State Agricultural Economics | 342 Waters Hall, Manhattan, KS 66506-4011 | (785) 532-1504 | Fax: (785) 532-6925 Copyright 2025 AgManager.info, K-State Department of Agricultural Economics.

WRITTEN BY: GLYNN T. TONSOR