

Domestic, Absentee, and Foreign Ownership of Kansas **Agricultural Land**

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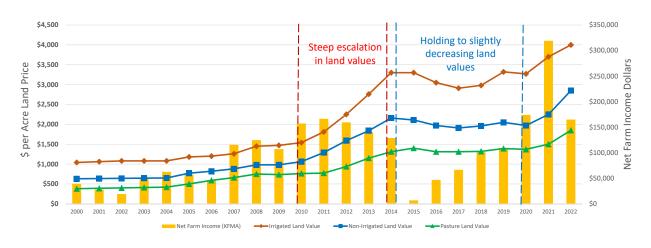
What is going on in the Ag. Land market?

- Farm Income remains historically strong
 - Although the future profitability is less certain
- Interest Rates Increasing



- Inflation
- Non-Ag. investment

Net Farm Income vs. Land Values

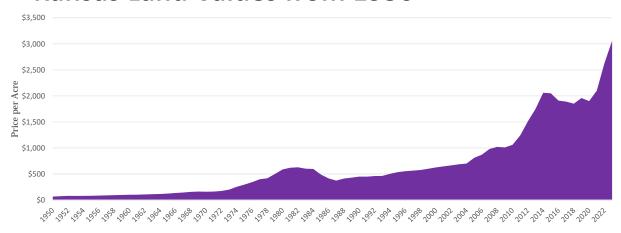


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Kansas Land Values from 1950



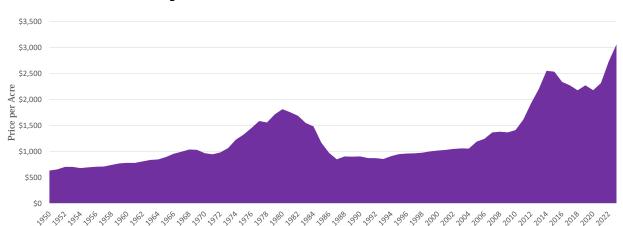
Kansas Land Values from 1950



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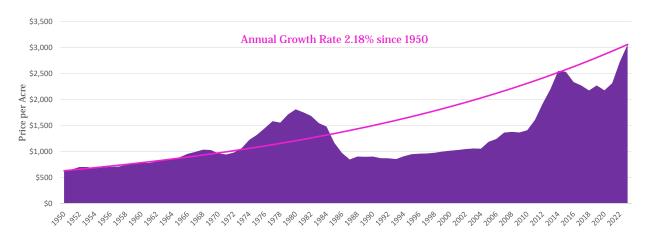
Inflation-Adjusted Kansas Land Values



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Inflation-Adjusted Kansas Land Values



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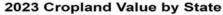
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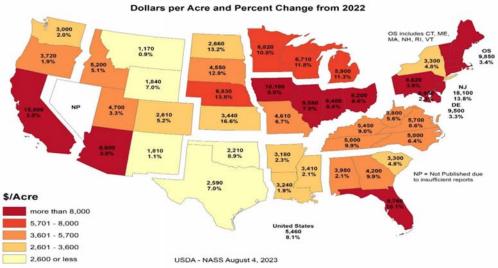
Annual growth in Kansas Land Values

		Percent		Value per	Percent		Value per	Percent
Year	Value per Acre	Change	Year	Acre	Change	Year	Acre	Change
1970	159	-1.9%	1990	450	4.9%	2010	1,060	5.0%
1971	162	1.9%	1991	449	-0.2%	2011	1,240	17.0%
1972	174	7.4%	1992	460	2.4%	2012	1,510	21.8%
1973	199	14.4%	1993	463	0.7%	2013	1,750	15.9%
1974	253	27.1%	1994	503	8.6%	2014	2,060	17.7%
1975	296	17.0%	1995	535	6.4%	2015	2,050	-0.5%
1976	342	15.5%	1996	553	3.4%	2016	1,910	-6.8%
1977	398	16.4%	1997	565	2.2%	2017	1,890	-1.0%
1978	418	5.0%	1998	577	2.1%	2018	1,850	-2.1%
1979	501	19.9%	1999	600	4.0%	2019	1,960	5.9%
1980	587	17.2%	2000	625	4.2%	2020	1,900	-3.1%
1981	619	5.5%	2001	645	3.2%	2021	2,100	10.5%
1982	628	1.5%	2002	665	3.1%	2022	2,630	25.2%
1983	601	-4.3%	2003	685	3.0%	2023	3,060	16.3%
1984	597	-0.7%	2004	700	2.2%			
1985	488	-18.3%	2005	810	15.7%			
1986	415	-15.0%	2006	870	7.4%			
1987	373	-10.1%	2007	980	12.6%			
1988	413	10.7%	2008	1,020	4.1%			
1989	429	3.9%	2009	1,010	-1.0%			

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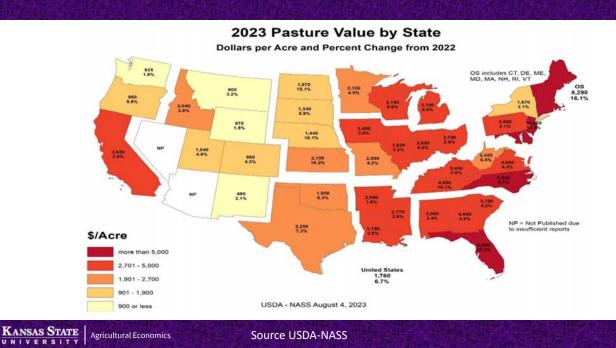
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Source USDA-NASS



Who owns Kansas Farmland?

KS Landowner database (2015)

- Only ag. parcels over 40 acres
 - Represents 95% of all ag. land acres in Kansas (47 mil. of 49 mil. Acres)
- Comparing county that parcel is located in to city, state, zip code of landowner



Results (2015)

Landowner Live in KS?	Total Ag. Acres	% Total Ag. Acres
Yes	39,716,276	84.5%
No	7,271,222	15.5%

Landowner Live in the County?	Total Ag. Acres	% Total Ag. Acres
Yes	25,594,538	54.5%
No	21,392,958	45.5%

Results (2015)-Landowner State

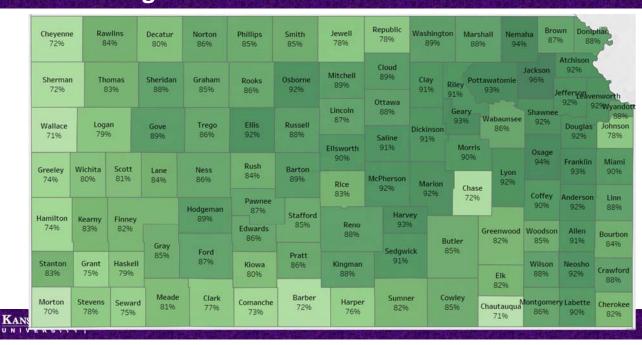
	Landowner State	Ag. Acres	% of Total Ag. Acres
	Kansas	39,716,276	84.5%
	Texas	1,210,813	2.6%
	Colorado	986,838	2.1%
	Oklahoma	882,882	1.9%
	Nebraska	675,969	1.4%
	Missouri	670,237	1.4%
	California	448,230	1.0%
	Arizona	241,162	0.5%
	Illinois	167,452	0.4%
	Florida	154,402	0.3%
	Washington	127,305	0.3%
KANSAS S	New Mexico	119,989	0.3%

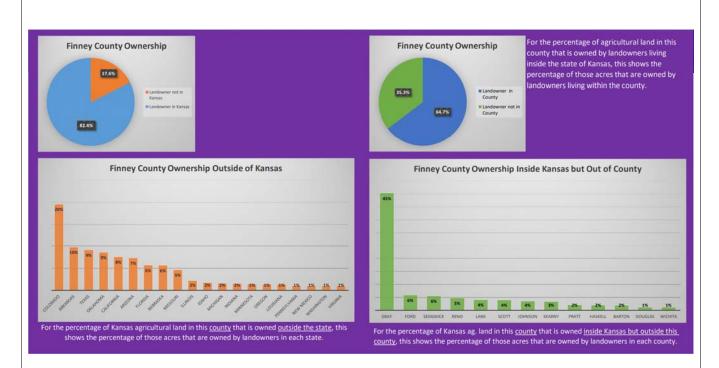
Acres owned by Texas Landowners

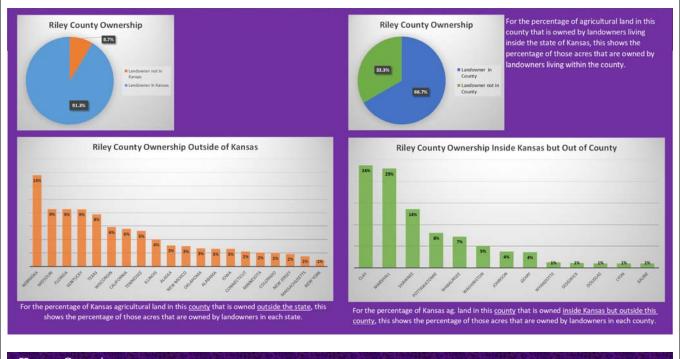
Cheyenn 5,668		wlins 889	Decatur 6,674	Norton 10,904	Phillips 5,269	Smith 5,966	Jewell 10,715	Republic 8,990	Washington 4,781	n Marshall 5,602	Nema	2.0		shan 59.5
Shermai 19,378	100000	omas 0,495	Sheridan 7,867	Graham 11,489	Rooks 9,040	Osborne 5,384	Mitchell 2,699	Cloud 7,651		iley Pottawa 632 5,90	atomie	ackson 2,217	Atchison 3,407	anworth.
Wallace	Log 33,1	2000	Gove	Trego	Ellis 6,136	Russell 13,346	Lincoln 3,890			Seary 2,727 Wal	baunsee	Shawne	Douglas	608 ando 254 Johnson
23,111	10000		8,775	11,324	Market 1	200000000	Ellsworth 7,845	Saline 3,958	4,161	Morris 13,226		Osage 3,694	2,128 Franklin	758 Miami
Greeley 21,403	Wichita 15,180	Scott 13,500	Lane 14,019	Ness 9,662	9,256	Barton 6,233	Rice	McPherson 4,005	Marion 12,192	unase	Lyon 10,258		3,303	281
Hamilton	Kearny	Finney		Hodgeman 11,244	Pawnee 11,259	Stafford	10,554	Harv	rey	66,524		9,373	Andersor 3,708	4,697
24,981	12,154	12,474	Gray	Ford	Edwards 10,533	8,731	Reno 11,239	3,31 Sedgw	But	tler 58	enwood\ 3,802	Noodsor 17,041	Allen 3,566	Bourbon 7,030
Stanton 5,449	Grant 18,268	Haskell 12,179	11,919	15,224	Kiowa 10,260	Pratt 12,874	Kingman 7,399		The state of the s		Elk	Wilson 10,747	Neosho 3,962	Crawford
Morton 32,773	Stevens 18,132	Seware 13,847	35 788		Comanche 23,832	Barber 19,852	Harpe 11,238	21 22		vley 150 Chau	2,276 utauqua 5,389	ontgome 4,064	rkabette 4,468	

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Percentage of Landowners that Live in KS







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https://www.agmanager.info/land-leasing/land-buying-valuing

How has land ownership changed since 2015?

• Same data set from 2022 was used, was not a complete match to the 2015 data (95% of the parcels matched)

How has land ownership changed since 2015?

- Of the 44 million acres that could be matched, 26% had changed owner's zip code in 7 years
- What does a changed address represent?
 - Any land that was sold to someone with a different zip code
 - · Any inherited land that changed where the tax statement went
 - Landowner moved and changed their mailing address
 - Started using a professional farm manager and changed where tax statement went



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How has land ownership changed since 2015?

- 11,264,284 acres have "changed"
- Of those:
 - In 2015, 72% were owned by people living in Kansas (28% outside of Kansas)
 - In 2022, 69% were owned by people living in Kansas (31% outside of Kansas)

Small shift to more acres owned outside of Kansas

Number of Acres	Percentage of Total that have Changed	
6,320,379	56.1%	Were in KS, stayed in KS
1,698,706	15.1%	Were not in KS, stayed not in KS
1,447,728	12.9%	Were not in KS, moved to KS
1,797,472	16.0%	Were in KS, moved out of state

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What type of ground has "changed" to more out of state ownership?

	Total Acres	Non-Irrigated Cropland	Irrigated Cropland	Grass Acres
Landowner in KS 2022	69.0%	34.2%	4.1%	30.6%
Landowner in KS 2015	72.1%	34.9%	4.2%	32.9%
Change	3.1%	0.7%	0.2%	2.3%

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How has land ownership changed since 2015?

State	Acres in 2015	% in 2015	Acres in 2022	% in 2022	Difference	% Difference
Kansas	8,117,851	72.1%	7,768,106	69.0%	-349,745	-3.1%
Texas	542,106	4.8%	664,570	5.9%	122,464	1.1%
Colorado	391,987	3.5%	485,780	4.3%	93,794	0.8%
Oklahoma	353,918	3.1%	361,790	3.2%	7,872	0.1%
Missouri	323,822	2.9%	281,919	2.5%	-41,904	-0.4%
Nebraska	215,091	1.9%	264,926	2.4%	49,836	0.4%
California	208,485	1.9%	158,341	1.4%	-50,144	-0.4%
Arizona	111,530	1.0%	140,614	1.2%	29,083	0.3%
Illinois	83,724	0.7%	43,385	0.4%	-40,339	-0.4%
Florida	80,595	0.7%	116,380	1.0%	35,785	0.3%

Other notable increases:

 Utah 41,363 acres
 Idaho 32,373 acres
 Arkansas 27,248
 Georgia
 25,900

Other notable decreases: Washington -22,704 New Mexico -21,278

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Who owns Kansas Farmland?

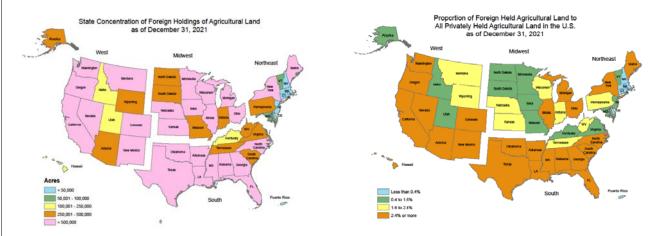
Part 2: Foreign Holdings



National Summary of Foreign-Holdings (2021)

- Agricultural Foreign Investment Disclosure Act of 1978 (AFIDA)
- Foreign investors held approximately 40 million acres of U.S. Ag. Land
 - This represents 3.1% of all privately owned land Ag. land in the U.S.
- Increase of 2.4 million acres from the 2020 report
 - Has been increasing nearly 2.2 million acres annually since 2015
 - From 2009 to 2015, yearly increase averaged 0.8 million acres

Foreign Land Holdings by State



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Kansas

- Privately held Ag. Land totals 49,188,971 acres
- Of those, 1,187,690 acres are Foreign "held" (2.4%)

Foreign Holdings of Kansas Agricultural Land

https://www.agmanager.info/foreign-holdings-kansas-farm-land

- Of the Foreign "Holdings":
 - 1,115,677 acres are Wind Energy company leases
 - 94% of reported foreign held acres
 - 4,297 acres are Solar Energy company leases
 - 67,717 acres remaining are primarily ag. use (cropland & pasture)

Wind Energy Leases in Kansas reported under AFIDA

Wind Company	Number of
Listed Country	Acres
ITALY	386,852
CANADA	330,844
FRANCE	170,730
PORTUGAL	118,130
DENMARK	66,115
SPAIN	20,565
GERMANY	13,999
IRELAND	8,442
Grand Total	1,115,677



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https://www.agmanager.info/ag-policy/foreign-holdings-us-agricultural-land

Solar Energy Leases in Kansas reported under AFIDA

	Number of
Country	Acres
AUSTRALIA	113
CANADA	4,184
Grand Total	4,297

County	AUSTRALIA	CANADA
Barber		1,457
Sedgwick		1,371
Sumner		1,356
Wilson	113	
Grand Total	113	4.184

Other Holdings of Kansas Ag. Land

- 67,716 total acres, 167 parcels total
- 0.14% of all privately held land in Kansas

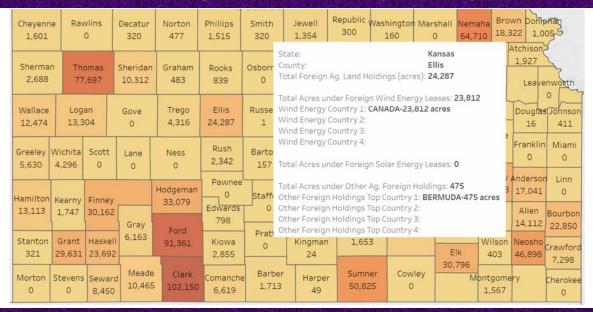
	Number of Acres in
Country	Kansas
GERMANY	14,456
NETHERLANDS	11,820
CANADA	7,406
KUWAIT	4,962
SAUDI ARABIA	4,339
IRELAND	4,322
MEXICO	4,233
SWITZERLAND	3,299
ITALY	1,881
AUSTRALIA	1,758
UNITED KINGDOM	1,562
AUSTRIA	1,236
FRANCE	1,164

Country	Number of Acres in Kansas
PORTUGAL	972
NEW ZEALAND	483
BERMUDA	477
DENMARK	450
HONG KONG	411
JAPAN	301
SWEDEN	300
ARGENTINA	160
UNITED ARAB EMIRATES	150
BELGIUM	60
SPAIN	53
COLOMBIA	40
CHINA	1

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Number of Foreign-Held Acres by County (2021)



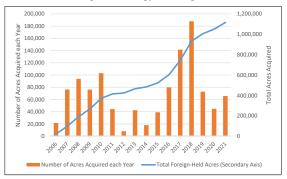
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https://www.agmanager.info/ag-policy/foreign-holdings-us-agricultural-land

Growth in Foreign Ag. Land Holdings





Growth in Non-Energy related Foreign-held Ag. Acres in Kansas



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Why is this potentially an issue?

- Concerns over other countries influencing/controlling U.S. food supply
- Driving up land prices (pricing U.S. farmers out?)
- No ties to local communities or to support local businesses

What are the laws?

- Currently no federal laws, just reporting requirements
- Kansas State Legislature is considering restrictions, but nothing has been passed at this time

Roger McEowen's article:

https://www.agmanager.info/ag-law-and-human-resources/ag-law-issues/foreign-ownership-agricultural-land



Questions?

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