

2007 Insurance Workshop

POLICY AND STRUCTURAL CHANGES AFFECTING AGRICULTURAL RISK

November 6, 2007
Brush, CO
Event Center
Brush Fairgrounds

November 7, 2007
Grand Island, NE
College Park
3180 W Highway 34

November 8, 2007
Salina, KS
Marriott Courtyard
3020 Riffel Drive



Registration

Fee: **\$75.00** Late Fee (Postmarked after 11/2/07) **\$90.00**

By mail: Complete the registration form and mail with a check or credit card information to:
Agricultural Economics Dept.
University of Nebraska-Lincoln
303 Filley Hall
Lincoln, NE 68583-0922

Online: Go to cropinsurance.unl.edu,
click on *Workshop Registration*

By Phone: 800-535-3456
By Fax: 402-472-0776

Name: _____ Phone _____

Organization: _____ E-mail _____

Address: _____

City: _____ State: _____ Zip: _____

Workshop Location: Colorado Nebraska Kansas

Check enclosed VISA Mastercard

No. _____ Expiration Date _____

Agenda and Presenters

- 7:30 - 8:30 **Registration and Coffee**
- 8:30 - 9:15 **Whither the Farm in the Farm Bill Debate?** — Brad Lubben, Ext. Public Policy Spec., Ag Economics, UNL
- 9:15 - 10:00 **Options, LRP and LGM** — *Colorado and Nebraska* — James Mintert, Professor & Ext. State Leader, Ag Economics, KSU
Kansas — Kevin Dhuyvetter, Professor Ag Economics, KSU
- 10:00 - 10:30 **Break**
- 10:30 - 11:15 **The Future of the Ethanol Market** — Michael Woolverton, Professor and Ext. Specialist, Ag Economics, KSU
- 11:15 - 12:00 **Crop Insurance in Transition: Combo Policies and Impacts of the Farm Bill** — William Murphy, Deputy Administrator for Insurance Services, RMA, Washington, D.C.
- 12:00 - 1:00 **Lunch**
- 1:00 - 2:00 **How Much Can I Afford to Pay for Harvest Price Option?**
Art Barnaby, Professor and Ext. Ag Economist, Ag Economics, KSU
- 2:00 - 2:30 **Current RMA Issues** — Rebecca Davis, Director, Regional Office RMA, Topeka, KS
- 2:30 - 3:00 **Break**
- 3:00 - 3:45 **Water Issues in Colorado/Nebraska/Kansas** —
Colorado — James Pritchett, Asst. Professor. Ag & Resource Economics, CSU
Nebraska — Dave Griffith, Water Resources Planner, NRCS
Kansas — Lyle Frees, Water Quality Specialist, NRCS
- 3:45 - 4:00 **Closing Comments/Adjourn**

Planning Partners

Agro National, LLC	Great American Insurance Group
ARMtech Insurance Services	Heartland Crop Insurance
Farm Bureau Financial Services	National Crop Insurance Services
Farmers Crop Insurance Alliance	NAU Country Insurance
Farmers Mutual Hail Insurance	Rain and Hail, L.L.C
Rural Community Insurance Services	

Insurance Continuing Education Credits

Application has been made to the Colorado, Kansas, Nebraska, South Dakota, and Wyoming Insurance Departments for continuing education credits.

Who Should Attend

Professionals, including growers/ranchers, who wish to enhance their knowledge of risk management and their ability to design an appropriate risk management plan for the farm/ranch or provide risk management advice to clients. These include:

Crop Insurance Agents	Professional Farm Managers
Lenders	Commodity Brokers
Growers/Ranchers	Crop Consultants
Grain Merchandisers	Financial Advisers

Workshop Objectives

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions. After the workshop, participants will

1. Understand proposed farm bill alternatives and be able to assess the implications for producers,
2. Understand bioenergy developments and be able to assess the implications for producer's cropping decisions,
3. Understand livestock marketing strategies and be able to analyze the role of LGM and LRP in marketing plans,
4. Understand the future water limitations and be able to assess the implications for producers.

Accommodations

To reserve a room at the Microtel, Brush, CO, call 970-842-4241,

A block of rooms has been reserved at the Marriott Courtyard, Salina, KS, phone 785-309-1300. To receive the conference rate, you must mention KSU Ag Econ and reserve your room before October 27, 2007

Since the workshop is not being held at a hotel in Nebraska, no block of rooms has been reserved; however, accommodations near College Park in Grand Island include:

Howard Johnson Riverside Inn — 308-384-5150
Interstate Holiday Inn — 308-384-7770



Extension is a Division of the Institute of Agriculture and Natural Resources at the University of Nebraska-Lincoln cooperating with the Counties and the United States Department of Agriculture.

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