

# 2008 Insurance Workshop

## MEETING THE RISK MANAGEMENT CHALLENGES OF A NEW FARM BILL AND NEW PRICE RELATIONSHIPS

**November 4, 2008**  
Brush, CO  
Event Center  
Brush Fairgrounds

**November 5, 2008**  
Grand Island, NE  
College Park  
3180 W Highway 34

**November 6, 2008**  
Salina, KS  
Marriott Courtyard  
3020 Riffel Drive



### Registration

Fee: **\$85.00** Late Fee (Postmarked after 10/31/08) **\$100.00**

**By mail:** Complete the registration form and mail with a check or credit card information to:  
Agricultural Economics Dept.  
University of Nebraska—Lincoln  
303 Filley Hall  
Lincoln, NE 68583-0922

**Online:** Go to <http://cropinsure.unl.edu>,  
click on *Workshop Registration*

**By Phone:** 800-535-3456

**By Fax:** 402-472-0776

Name: \_\_\_\_\_ Phone \_\_\_\_\_

Organization: \_\_\_\_\_ E-mail \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**Workshop Location:** **Colorado**  **Nebraska**  **Kansas**

Limited to first 110 registrants

**Check enclosed**  **VISA**  **Mastercard**

No. \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on Card: \_\_\_\_\_ Signature \_\_\_\_\_

## Agenda and Presenters

- 8:00 - 8:45 **Registration and Coffee**
- 8:45 - 9:45 **The New Farm Bill: New Decisions for Producers—**  
*Colorado* - John Deering, Ag Business Mgt. Spec., CSU  
*Nebraska* - Brad Lubben, Ext. Public Policy Spec., Ag Economics, UNL  
*Kansas* - Troy Dumler, K-State SW Area Ag Economist
- 9:45 - 10:15 **Break**
- 10:15 - 11:15 **Grain Outlook — Can We Feed the World?—**  
Mike Woolverton, Professor & Ext Specialist, KSU
- 11:15 - 12:00 **Costs of Production—**Norm Dalsted, Professor, Ag & Resource Economics, CSU
- 12:00 - 1:00 **Lunch**
- 1:00 - 1:45 **Crop Insurance Program Update —** William Murphy, Deputy Administrator for Insurance Services, RMA, Washington, DC
- 1:45 - 2:30 **Pasture, Range, and Forage Policy—**Rebecca Davis, Director, Regional Office Risk Management Agency
- 2:30 - 3:00 **Break**
- 3:00 - 4:00 **Optimum Level of Crop Insurance Combined with the New SURE (Standing Disaster Aid) Program—** Art Barnaby, Professor and Ext. Ag Economist, KSU
- 4:00 **Closing Comments/Adjourn**

## Planning Partners

Agro National, LLC	Heartland Crop Insurance
ARMtech Insurance Services	National Crop Insurance Services
Farm Bureau Financial Services	NAU Country Insurance
Farmers Mutual Hail Insurance	Producers Ag Insurance Group
Great American Insurance Group	Rain and Hail, L.L.C
Rural Community Insurance Services	

## Insurance Continuing Education Credits

Colorado — 5 Crop	Kansas — 6 PC or 2 Crop
Nebraska — 6 Crop	South Dakota — 4 Crop
Wyoming — application pending	

## Who Should Attend

Professionals, including growers/ranchers, who wish to enhance their knowledge of risk management and their ability to design an appropriate risk management plan for the farm/ranch or provide risk management advice to clients. These include:

Crop Insurance Agents	Professional Farm Managers
Lenders	Commodity Brokers
Growers/Ranchers	Crop Consultants
Grain Merchandisers	Financial Advisers

## Workshop Objectives

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions. After the workshop, participants will

1. Understand proposed farm bill alternatives and be able to assess the implications for producers,
2. Understand the grain market fundamentals and the implications for the food vs. fuel debate,
3. Understand the changes in crop input costs and the impacts for producers' crop insurance decisions,
4. Understand changes in insurance alternatives including the Pasture, Range, and Forage Policy.

## Accommodations

To reserve a room at the Microtel, Brush, CO, call 970-842-4241.

Since the workshop is not being held at a hotel in Nebraska, no block of rooms has been reserved; however, accommodations near College Park in Grand Island include

Howard Johnson Riverside Inn — 308-384-5150  
Interstate Holiday Inn — 308-384-7770

A block of rooms has been reserved at the Marriott Courtyard, Salina, KS, phone 785-309-1300. To receive the conference rate, you must mention KSU Ag Econ and reserve your room before October 27, 2008.



Extension is a Division of the Institute of Agriculture and Natural Resources at the University of Nebraska-Lincoln cooperating with the Counties and the United States Department of Agriculture.

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