

SPONSORED BY:

Central National Bank
Downs National Bank
Farmers & Merchants State Bank
Farmway Credit Union
1st National Bank
Guaranty State Bank
Midway Coop
State Bank of Downs
Sunflower Bank
The Farmers Bank
United National Bank

North Central Risk Management
Education Center



K-State Research and Extension

K-STATE
Research and Extension

Post Rock Extension District
Smith County Extension
Kansas State University
Dept. of Agricultural Economics

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating, Gary Pierzynski, Interim Director.

MEET THE SPEAKERS

Kevin Dhuyvetter

Kevin Dhuyvetter is a professor and the State Extension director for Agricultural Economics. He assists farmers, landowners, and others throughout Kansas with risk and return assessment of alternative crop and livestock production and marketing systems. He works extensively with land-related issues such as buying and leasing land. Current research projects are looking at factors impacting land values, economics of no-tillage and other crop-related production technologies, the economics of grazing systems, and factors affecting feeder cattle prices and basis. One of Kevin's trademarks is his development of decision tools that can be used to help clientele with the myriad of decisions they face in their operations.

Rich Llewelyn

Rich Llewelyn is an Extension Assistant in the Department of Agricultural Economics at K-State. Raised on a farm in Riley, KS, he is a graduate of K-State with a PhD in Agricultural Economics in 1995. He then spent 10 years teaching economics and working with urban community development in Surabaya, Indonesia before returning to Kansas in 2006 to work with the *AgManager.info* website and various departmental conferences, including the annual Risk and Profit Conference and the statewide Ag Profitability conferences. He also conducts research on farm management topics, including CRP, and taught the "Price Analysis" class for undergraduates in 2011.



2011-2012



K-State Leasing & Excel Workshops

November 14, 2011

**Downs Memorial
Hall**

500 Morgan Ave.

Downs, KS



**Kansas State University
Department of Agricultural Economics**

Program Description

The day-long session includes presentations on types of leases and the ethics of leasing followed by the afternoon "hands-on" session (LIMITED TO 30 REGISTRANTS) includes Excel training and the use of KSU-Lease computer program.

Contact any Post Rock Extension District Office (listed below) or Smith County Extension

Post Rock Extension District Offices:

Beloit: 785-738-3597 or schapman@ksu.edu
Osborne 785-346-2521 or smolzahn@ksu.edu
Mankato: 785-378-3174
Lincoln: 785-524-4432

Smith County Extension
785-282-6823 or swick@ksu.edu

Options for Registration:

1. Day-long workshop: 9:30 a.m. to 3:30 p.m. (Limited to the first 30 registrants)
2. Morning session only: 9:30 a.m. until 1:00 p.m. (includes lunch). Unlimited registration available.

SEE RIGHT SIDE OF BROCHURE FOR REGISTRATION DETAILS

Schedule

9:00 a.m. Registration

MORNING SESSION

9:30 a.m. **Introduction to Rental Arrangements**
Dr. Kevin Dhuyvetter
Discuss types of leases available to producers, including cash rent, share rent, and flex-rent.

11:00 a.m. Break

11:15 a.m. **Ethics of Leasing**
Dr. Kevin Dhuyvetter
Discuss the ethics of leasing from both sides of the situation.

12:00 p.m. Q&A

12:30 p.m. Lunch

AFTERNOON SESSION

1:15 p.m. **Using Excel Spreadsheets**
Dr. Rich Llewelyn
Demonstrate and use Excel spreadsheets, including some of the more helpful aspects and functions of spreadsheets for application in a business operation. Includes hands-on use.

1:45 p.m. **Using KSU-Lease.xls**
Dr. Kevin Dhuyvetter
Description and discussion of several alternative leasing scenarios, using cash rent, share rent, and flex rent. Workshop participants will then have a hands-on opportunity to learn how to use KSU-Lease.xls, a spreadsheet decision tool developed to assist landlords and tenants in their ability to evaluate their own situation and create a lease appropriate for their operation.

2:45 p.m. **Summary and Questions**

3:00 p.m. **Adjourn**



2011-2012 K-STATE LEASING WORKSHOP

**November 14, 2011
Downs Memorial Hall**

Registration

Name:(s) _____

Address: _____

Email/Phone: _____

Attendance Options: (Put # of participants)

1. Full Day workshop: _____
(limited to first 30 registrants)

2. Morning Session Only _____
(UNLIMITED registrants)

Costs:

\$5.00 fee required with registration by **November 7, 2011** with \$10.00 at the door.

Make checks payable to:
Post Rock Extension District.

Mail or drop by registrations to any Post Rock Extension district office or to Smith County Extension by **November 7, 2011.**

