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K-State Research and Extension



**Post Rock Extension District
Smith County Extension**

**Kansas State University
Dept. of Agricultural Economics**

If you cannot attend this K-State Ag Profitability Conference, you may be able to attend other conferences in your area. For more information about locations and topics, please visit : www.AgManager.info and click on "Upcoming Events".

SCHEDULE

- 9:00 **Registration (rolls, coffee/juice)**
- 9:30 *Grain Outlook*
Mike Woolverton
- 10:30 *Impacts of Biofuels on Land Values and Rents*
Terry Kastens
- 11:15 *Ethanol and Cattle*
Rodney Jones
- 12:00 **Lunch**
- 1:00 *Grain Market Economics*
Dan O'Brien
- 1:45 *Working the Web*
Rich Llewelyn
- 2:30 **Conference Adjourns**

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating, Fred A. Cholick, Director.

2008

Kansas State University

**AG
PROFITABILITY
CONFERENCE**
*Making Sound Business
Decisions*

January 29, 2008

**Municipal Building
119 N Hersey
Beloit, Kansas**



**Kansas State University
Department of Agricultural Economics**

MEET THE SPEAKERS

Dan O'Brien

Daniel O'Brien's interests in applied research and extension education have been in the areas of grain markets and market structure, the profitability of alternative irrigated and dryland cropping systems and other relevant farm management topics. He is currently focusing on issues pertaining to the structure and competitiveness of local grain markets, grain transportation, bioenergy development, the economics of irrigated and dryland crop production systems, and other farm management issues of importance to Kansas farmers and agribusiness.

Michael Woolverton

Michael Woolverton received his Ph.D. from the University of Missouri-Columbia in 1978. He specializes in grain marketing, international trade policy, and extension outreach. His research includes structure and performance of the grain and oilseed marketing system, overseas market development and commodity promotion, and risk management in marketing and purchasing grain and oilseed commodities. He teaches a Masters of Agribusiness distance education course - International Agribusiness Trade Policy.

Rich Llewelyn

Rich Llewelyn is an Extension Assistant in the Department of Agricultural Economics at K-State. A graduate of K-State with a PhD in Agricultural Economics in 1995, he spent 10 years teaching economics and working with urban community development projects in Surabaya, Indonesia before returning to Kansas in 2006 to work with the *AgManager.info* website and departmental conferences.

2008 AG PROFITABILITY CONFERENCE

Registration
January 29, 2008
Beloit, Kansas

Name: _____

Address: _____

City: _____ State/Zip: _____

Phone: _____

Email: _____

Lunch included.
No cost if pre-registered by:
JANUARY 22, 2008
\$10.00 at the door

To register:

Scott Chapman-Post Rock District

115 S. Hersey, Beloit, KS 67420
Phone: 785.738.3597, 785.346.2521
785.524.4432, 785.378.3174
Fax: 785.738.4360
Email: schapman@ksu.edu

Sandra L. Wick-Smith County

785.282.6823
Email: swick@oznet.ksu.edu

Terry Kastens

Terry Kastens thrives on crunching numbers in innovative ways for the purpose of making more profitable farm management and investment decisions. He routinely works in areas of marketing, precision agriculture, machinery management, soil fertility management, no-till economics, and most importantly, land ownership and leasing. He is especially intrigued by thinking about the future and how farm managers, agribusinesses, and investors can gain from the wisdom of their forebearers yet think differently to position themselves for a profitable future in production agriculture.

Rodney Jones

Rodney Jones conducts research and educational programs in the areas of livestock production economics and farm management. Examples include continuous economic evaluation of various cattle feeding and grazing strategies, as well as swine and sheep production alternatives. He studies the relative profitability and economic efficiency of alternative production systems and management strategies, and evaluates factors that contribute the overall economic risk facing farmers and ranchers. Dr. Jones assists rural business managers in the development of strategic business and transition plans.