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K-State Research and Extension

Finney, Kearny, Scott and Wichita Counties

**Kansas State University
Dept. of Agricultural Economics**

If you cannot attend this K-State Ag Profitability Conference, you may be able to attend other conferences in your area. For more information about locations and topics, please visit : www.AgManager.info and click on "Upcoming Events".

SCHEDULE

- 8:30 **Registration**
- 9:00 *The 2008 Farm Bill*
Troy Dumler
- 10:00 *Grain Outlook*
Mike Woolverton
- 11:00 *SURE (Disaster Aid)*
Art Barnaby
- 12:00 **Lunch**
- 1:00 *Managing Risk Using
AgManager.info and the Internet*
Rich Llewelyn
- 1:30 *Labor Efficiency Differences
Among Farms*
Michael Langemeier
- 2:15 *Land Ownership: Should We
Keep Buying?*
Terry Kastens
- 3:-00 *Western Kansas Cropland
Leasing Arrangements in 2009*
Dan O'Brien
- 3:45 **Conference Adjourns**

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating, Fred A. Cholick, Director.

2009

Kansas State University

AG PROFITABILITY CONFERENCE

February 27, 2009

**K-State SW Research
Extension Center**
4500 E. Mary St
Garden City, KS



**Kansas State University
Department of Agricultural Economics**

MEET THE SPEAKERS

Art Barnaby

Art Barnaby was raised on a diversified farm, in Elk County, Kansas. He received his B.S. degree from Fort Hays State University, M.S. from New Mexico State University and a Ph.D. in Agricultural Economics from Texas A&M University. Art conducts statewide extension education programs on financial planning, risk, government programs, and crop insurance. He is an author of the KSU Risk Management Web page located at: www.AgManager.info. His research work with the private sector was the basis for the first revenue insurance contract, Crop Revenue Coverage. Art is a past three time winner of the American Agricultural Economics Association Distinguished Extension Program Award. Art is a frequent speaker at professional, farmer-producer, ag lenders, and insurance industry meetings.

Mike Woolverton

Mike Woolverton received his Ph.D. from the University of Missouri. After serving on the faculties of The Ohio State University and Arizona State University, he became the Continental Grain Professor of Agribusiness at the American Graduate School of International Management, where he now has emeritus status. Woolverton is currently Professor and Extension specialist at Kansas State University with responsibilities that include grain marketing and bio-fuel economics. Professor Woolverton's research interests include structure and performance of the grain and oilseed marketing system, economics of the bio-energy industries, risk management for commodities, and strategic leadership. He has had extensive international experience including long-term assignments in Europe and Asia and short-term executive education programs in Europe, Asia, North Africa, and the Middle East.

Michael Langemeier

Michael Langemeier is a professor of Agricultural Economics at KSU. He has been on the faculty since 1990. Extension and research interests include benchmarking of technical and financial performance, strategic positioning, and economies of size. In addition to his extension and research program, Michael teaches courses in Farm Management, Production Economics, and Managerial Economics.

Terry Kastens

Terry Kastens thrives on crunching numbers in innovative ways for the purpose of making more profitable farm management and investment decisions. He routinely works in areas of marketing, precision agriculture, machinery management, soil fertility management, no-till economics, and most importantly, land ownership and leasing. He is especially intrigued by thinking about the future and how farm managers, agribusinesses, and investors can gain from the wisdom of their forbearers yet think differently to position themselves for a profitable future in agriculture.

Troy Dumler

Troy Dumler is a K-State Extension Agricultural Economist in southwest Kansas. A native of Kansas with B.S. and M.S. degrees in agricultural economics from Kansas State University, Troy has developed a national reputation as a farm policy analyst. Recently he has focused much of his attention on the 2008 Farm Bill and how it will impact Kansas farmers and ranchers. In addition to his farm policy work, Dumler has also conducted research and extension programs on a variety of crop and livestock management topics, especially dryland and irrigated cropping systems.

Dan O'Brien

Daniel O'Brien's interests in applied research and extension educational have been in the areas of grain markets and market structure, the profitability of alternative irrigated and dryland cropping systems and other relevant farm management topics. He is currently focusing on issues pertaining to the structure and competitiveness of local grain markets, grain transportation, bioenergy development, the economics of irrigated and dryland crop production systems, and other farm management issues of importance to Kansas farmers and agribusiness.

Rich Llewelyn

Rich Llewelyn is an Extension Assistant in the Department of Agricultural Economics at K-State. A graduate of K-State with a PhD in Agricultural Economics in 1995, he spent 10 years teaching economics and working with urban community development in Surabaya, Indonesia before returning to Kansas in 2006 to work with the [AgManager.info](http://www.AgManager.info) website and departmental conferences.

2009

AG PROFITABILITY CONFERENCE

Registration

February 27, 2008

Garden City, Kansas

Name: _____

Address: _____

City: _____ State/Zip: _____

Phone: _____

Email: _____

Lunch included.

**No registration fee thanks to
our sponsors!**

RSVP due date:

Friday February 20, 2009

More information or to register:

Dean (Whitey) Whitehill

Finney County Extension Office

PO Box 478

Garden City, KS 67846

Phone: 620.272.3670, Fax: 620.272.3576

Email: dwhitehi@oznet.ksu.edu

**Or contact your local county
extension office.**