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**Kansas State University  
Dept. of Agricultural Economics**

If you cannot attend this K-State Ag Profitability Conference, you may be able to attend other conferences in your area. For more information about locations and topics, please visit : [www.AgManager.info](http://www.AgManager.info) and click on "Upcoming Events".

*"Knowledge for Life"*

## SCHEDULE

- 9:30 **Registration**
- 10:00 *Grain Outlook*  
**Mike Woolverton**
- 11:00 *The 2008 Farm Bill*  
**Troy Dumler**
- 12:00 **Lunch**
- 1:00 *Fertilizer Prices/Breakeven Points*  
**Terry Kastens**
- 2:00 *Managing Risk Using  
AgManager.info and the Internet*  
**Rich Llewelyn**
- 2:30 *Crop Insurance Changes*  
**Art Barnaby**
- 3:30 **Conference Adjourns**

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewelyn, (785) 532-1504.

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**2009**

**Kansas State University**

# **AG PROFITABILITY CONFERENCE**

**January 29, 2009**

**Rice County  
Extension Office  
701 E. Main  
Lyons, Kansas**



**Kansas State University  
Department of Agricultural Economics**

# MEET THE SPEAKERS

## Art Barnaby

Art Barnaby was raised on a diversified farm, in Elk County, Kansas. He received his B.S. degree from Fort Hays State University, M.S. from New Mexico State University and a Ph.D. in Agricultural Economics from Texas A&M University. Art conducts statewide extension education programs on financial planning, risk, government programs, and crop insurance. He is an author of the K-State Risk Management Web page located at: [www.AgManager.info](http://www.AgManager.info). His research work with the private sector was the basis for the first revenue insurance contract, Crop Revenue Coverage. Art is a past three time winner of the American Agricultural Economics Association Distinguished Extension Program Award. Art is a frequent speaker at professional, farmer-producer, ag lenders, and insurance industry meetings.

## Mike Woolverton

Mike Woolverton received his Ph.D. from the University of Missouri. After serving on the faculties of The Ohio State University and Arizona State University, he became the Continental Grain Professor of Agribusiness at the American Graduate School of International Management, where he now has emeritus status. Woolverton is currently Professor and Extension specialist at Kansas State University with responsibilities that include grain marketing and bio-fuel economics. Dr. Woolverton's research interests include structure and performance of the grain and oilseed marketing system, economics of the bio-energy industries, risk management for commodities, and strategic leadership. He has had extensive international experience including long-term assignments in Europe and Asia and short-term executive education programs in Europe, Asia, North Africa, and the Middle East.

## Terry Kastens

Terry Kastens thrives on crunching numbers in innovative ways for the purpose of making more profitable farm management and investment decisions. He routinely works in areas of marketing, precision agriculture, machinery management, soil fertility management, no-till economics, and most importantly, land ownership and leasing. He is especially intrigued by thinking about the future and how farm managers, agribusinesses, and investors can gain from the wisdom of their forbearers yet think differently to position themselves for a profitable future in agriculture.

## Troy Dumler

Troy Dumler is a K-State Extension Agricultural Economist in southwest Kansas. A native of Kansas with B.S. and M.S. degrees in agricultural economics from Kansas State University, Troy has developed a national reputation as a farm policy analyst. Recently he has focused much of his attention on the 2008 Farm Bill and how it will impact Kansas farmers and ranchers. In addition to his farm policy work, Dumler has also conducted research and extension programs on a variety of crop and livestock management topics, especially dryland and irrigated cropping systems.

## Rich Llewelyn

Rich Llewelyn is an Extension Assistant in the Department of Agricultural Economics at K-State. A graduate of K-State with a PhD in Agricultural Economics in 1995, he spent 10 years teaching economics and working with urban community development in Surabaya, Indonesia before returning to Kansas in 2006 to work with the *AgManager.info* website and departmental conferences, including the Ag Profitability conferences.

2009

# AG PROFITABILITY CONFERENCE

Registration

January 29, 2009

Lyons, Kansas

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Lunch included in registration**

**Registration fee: \$10.00**

**Payable at the door**

**RSVP due date:**

**Friday, January 23, 2009**

**To register or for more information”**

**Contact your county agent, or:**

Frannie Miller

Rice County Extension

701 E. Main

Lyons, KS 67554

Phone: 620.257.5131

Fax: 620.257.5132

Email: [fmiller@ksu.edu](mailto:fmiller@ksu.edu)