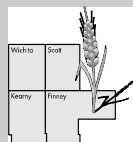


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Kansas State University
Dept. of Agricultural Economics

SCHEDULE

- 9:00 **Registration (rolls, coffee/juice)**
- 9:30 *Crop Profitability Outlook for 2012*
Troy Dumler
- 10:10 *Grain Market Analysis & Outlook*
Dan O'Brien
- 10:50 **Break**
- 11:00 *Financial Management*
Bryan Schurle
- 11:45 **Lunch**
- 12:30 *Crop Leases*
Kevin Dhuyvetter
- 1:10 *Crop Insurance Issues*
Art Barnaby
- 1:50 **Break**
- 2:00 *Beef and Cattle Market Outlook*
Glynn Tonsor
- 2:40 *Formulating Price Forecasts Using
Readily Available Information*
Kevin Dhuyvetter
- 3:15 **Conference Adjourns**

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2011-2012
Kansas State University

AG PROFITABILITY CONFERENCE

February 14, 2012

Wm. Carpenter 4-H
Building
Scott City, Kansas



Kansas State University
Department of Agricultural Economics

MEET THE SPEAKERS

Kevin Dhuyvetter

Kevin Dhuyvetter assists farmers, landowners, and others throughout Kansas with risk and return assessment of alternative crop and livestock production and marketing systems. He works extensively with land-related issues such as buying and leasing land. Current research projects are looking at factors impacting land values, economics of no-tillage and other crop production technologies, the economics of grazing systems, factors affecting feeder cattle prices and basis, and the economic returns of alternative dairy systems. One of Kevin's trademarks is his development of decision tools that can be used for helping them with the myriad decisions in their operations.

Glynn Tonsor

Glynn Tonsor joined the Dept. of Agricultural Economics at Kansas State University in March 2010 as an Assistant Professor. He obtained his Ph.D. from KSU in 2006 and was an Assistant Professor in the Dept. of Agricultural, Food, and Resource Economics at Michigan State University from May 2006 to March 2010. Glynn's current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. He has broad interests and experiences which span issues throughout the meat supply chain. Through both applied research and first-hand knowledge with livestock production, Glynn has expertise in topics including animal identification and traceability, animal welfare and handling, food safety, and price risk management and analysis. Glynn's research on a host of livestock economic issues has resulted in 19 published journal articles and over 50 other publications.

Troy Dumler

Troy Dumler is a K-State Extension Agricultural Economist in southwest Kansas. A native of Kansas with B.S. and M.S. degrees in agricultural economics from Kansas State University, Troy has developed an Extension program centered on farm management and agricultural policy. In addition to continued work in cropping systems profitability, since the passage of the 2008 Farm Bill, he has focused much of his attention on analyzing how new commodity programs in the bill will impact farmers and ranchers.

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Dan O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received bachelors and masters degrees in Agricultural Economics from the University of Nebraska-Lincoln. After completing his Ph.D. at Iowa State, he worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby and was Northwest Area Extension Administrative Director starting in 2003 before returning to his Extension Agricultural Economist position in January 2007. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance – focusing on grain handling and transportation issues, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

Art Barnaby

Dr. Art Barnaby was raised on a diversified farm in Elk County, Kansas. He received his B.S. degree from Fort Hays State University, M.S. from New Mexico State University and a Ph.D. in Agricultural Economics from Texas A&M University. Art joined the Agricultural Economics faculty in 1979. Art conducts extension education programs on financial planning, risk, government commodity programs, and crop insurance. Art is an author of the KSU Risk Management web page on AgManager.info and has also worked with the private crop insurance industry, RMA, and Farmer Commodity groups on crop insurance issues. His research work with the private sector was the basis for the first revenue insurance contract, Crop Revenue Coverage. Art is the winner of the 2009 Excellence in Extension Award presented by the National Association of Public and Land Grant Universities. He is also a past three time winner of the AAEA Distinguished Extension Program Award. Art is a frequent speaker at professional, farmer-producer, ag lender, and insurance meetings.

Bryan Schurle

Bryan Schurle has taught numerous courses in the undergraduate program, the graduate program and the Masters of Agribusiness program including introductory courses, computer courses, quantitative courses, agricultural finance and farm management. He is currently developing extension programs on land values and financial management for producers. His research program has revolved around risk issues for agriculture producers.



2011-2012 AG PROFITABILITY CONFERENCE

Registration
February 14, 2012
Scott City, Kansas

Name: _____

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City: _____ State/Zip: _____

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Email: _____

Lunch included.
No cost for the conference.
RSVP by: February 10, 2012

Send registrations to:
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For more information contact:
John Beckman — Scott County Extension
620.872.2930 or jbeckman@ksu.edu
Whitey Whitehill — Finney County Extension
620.272.3670 or dwhitehi@ksu.edu

Bill Haney — Kearny County Extension
620.355.6551 or haney@ksu.edu

Allen Baker - Wichita County Extension,
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