

NORTH CENTRAL KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2001
NONIRRIGATED WHEAT

	<i>1996-2000 Average</i>	<i>2001</i>
Number of Farms	187	118
Crop Acres	467	472
Acres Owned	134	147
Acres Rented	332	325
Yield / Acre	47.5	45.5
Bushels	17,592	17,585
Operator Percentage	79.37%	81.81%
Gross Income / Acre	\$144.26	\$130.38
Variable Costs / Acre	\$81.61	\$84.38
Total Expense / Acre	\$131.47	\$136.20
Gross Income / Bushel	\$3.83	\$3.50
Total Expense / Bushel	\$3.49	\$3.66

	Total Dollars	\$/ Bushel	\$/ Acre	Total Dollars	\$/ Bushel	\$/ Acre
INCOME:						
Wheat (Operator's Share)	\$53,681.84	\$3.05	\$115.05	\$48,818.67	\$2.78	\$103.43
Patronage Refunds	551.52	0.03	1.18	510.68	0.03	1.08
Government Payments	11,714.58	0.67	25.11	11,889.62	0.68	25.19
Miscellaneous Income	225.90	0.01	0.48	163.49	0.01	0.35
Crop Insurance Proceeds	1,140.14	0.06	2.44	155.44	0.01	0.33
OTHER INCOME	\$13,632.15	\$0.77	\$29.22	\$12,719.23	\$0.72	\$26.95
GROSS INCOME	\$67,313.99	\$3.83	\$144.26	\$61,537.90	\$3.50	\$130.38
EXPENSES:						
Labor Hired	\$2,459.09	\$0.14	\$5.27	\$2,363.68	\$0.13	\$5.01
General Machinery Repairs	6,369.55	0.36	13.65	5,975.44	0.34	12.66
Interest Paid	4,890.54	0.28	10.48	4,342.92	0.25	9.20
Seed / Other Crop Expense	2,155.64	0.12	4.62	2,384.36	0.14	5.05
Crop Insurance	1,735.98	0.10	3.72	1,403.63	0.08	2.97
Fertilizer / Lime	8,352.41	0.47	17.90	9,483.41	0.54	20.09
Machine Hire - Lease	1,781.07	0.10	3.82	1,765.82	0.10	3.74
Farm Org Fees / Travel / Publ	704.14	0.04	1.51	666.45	0.04	1.41
Gas / Fuel / Oil	3,319.06	0.19	7.11	3,633.24	0.21	7.70
Crop Storage & Marketing	297.42	0.02	0.64	307.28	0.02	0.65
Personal Property Tax	247.78	0.01	0.53	416.43	0.02	0.88
General Farm Insurance	1,135.36	0.06	2.43	1,215.13	0.07	2.57
Utilities	759.97	0.04	1.63	931.39	0.05	1.97
Cash Farm Rent	1,959.91	0.11	4.20	2,559.64	0.15	5.42
Herbicide / Insecticide	1,417.83	0.08	3.04	1,837.56	0.10	3.89
Conservation	30.93	0.00	0.07	29.60	0.00	0.06
Auto Expense	461.29	0.03	0.99	511.09	0.03	1.08
TOTAL VARIABLE COSTS	\$38,077.98	\$2.16	\$81.61	\$39,827.07	\$2.26	\$84.38
RETURN ABOVE VARIABLE COSTS	\$29,236.01	\$1.66	\$62.66	\$21,710.83	\$1.23	\$46.00
Depreciation	5,978.09	0.34	12.81	6,669.15	0.38	14.13
Real Estate Tax	1,003.81	0.06	2.15	1,129.82	0.06	2.39
Unpaid Operator Labor	9,568.33	0.54	20.51	10,334.36	0.59	21.89
Interest Charge *	179.42	0.01	0.38	180.83	0.01	0.38
TOTAL FIXED COSTS	\$16,729.65	\$0.95	\$35.85	18,314.16	\$1.04	\$38.80
Land Charge **	\$6,535.33	\$0.37	\$14.01	\$6,142.94	\$0.35	\$13.01
TOTAL EXPENSE	\$61,342.95	\$3.49	\$131.47	\$64,284.17	\$3.66	\$136.20
NET RETURN TO MANAGEMENT	\$5,971.03	\$0.34	\$12.80	(\$2,746.27)	(\$0.16)	(\$5.82)
NET RETURN TO LABOR-MGT	\$17,998.45	\$1.02	\$38.57	\$9,951.77	\$0.57	\$21.08

*Interest charge equals: ((8.0% times three-fourths the variable costs) plus (4.0% times depreciation times 8)) minus cash interest paid.

**Land charge represents a charge (equal to landlord's share) on owned land and equals (production from owned acres X price / unit X 33.33%).
Crop production paid to the landlord on rented land (already removed above), or cash rent is the charge on rented land.

This crop enterprise is based on the operator's share of production, and thus includes only production expenses paid by the operator. A charge for management is not included in the expenses.