

Kansas Farm Management Associations 2007 Annual ProfitLink Summary

2007 DATA - SOUTHEAST KANSAS
INCOME AND EXPENSE ANALYSIS
SORTED BY CAPITAL MANAGED

< 350,001
25 FARMS

350,001 - 500,000
27 FARMS

ITEM	PER FARM	PER FARM	
1 BEEF	11,551	30,055	
2 DAIRY AND MILK	60		
3 SHEEP	-840		
4 SWINE	-1	-19	
5 POULTRY AND EGGS	11,013	42,314	
6 OTHER LIVESTOCK	24	-124	
7 CUSTOM FEEDING	2,276	1,476	
8 FEED PURCHASED	-4,176	-11,035	
9 LIVESTOCK INCOME	\$ 19,905	\$ 62,667	
10 CORN	5,557	13,098	
11 GRAIN SORGHUM	2,204	936	
12 SOYBEANS	5,367	8,502	
13 SUNFLOWERS			
14 WHEAT	1,713	1,988	
15 HAY AND FORAGE	4,962	5,130	
16 OTHER CROP	965	-174	
17 GOVERNMENT PAYMENTS	2,299	3,069	
18 CROP INSURANCE PROCEEDS	4,864	2,523	
19 MACHINE WORK	4,430	2,796	
20 OTHER INCOME	4,302	12,066	
21 VALUE OF FARM PRODUCTION	\$ 56,569	\$ 112,600	
22 HIRED LABOR	626	5,702	
23 MACHINERY REPAIRS	8,073	9,799	
24 IRRIGATION REPAIRS	15	8	
25 BUILDING REPAIRS	920	977	
26 INTEREST PAID	3,089	9,770	
27 SEED-OTHER CROP EXPENSE	2,816	2,006	
28 CROP INSURANCE	695	1,003	
29 FERTILIZER-LIME	5,563	6,386	
30 MACHINE HIRE	2,372	1,474	
31 ORGANIZATION FEE, PUBLICATION	1,659	1,250	
32 VET-MED-DRUGS	656	823	
33 CROP STORAGE-MARKETING	43	46	
34 LIVESTOCK MARKETING-BREEDING	731	2,164	
35 DAIRY EXPENSE			
36 GAS-FUEL-OIL	4,909	5,072	
37 IRRIGATION ENERGY	496		
38 REAL ESTATE TAXES	2,389	3,321	
39 PERSONAL PROPERTY TAXES	397	451	
40 GENERAL FARM INSURANCE	1,787	3,622	
41 UTILITIES	4,491	13,163	
42 CASH FARM RENT	1,633	3,971	
43 HERBICIDE-INSECTICIDE	1,498	2,003	
44 CONSERVATION	71	298	
45 AUTO EXPENSE	1,561	1,158	
46 TOTAL OPERATING EXPENSE	\$ 46,492	\$ 74,467	
47 DEPRECIATION-MACHINERY	5,259	8,873	
48 DEPRECIATION-BUILDINGS	1,026	3,450	
49 TOTAL FARM EXPENSE	\$ 52,777	\$ 86,791	
50 NET FARM INCOME	\$ 3,792	\$ 25,810	
51 UNPAID FAMILY LABOR	1,830	3,107	
52 UNPAID OPERATOR LABOR	32,757	36,939	
53 CURRENT ASSET CHARGE - 8%	3,050	4,436	
54 NONCURRENT ASSET CHARGE - 8%	8,478	13,909	
55 RETURN LABOR-MANAGEMENT	-9,566	4,358	
56 RETURN TO CAPITAL	-27,706	-4,466	
57 ASSET TURNOVER RATIO	.2483	.3082	
58 OPERATING PROFIT MARGIN RATIO	-.4898	-.0397	
59 % RETURN ON ASSETS	-.1216	-.0122	
60 % RETURN ON EQUITY	-.2137	-.0621	
61 TOTAL EXPENSE RATIO	.9330	.7708	
62 ADJUSTED TOTAL EXPENSE RATIO	1.5444	1.1264	
63 ECONOMIC TOTAL EXPENSE RATIO	1.7482	1.2894	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1
			DECEMBER 31
64 CURRENT ASSETS	47,978	55,164	73,523
65 NONCURRENT ASSETS	175,071	177,525	277,619
66 CURRENT LIABILITIES	11,266	15,635	25,090
67 NONCURRENT LIABILITIES	71,346	69,293	109,519
68 CURRENT RATIO	4.26	3.53	2.93
69 DEBT TO ASSET RATIO	.37	.36	.38

Kansas Farm Management Associations 2007 Annual ProfitLink Summary

2007 DATA - **SOUTHEAST KANSAS**
ANALYSIS OF THE FARM BUSINESS
SORTED BY CAPITAL MANAGED

< 350,001

350,001 - 500,000

AVERAGE ASSET & NET WORTH VALUES												
70 BREEDING LIVESTOCK									22,295			
71 MACHINERY AND EQUIPMENT									25,745			
72 MOTOR VEHICLES & LISTED PROPE									58,939			
73 BUILDINGS									36,047			
74 OWNED LAND									155,859			
75 TOTAL ASSETS									365,306			
76 NET WORTH									229,315			
LABOR												
77 NUMBER OF OPERATORS									.80			
78 NUMBER OF WORKERS									1.08			
79 TOTAL WORK DAYS									146			
80 VALUE FARM PRODUCTION/WORKER									104,117			
81 NET FARM INCOME/WORKER									23,865			
PER OPERATOR BASIS												
82 TOTAL ASSETS									452,443			
83 VALUE OF FARM PRODUCTION									139,459			
84 NET FARM INCOME									31,966			
OTHER FACTORS												
85 % CROP ACRES IRRIGATED									41.17			
86 % TILLABLE LAND									15.14			
87 CROP MACH COST/TOT EXPENSE(%)									22.13			
ACRES												
	TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
88 TOTAL ACRES	329	25	209	23	286	12	472	27	303	25	304	17
89 NON-IRRIGATED CROP ACRES	193	21	119	18	237	8	228	23	98	22	237	13
90 IRRIGATED CROP ACRES												
91 TOTAL CROP ACRES	193	21	119	18	237	8	228	23	98	22	237	13
92 PASTURE ACRES	196	21	129	20	219	7	312	23	256	20	187	11
93 FARMSTEAD ACRES	9	9	9	8			19	16	19	15		
CROP VALUE, COSTS, ACRES												
	TOTAL		PER CROP ACRE		PER HARV.ACRE		TOTAL		PER CROP ACRE		PER HARV.ACRE	
94 ACRES			162		164				194		191	
95 CROP MACHINERY INVESTMENT	32,096		198.47		195.81		41,489		213.70		217.04	
96 CROP MACHINERY COST	11,681		72.23		71.26		13,136		67.66		68.72	
97 GROSS CROP VALUE	40,356		219.60		216.66		50,501		240.85		244.61	
98 CROP PRODUCTION COSTS	30,698		174.63		172.30		35,859		184.70		187.58	
NON-IRRIGATED ACRES												
	CNT	AVE.	OWNED		RENTED		CNT	AVE.	OWNED		RENTED	
		ACRES	ACRES	YIELD	ACRES	YIELD		ACRES	ACRES	YIELD	ACRES	YIELD
99 CORN	6	103	81	105.5			8	123	66	102.6	109	114.2
100 GRAIN SORGHUM							4	44				
101 SOYBEANS	9	94	59	25.1	98	19.2	11	104	59	27.9	123	22.5
102 SUNFLOWERS												
103 WHEAT	11	78	82	5.8			12	87	72	8.9	57	9.0
104 OTHER CROPS												
105 ALFALFA												
106 OTHER HAY & FORAGE	16	76	52		97		17	102	39		164	
107 VEGETABLES												
108 TRUCK CROPS												
109 FRUIT - FLOWERS - TREES												
IRRIGATED ACRES												
	CNT	AVE.	OWNED		RENTED		CNT	AVE.	OWNED		RENTED	
		ACRES	ACRES	YIELD	ACRES	YIELD		ACRES	ACRES	YIELD	ACRES	YIELD
110 CORN												
111 GRAIN SORGHUM												
112 SOYBEANS												
113 SUNFLOWERS												
114 WHEAT												
115 OTHER CROPS												
116 ALFALFA												
117 OTHER HAY & FORAGE												
118 VEGETABLES												
119 TRUCK CROPS												
120 FRUIT - FLOWERS - TREES												
AVERAGE LIVESTOCK INVENTORIES AND SALES												
121 BEEF COWS					22						33	
122 DAIRY COWS												
123 EWES												
124 SOWS												
125 BEEF PURCH. FOR RESALE SALES											37	
126 SWINE PURCH. FOR RESALE SALES												
127 TURKEYS					6,312						21,992	

Kansas Farm Management Associations 2007 Annual ProfitLink Summary

2007 DATA - SOUTHEAST KANSAS
INCOME AND EXPENSE ANALYSIS
SORTED BY CAPITAL MANAGED

500,001 - 750,000
46 FARMS

750,001 - 1,000,000
47 FARMS

ITEM	PER FARM	PER FARM		
1 BEEF	30,620	31,449		
2 DAIRY AND MILK	10,155			
3 SHEEP	107			
4 SWINE	402	9,375		
5 POULTRY AND EGGS	10,221	3,131		
6 OTHER LIVESTOCK	12	331		
7 CUSTOM FEEDING	3,847	29,804		
8 FEED PURCHASED	-12,575	-21,786		
9 LIVESTOCK INCOME	\$ 42,790	\$ 52,304		
10 CORN	14,882	19,789		
11 GRAIN SORGHUM	3,599	4,082		
12 SOYBEANS	15,578	35,247		
13 SUNFLOWERS		470		
14 WHEAT	3,008	8,210		
15 HAY AND FORAGE	3,163	11,647		
16 OTHER CROP	671	799		
17 GOVERNMENT PAYMENTS	5,563	7,882		
18 CROP INSURANCE PROCEEDS	7,594	9,442		
19 MACHINE WORK	1,972	5,223		
20 OTHER INCOME	7,647	11,556		
21 VALUE OF FARM PRODUCTION	\$ 106,467	\$ 166,649		
22 HIRED LABOR	2,625	4,580		
23 MACHINERY REPAIRS	9,430	12,895		
24 IRRIGATION REPAIRS	141	23		
25 BUILDING REPAIRS	5,376	906		
26 INTEREST PAID	13,249	9,959		
27 SEED-OTHER CROP EXPENSE	8,054	12,459		
28 CROP INSURANCE	1,073	2,460		
29 FERTILIZER-LIME	12,139	19,737		
30 MACHINE HIRE	2,197	6,401		
31 ORGANIZATION FEE, PUBLICATION	1,433	1,827		
32 VET-MED-DRUGS	1,396	3,373		
33 CROP STORAGE-MARKETING	358	204		
34 LIVESTOCK MARKETING-BREEDING	1,261	1,451		
35 DAIRY EXPENSE	505			
36 GAS-FUEL-OIL	7,162	9,972		
37 IRRIGATION ENERGY				
38 REAL ESTATE TAXES	2,890	2,914		
39 PERSONAL PROPERTY TAXES	309	626		
40 GENERAL FARM INSURANCE	2,806	2,981		
41 UTILITIES	4,856	3,354		
42 CASH FARM RENT	6,124	19,070		
43 HERBICIDE-INSECTICIDE	3,253	5,878		
44 CONSERVATION	16	365		
45 AUTO EXPENSE	883	803		
46 TOTAL OPERATING EXPENSE	\$ 87,536	\$ 122,238		
47 DEPRECIATION-MACHINERY	7,429	10,062		
48 DEPRECIATION-BUILDINGS	1,620	1,763		
49 TOTAL FARM EXPENSE	\$ 96,585	\$ 134,063		
50 NET FARM INCOME	\$ 9,883	\$ 32,586		
51 UNPAID FAMILY LABOR	1,326	1,298		
52 UNPAID OPERATOR LABOR	34,313	35,919		
53 CURRENT ASSET CHARGE - 8%	4,647	8,872		
54 NONCURRENT ASSET CHARGE - 8%	17,993	28,641		
55 RETURN LABOR-MANAGEMENT	-14,083	-6,224		
56 RETURN TO CAPITAL	-12,507	5,329		
57 ASSET TURNOVER RATIO	.2269	.2735		
58 OPERATING PROFIT MARGIN RATIO	-.1175	.0320		
59 % RETURN ON ASSETS	-.0267	.0087		
60 % RETURN ON EQUITY	-.0910	-.0099		
61 TOTAL EXPENSE RATIO	.9072	.8045		
62 ADJUSTED TOTAL EXPENSE RATIO	1.2419	1.0278		
63 ECONOMIC TOTAL EXPENSE RATIO	1.4546	1.2529		
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1	DECEMBER 31
64 CURRENT ASSETS	108,360	106,008	148,309	152,684
65 NONCURRENT ASSETS	355,268	368,823	446,287	471,472
66 CURRENT LIABILITIES	55,069	43,134	42,145	37,047
67 NONCURRENT LIABILITIES	129,369	144,893	96,871	104,865
68 CURRENT RATIO	1.97	2.46	3.52	4.12
69 DEBT TO ASSET RATIO	.40	.40	.23	.23

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2007 DATA - SOUTHEAST KANSAS
INCOME AND EXPENSE ANALYSIS
SORTED BY CAPITAL MANAGED

1,000,001 - 1,375,000
63 FARMS

1,375,001 - 1,750,000
58 FARMS

ITEM	PER FARM	PER FARM	
1 BEEF	38,523	61,330	
2 DAIRY AND MILK	11,979	22,037	
3 SHEEP		143	
4 SWINE	6	2,438	
5 POULTRY AND EGGS	1,881	-360	
6 OTHER LIVESTOCK	136	417	
7 CUSTOM FEEDING	461	1,171	
8 FEED PURCHASED	-10,135	-25,677	
9 LIVESTOCK INCOME	\$ 42,850	\$ 61,500	
10 CORN	37,970	56,232	
11 GRAIN SORGHUM	3,603	11,222	
12 SOYBEANS	54,899	69,581	
13 SUNFLOWERS	241		
14 WHEAT	9,100	9,073	
15 HAY AND FORAGE	10,455	12,074	
16 OTHER CROP	1,733	1,119	
17 GOVERNMENT PAYMENTS	13,407	15,005	
18 CROP INSURANCE PROCEEDS	22,677	21,910	
19 MACHINE WORK	3,548	2,470	
20 OTHER INCOME	3,643	4,269	
21 VALUE OF FARM PRODUCTION	\$ 204,126	\$ 264,455	
22 HIRED LABOR	3,711	5,043	
23 MACHINERY REPAIRS	15,870	16,973	
24 IRRIGATION REPAIRS	302	212	
25 BUILDING REPAIRS	2,153	1,579	
26 INTEREST PAID	17,739	19,389	
27 SEED-OTHER CROP EXPENSE	17,404	23,237	
28 CROP INSURANCE	4,538	5,246	
29 FERTILIZER-LIME	27,197	35,194	
30 MACHINE HIRE	5,033	6,481	
31 ORGANIZATION FEE, PUBLICATION	1,627	1,941	
32 VET-MED-DRUGS	1,756	2,674	
33 CROP STORAGE-MARKETING	699	626	
34 LIVESTOCK MARKETING-BREEDING	1,864	2,048	
35 DAIRY EXPENSE	318	829	
36 GAS-FUEL-OIL	13,993	16,062	
37 IRRIGATION ENERGY	64		
38 REAL ESTATE TAXES	4,803	4,893	
39 PERSONAL PROPERTY TAXES	1,010	582	
40 GENERAL FARM INSURANCE	3,436	3,994	
41 UTILITIES	3,968	4,599	
42 CASH FARM RENT	10,268	11,046	
43 HERBICIDE-INSECTICIDE	8,445	11,458	
44 CONSERVATION	153	629	
45 AUTO EXPENSE	1,109	1,041	
46 TOTAL OPERATING EXPENSE	\$ 147,459	\$ 175,777	
47 DEPRECIATION-MACHINERY	16,425	17,516	
48 DEPRECIATION-BUILDINGS	1,967	2,168	
49 TOTAL FARM EXPENSE	\$ 165,851	\$ 195,461	
50 NET FARM INCOME	\$ 38,274	\$ 68,994	
51 UNPAID FAMILY LABOR	1,331	1,972	
52 UNPAID OPERATOR LABOR	39,723	43,016	
53 CURRENT ASSET CHARGE - 8%	9,431	12,126	
54 NONCURRENT ASSET CHARGE - 8%	35,703	43,617	
55 RETURN LABOR-MANAGEMENT	-8,191	11,279	
56 RETURN TO CAPITAL	14,960	43,395	
57 ASSET TURNOVER RATIO	.2560	.2756	
58 OPERATING PROFIT MARGIN RATIO	.0733	.1641	
59 % RETURN ON ASSETS	.0188	.0452	
60 % RETURN ON EQUITY	-.0049	.0345	
61 TOTAL EXPENSE RATIO	.8125	.7391	
62 ADJUSTED TOTAL EXPENSE RATIO	1.0136	.9092	
63 ECONOMIC TOTAL EXPENSE RATIO	1.2347	1.1200	
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1	DECEMBER 31	JANUARY 1
			DECEMBER 31
64 CURRENT ASSETS	170,857	194,342	220,174
65 NONCURRENT ASSETS	611,509	618,284	704,304
66 CURRENT LIABILITIES	60,757	68,666	86,226
67 NONCURRENT LIABILITIES	167,879	169,336	170,553
68 CURRENT RATIO	2.81	2.83	2.55
69 DEBT TO ASSET RATIO	.29	.29	.28

Kansas Farm Management Associations 2007 Annual ProfitLink Summary

2007 DATA - SOUTHEAST KANSAS
INCOME AND EXPENSE ANALYSIS
SORTED BY CAPITAL MANAGED

1,750,001 - 2,125,000
34 FARMS

> 2,125,001
195 FARMS

ITEM	PER FARM	PER FARM		
1 BEEF	52,344	174,277		
2 DAIRY AND MILK	8,113	30,872		
3 SHEEP		34		
4 SWINE	1,505	64,418		
5 POULTRY AND EGGS		1,721		
6 OTHER LIVESTOCK	-546	-911		
7 CUSTOM FEEDING	6,611	12,409		
8 FEED PURCHASED	-21,953	-113,955		
9 LIVESTOCK INCOME	\$ 46,075	\$ 168,864		
10 CORN	81,404	176,768		
11 GRAIN SORGHUM	11,703	15,795		
12 SOYBEANS	86,183	151,674		
13 SUNFLOWERS	4,856	1,304		
14 WHEAT	15,676	23,698		
15 HAY AND FORAGE	11,334	21,323		
16 OTHER CROP	2,486	8,622		
17 GOVERNMENT PAYMENTS	18,331	34,125		
18 CROP INSURANCE PROCEEDS	38,167	60,238		
19 MACHINE WORK	3,226	7,802		
20 OTHER INCOME	19,597	8,116		
21 VALUE OF FARM PRODUCTION	\$ 339,038	\$ 678,330		
22 HIRED LABOR	8,533	27,293		
23 MACHINERY REPAIRS	19,356	36,024		
24 IRRIGATION REPAIRS	336	275		
25 BUILDING REPAIRS	1,752	4,018		
26 INTEREST PAID	17,928	39,224		
27 SEED-OTHER CROP EXPENSE	28,463	48,878		
28 CROP INSURANCE	7,452	12,789		
29 FERTILIZER-LIME	42,134	79,727		
30 MACHINE HIRE	8,668	14,405		
31 ORGANIZATION FEE, PUBLICATION	2,579	3,628		
32 VET-MED-DRUGS	3,727	10,001		
33 CROP STORAGE-MARKETING	2,538	3,653		
34 LIVESTOCK MARKETING-BREEDING	2,681	6,559		
35 DAIRY EXPENSE	403	1,846		
36 GAS-FUEL-OIL	18,162	34,369		
37 IRRIGATION ENERGY		367		
38 REAL ESTATE TAXES	4,822	7,672		
39 PERSONAL PROPERTY TAXES	915	1,753		
40 GENERAL FARM INSURANCE	4,253	7,622		
41 UTILITIES	3,554	9,244		
42 CASH FARM RENT	11,544	36,334		
43 HERBICIDE-INSECTICIDE	14,726	26,944		
44 CONSERVATION	1,575	1,086		
45 AUTO EXPENSE	933	1,221		
46 TOTAL OPERATING EXPENSE	\$ 207,033	\$ 414,932		
47 DEPRECIATION-MACHINERY	26,088	45,738		
48 DEPRECIATION-BUILDINGS	2,748	7,464		
49 TOTAL FARM EXPENSE	\$ 235,869	\$ 468,134		
50 NET FARM INCOME	\$ 103,169	\$ 210,196		
51 UNPAID FAMILY LABOR	3,140	5,396		
52 UNPAID OPERATOR LABOR	42,251	55,627		
53 CURRENT ASSET CHARGE - 8%	15,712	34,800		
54 NONCURRENT ASSET CHARGE - 8%	57,514	84,213		
55 RETURN LABOR-MANAGEMENT	26,803	85,787		
56 RETURN TO CAPITAL	75,706	188,397		
57 ASSET TURNOVER RATIO	.2983	.3265		
58 OPERATING PROFIT MARGIN RATIO	.2233	.2777		
59 % RETURN ON ASSETS	.0666	.0907		
60 % RETURN ON EQUITY	.0631	.1003		
61 TOTAL EXPENSE RATIO	.6957	.6901		
62 ADJUSTED TOTAL EXPENSE RATIO	.8296	.7801		
63 ECONOMIC TOTAL EXPENSE RATIO	1.0456	.9555		
ASSETS/LOANS/FINANCIAL RATIOS	JANUARY 1 DECEMBER 31	JANUARY 1 DECEMBER 31		
64 CURRENT ASSETS	257,668	314,557	624,569	772,700
65 NONCURRENT ASSETS	838,011	863,221	1,354,155	1,403,780
66 CURRENT LIABILITIES	97,496	81,919	247,145	280,119
67 NONCURRENT LIABILITIES	124,591	138,786	316,211	336,403
68 CURRENT RATIO	2.64	3.84	2.53	2.76
69 DEBT TO ASSET RATIO	.20	.19	.28	.28

Kansas Farm Management Associations 2007 Annual ProfitLink Summary

2007 DATA - SOUTHEAST KANSAS

ANALYSIS OF THE FARM BUSINESS

SORTED BY CAPITAL MANAGED

1,750,001 - 2,125,000

> 2,125,001

AVERAGE ASSET & NET WORTH VALUES													
70	BREEDING LIVESTOCK									43,679	86,824		
71	MACHINERY AND EQUIPMENT									70,906	126,389		
72	MOTOR VEHICLES & LISTED PROPE									136,278	242,185		
73	BUILDINGS									26,104	73,666		
74	OWNED LAND									610,421	916,008		
75	TOTAL ASSETS									1,136,728	2,077,602		
76	NET WORTH									915,332	1,487,663		
LABOR													
77	NUMBER OF OPERATORS									.92	1.21		
78	NUMBER OF WORKERS									1.19	2.16		
79	TOTAL WORK DAYS									314	628		
80	VALUE FARM PRODUCTION/WORKER									283,923	313,149		
81	NET FARM INCOME/WORKER									86,398	97,036		
PER OPERATOR BASIS													
82	TOTAL ASSETS									1,230,852	1,708,698		
83	VALUE OF FARM PRODUCTION									367,111	557,884		
84	NET FARM INCOME									111,712	172,873		
OTHER FACTORS													
85	% CROP ACRES IRRIGATED									2.22	1.34		
86	% TILLABLE LAND									56.12	56.10		
87	CROP MACH COST/TOT EXPENSE(%)									32.61	27.16		
ACRES													
		TOTAL	CNT	OWNED	CNT	RENTED	CNT	TOTAL	CNT	OWNED	CNT	RENTED	CNT
88	TOTAL ACRES	1854	34	816	32	1119	33	3141	195	1161	183	2169	189
89	NON-IRRIGATED CROP ACRES	1017	34	382	32	746	30	1784	190	620	172	1321	176
90	IRRIGATED CROP ACRES							461	10	380	7	325	6
91	TOTAL CROP ACRES	1040	34	396	32	757	30	1809	190	635	172	1332	176
92	PASTURE ACRES	943	28	492	25	705	20	1517	168	627	144	1332	131
93	FARMSTEAD ACRES	52	24	49	23			106	132	99	130	58	20
CROP VALUE, COSTS, ACRES													
		TOTAL	PER CROP ACRE	PER HARV. ACRE				TOTAL	PER CROP ACRE	PER HARV. ACRE			
94	ACRES		1040	1200					1762	1977			
95	CROP MACHINERY INVESTMENT	187,170	179.90	156.04				315,311	178.92	159.48			
96	CROP MACHINERY COST	76,915	73.93	64.12				127,122	72.14	64.30			
97	GROSS CROP VALUE	311,059	298.98	259.32				589,386	329.30	293.52			
98	CROP PRODUCTION COSTS	195,941	188.33	163.35				351,790	193.48	172.45			
NON-IRRIGATED ACRES													
		CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
99	CORN	25	326	124	110.8	252	101.2	156	655	272	102.0	486	105.3
100	GRAIN SORGHUM	10	199	232	70.5	132	61.3	64	256	129	73.2	207	74.6
101	SOYBEANS	28	441	138	26.5	352	24.1	167	722	276	24.9	562	24.9
102	SUNFLOWERS							7	270	144	10.8	218	11.8
103	WHEAT	28	410	149	12.9	277	13.4	157	608	234	11.2	468	14.1
104	OTHER CROPS							18	295	129		335	
105	ALFALFA	5	84					44	84	51	2.7	101	2.5
106	OTHER HAY & FORAGE	22	211	142		120		137	258	125		246	
107	VEGETABLES												
108	TRUCK CROPS												
109	FRUIT - FLOWERS - TREES												
IRRIGATED ACRES													
		CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD	CNT	AVE. ACRES	OWNED ACRES	YIELD	RENTED ACRES	YIELD
110	CORN							9	298	267	108.5	181	111.0
111	GRAIN SORGHUM												
112	SOYBEANS							9	172	187	41.6	106	44.3
113	SUNFLOWERS												
114	WHEAT												
115	OTHER CROPS												
116	ALFALFA												
117	OTHER HAY & FORAGE												
118	VEGETABLES												
119	TRUCK CROPS												
120	FRUIT - FLOWERS - TREES												
AVERAGE LIVESTOCK INVENTORIES AND SALES													
121	BEEF COWS				48						81		
122	DAIRY COWS				2						6		
123	EWES												
124	SOWS										24		
125	BEEF PURCH. FOR RESALE SALES				50						190		
126	SWINE PURCH. FOR RESALE SALES				34						29		
127	TURKEYS										922		