

**KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2009
SOW AND LITTER, SELL MARKET HOGS: STATE AVERAGES**

	2004-2008 Average						2009					
Number of Farms	14						11					
Number of Litters	826						1,282					
Number of Pigs Sold	6,318						9,751					
Average Weight Pigs Sold	258						265					
Pigs Weaned per Litter	9.03						9.79					
Sales Price / Cwt	\$49.54						\$42.24					
Gross Income / Cwt	\$48.67						\$44.74					
Feed Cost / Cwt	\$26.01						\$29.98					
Nonfeed Cost / Cwt	\$18.25						\$16.02					
Pounds Pork Produced / Litter	2,103						2,329					

	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter	Head	Pounds	Total Dollars	\$/Cwt	\$/Pig	\$/Litter
INCOME:												
Pigs Sold	6,318	1,630,401	807,645.42				9,751	2,584,997	1,091,869.58			
Sows Sold	227	105,072	37,656.91				296	131,320	44,604.60			
Ending Inventory	4,127	609,557	322,208.83				4,423	688,972	470,133.27			
Gross Sales	10,673	2,345,030	\$1,167,511.16				14,470	3,405,289	\$1,606,607.45			
Sows-Boars Purchased	19	4,342	7,714.19				29	3,372	5,334.55			
Beginning Inventory	3,998	603,394	314,768.32				2,799	415,575	270,095.08			
Gross Purchases	4,017	607,735	\$322,482.51				2,828	418,947	\$275,429.63			
Net Sale Gain	6,655	1,737,294	\$845,028.64	\$48.64	\$133.74	\$1,022.79	11,642	2,986,342	\$1,331,177.82	\$44.58	\$136.52	\$1,038.36
Patronage Refunds			94.57						5,332.01			
Miscellaneous Income			407.92						23.40			
Livestock Futures			0.00						(353.82)			
OTHER INCOME			\$502.49	\$0.03	\$0.08	\$0.61			\$5,001.59	\$0.17	\$0.51	\$3.90
GROSS INCOME			\$845,531.13	\$48.67	\$133.82	\$1,023.40			\$1,336,179.41	\$44.74	\$137.03	\$1,042.26
EXPENSES:												
Labor Hired			\$71,744.29	\$4.13	\$11.35	\$86.84			\$118,327.90	\$3.96	\$12.13	\$92.30
General Machinery Repairs			46,374.62	2.67	7.34	56.13			38,973.54	1.31	4.00	30.40
Interest Paid			9,104.47	0.52	1.44	11.02			34,466.09	1.15	3.53	26.88
Feed Purchased			451,884.71	26.01	71.52	546.94			895,294.17	29.98	91.82	698.36
Machine Hire - Lease			847.35	0.05	0.13	1.03			1,285.74	0.04	0.13	1.00
Farm Org Fees / Travel / Publ			3,549.40	0.20	0.56	4.30			4,820.51	0.16	0.49	3.76
Vet Medicine / Drugs			15,825.25	0.91	2.50	19.15			32,246.07	1.08	3.31	25.15
Livestock Marketing / Breeding			19,258.49	1.11	3.05	23.31			70,278.23	2.35	7.21	54.82
Gas / Fuel / Oil			17,153.21	0.99	2.71	20.76			14,196.15	0.48	1.46	11.07
Personal Property Tax			1,304.70	0.08	0.21	1.58			567.34	0.02	0.06	0.44
General Farm Insurance			6,987.60	0.40	1.11	8.46			7,316.67	0.25	0.75	5.71
Utilities			29,807.10	1.72	4.72	36.08			51,557.63	1.73	5.29	40.22
Auto Expense			352.35	0.02	0.06	0.43			231.08	0.01	0.02	0.18
TOTAL VARIABLE COSTS			\$674,193.54	\$38.81	\$106.70	\$816.02			\$1,269,561.12	\$42.51	\$130.20	\$990.30
RETURN ABOVE VARIABLE COSTS			\$171,337.59	\$9.86	\$27.12	\$207.38			\$66,618.29	\$2.23	\$6.83	\$51.96
Depreciation			\$41,599.26	\$2.39	\$6.58	\$50.35			\$50,958.60	\$1.71	\$5.23	\$39.75
Real Estate Tax			3,843.03	0.22	0.61	4.65			4,102.21	0.14	0.42	3.20
Unpaid Operator Labor			25,307.82	1.46	4.01	30.63			36,936.09	1.24	3.79	28.81
Interest Charge *			23,989.02	1.38	3.80	29.04			12,051.16	0.40	1.24	9.40
TOTAL FIXED COSTS			\$94,739.13	\$5.45	\$14.99	\$114.67			\$104,048.06	\$3.48	\$10.67	\$81.16
TOTAL EXPENSE			\$768,932.67	\$44.26	\$121.70	\$930.69			\$1,373,609.18	\$46.00	\$140.87	\$1,071.46
NET RETURN TO MANAGEMENT			\$76,598.46	\$4.41	\$12.12	\$92.71			(\$37,429.77)	(\$1.25)	(\$3.84)	(\$29.20)
NET RETURN TO LABOR-MGT			\$173,650.57	\$10.00	\$27.48	\$210.18			\$117,834.22	\$3.95	\$12.08	\$91.91
Factors:												
Feed Costs				\$26.01	\$71.52	\$546.94			\$29.98	\$91.82	\$698.36	
Nonfeed Costs				\$18.25	\$50.18	\$383.74			\$16.02	\$49.05	\$373.10	

* Interest charge equals: ((8.0% times gross purchases) plus (8.0% times one-half the variable costs except cash interest paid) plus (4.0% times depreciation times 8)) minus cash interest paid.