

**NORTH CENTRAL KANSAS FARM MANAGEMENT ASSOCIATION
PROFIT CENTER ANALYSIS: 5-YEAR AVERAGE & 2009
NO-TILL NONIRRIGATED WHEAT**

	2004-2008 Average	2009
Number of Farms	33	43
Crop Acres	544	557
Acres Owned	125	110
Acres Rented	419	447
Yield / Acre	40	51
Bushels (Operator's Share)	18,522	23,587
Operator Percentage	84.41%	83.49%
Gross Income / Acre	\$189.60	\$251.34
Variable Costs / Acre	\$131.16	\$199.18
Total Expense / Acre	\$185.68	\$271.10
Gross Income / Bushel	\$5.57	\$5.94
Total Expense / Bushel	\$5.46	\$6.40

	Total Dollars	\$/Bushel	\$/Acre	Total Dollars	\$/Bushel	\$/Acre
INCOME:						
Wheat (Operator's Share)	\$88,077.16	\$4.76	\$161.79	\$125,602.75	\$5.33	\$225.50
Patronage Refunds	\$383.31	\$0.02	\$0.70	\$1,384.22	\$0.06	\$2.49
Government Payments	7,889.38	0.43	14.49	6,702.21	0.28	12.03
Miscellaneous Income	178.65	0.01	0.33	704.14	0.03	1.26
Crop Insurance Proceeds	6,711.42	0.36	12.33	5,780.05	0.25	10.38
Crop Futures	(24.20)	(0.00)	(0.04)	(175.81)	(0.01)	(0.32)
OTHER INCOME	\$15,138.56	\$0.82	\$27.81	\$14,394.81	\$0.61	\$25.84
GROSS INCOME	\$103,215.72	\$5.57	\$189.60	\$139,997.56	\$5.94	\$251.34
EXPENSES:						
Labor Hired	\$3,839.88	\$0.21	\$7.05	\$4,739.93	\$0.20	\$8.51
General Machinery Repairs	8,656.96	0.47	15.90	11,876.99	0.50	21.32
Interest Paid	5,176.28	0.28	9.51	4,967.22	0.21	8.92
Seed / Other Crop Expense	4,824.96	0.26	8.86	8,578.80	0.36	15.40
Crop Insurance	3,007.26	0.16	5.52	8,501.11	0.36	15.26
Fertilizer / Lime	20,156.86	1.09	37.03	40,607.65	1.72	72.90
Machine Hire - Lease	2,019.37	0.11	3.71	2,158.10	0.09	3.87
Farm Org Fees / Travel / Publ	897.89	0.05	1.65	1,082.20	0.05	1.94
Gas / Fuel / Oil	5,808.06	0.31	10.67	5,520.27	0.23	9.91
Crop Storage & Marketing	362.55	0.02	0.67	221.03	0.01	0.40
Personal Property Tax	353.26	0.02	0.65	426.10	0.02	0.76
General Farm Insurance	1,624.72	0.09	2.98	1,830.82	0.08	3.29
Utilities	1,193.89	0.06	2.19	1,350.58	0.06	2.42
Cash Farm Rent	7,396.46	0.40	13.59	9,016.56	0.38	16.19
Herbicide / Insecticide	5,547.37	0.30	10.19	9,511.74	0.40	17.08
Conservation	146.57	0.01	0.27	198.19	0.01	0.36
Auto Expense	389.28	0.02	0.72	357.77	0.02	0.64
TOTAL VARIABLE COSTS	\$71,401.62	\$3.86	\$131.16	\$110,945.06	\$4.70	\$199.18
RETURN ABOVE VARIABLE COSTS	\$31,814.10	\$1.72	\$58.44	\$29,052.50	\$1.23	\$52.16
Depreciation	\$8,198.97	\$0.44	\$15.06	\$11,175.62	\$0.47	\$20.06
Real Estate Tax	1,385.52	0.07	2.55	1,382.74	0.06	2.48
Unpaid Operator Labor	11,021.36	0.60	20.24	14,921.52	0.63	26.79
Interest Charge *	1,468.45	0.08	2.70	4,967.65	0.21	8.92
TOTAL FIXED COSTS	\$22,074.31	\$1.19	\$40.55	\$32,447.53	\$1.38	\$58.25
Land Charge **	\$7,609.60	\$0.41	\$13.98	\$7,609.36	\$0.32	\$13.66
TOTAL EXPENSE	\$101,085.53	\$5.46	\$185.68	\$151,001.95	\$6.40	\$271.10
NET RETURN TO MANAGEMENT	\$2,130.19	\$0.12	\$3.91	(\$11,004.39)	(\$0.47)	(\$19.76)
NET RETURN TO LABOR-MGT	\$16,991.43	\$0.92	\$31.21	\$8,657.06	\$0.37	\$15.54

*Interest charge equals: ((8.0% times three-fourths the variable costs minus interest paid) plus (4.0% times depreciation times 8)) minus cash interest paid.

**Land charge represents a charge (equal to landlord's share) on owned land and equals (production from owned acres X price / unit X 25%). Crop production paid to the landlord on rented land (already removed above), or cash rent is the charge on rented land.

This crop enterprise is based on the operator's share of production, and thus includes only production expenses paid by the operator. A charge for management is not included in the expenses.