

Registration
2017 Kansas State University
Agricultural Lenders Conference

Pre-registration: \$100
 Registration at the door: \$110
 Pre-registration deadline: Oct. 5, 2017

Register by credit card:
<http://commerce.cashnet.com/KSUagecon>

OR:
Make checks payable to:
K-State Research and Extension, and remit to:
 Rich Llewelyn
 Dept. of Agricultural Economics, KSU
 345 Waters Hall
 Manhattan, KS 66506

Registration
2017 K-State Agricultural Lenders Conference

Name(s) _____

 Firm _____
 Address _____
 City _____ State _____ Zip _____
 Phone: _____
 Email _____
 Number of registrants @ \$100 _____
 Total Enclosed: \$ _____

Location (please check one)

- October 10 — Garden City
 October 11 — Manhattan

October 10, 2017
Eagles Lodge
2603 N. Taylor Ave., Garden City, KS

October 11, 2017
K-State Alumni Center
1720 Anderson Ave., Manhattan, KS

CONFERENCE SCHEDULE

- 8:30 **Registration (coffee, juice, & donuts)**
- 9:00 **Grain Market Outlook for 2018**
 Dan O'Brien
- 9:45 **Rainfall Index and Margin Protection Insurance Plans**
 Monte Vandevveer
- 10:30 **Break**
- 10:45 **Farm Bill Proposed Changes to Crop Insurance—Payment Limits & Other Issues**
 Art Barnaby
- 11:30 **Macroeconomic and Interest Rate Outlook**
 Brian Briggeman
- 12:15 **Lunch**
- 1:00 **Beef Cattle Market Outlook for 2018**
 Glynn Tonsor
- 1:45 **Land Values and Rental Rates in Kansas**
 Mykel Taylor
- 2:30 **Concluding Questions/Remarks on Farm Financial Situation**

Kansas State University: Agricultural Experiment Station
 and Cooperative Extension Service

K-State Research and Extension is an equal opportunity provider and employer. Issued in furtherance of Cooperative Extension Work, Acts of May 8 and June 30, 1914, as amended. Kansas State University, County Extension Councils, Extension Districts, and United States Department of Agriculture Cooperating Extension, John Floros, Director.



2017 Kansas State University

Agricultural Lenders Conference



FEATURING...

- Grain Market Outlook for 2018
- Rainfall Index and Margin Protection Insurance
 - Farm Bill Changes and Crop Insurance
- Macroeconomic and Interest Rate Outlook
 - Beef Cattle Market Outlook for 2018
- Land Values and Rental Rates in Kansas

Eagles Lodge
Garden City, October 10, 2017

K-State Alumni Center
Manhattan, October 11, 2017

SPEAKERS

Dan O'Brien

Daniel O'Brien was raised on a grain and livestock farm in south central Nebraska. He received degrees in Agricultural Economics from the University of Nebraska-Lincoln. After his Ph.D. at Iowa State, he has worked as the Extension Agricultural Economist at the Northwest Research and Extension Center in Colby. His ongoing extension and applied research interests and efforts are in the areas of a) grain market supply-demand analysis, bioenergy impacts and price-income risk management strategies, b) grain industry market structure, conduct and performance, and c) economic analysis of irrigated and dryland cropping systems, and associated cropland leasing arrangements.

Brian Briggeman

Brian C. Briggeman joined the Department of Agricultural Economics at Kansas State University in July 2011 as an Associate Professor and Director of the Arthur Capper Cooperative Center. His research interests include agricultural finance, agribusiness and cooperative management and macroeconomic implications for U.S. agriculture. Prior to joining Kansas State University, Brian was an economist with the Federal Reserve Bank of Kansas City. He holds a bachelor's degree in agribusiness from Kansas State University, an M.S. degree in agricultural economics from Texas A&M University and a Ph.D. degree in agricultural economics from Purdue University. He is originally from luka, Kansas where his parents operate the family farm.

Art Barnaby

Art Barnaby was raised on a diversified farm, located in Elk County, Kansas. Art received his B.S. degree from Fort Hays State University, M.S. from New Mexico State University and a Ph.D. in Agricultural Economics from Texas A&M University. Art joined the Agricultural Economics faculty in 1979. He currently holds the rank of Professor. Art conducts national extension education programs on market risk, government commodity programs, crop insurance and public policy. In 2016, Art was named one of Farm Credit's Fresh Perspectives Top 100 Honorees. In 2013, Art was 1 of 30 people who were named on Top Producer Editors' list of "Brave Thinkers: 30 Leaders Who Made a Difference" and on their list of "7 Economists, Bankers Who Challenged the Status Quo". His research work with the private sector was the basis for the first revenue insurance contract. Art's wife, Nancy, holds a B.S. degree from Fort Hays State University in Nursing. Art and Nancy have two sons and five granddaughters.

Glynn Tonsor

Glynn Tonsor joined the Dept. of Agricultural Economics at K-State in March 2010. He obtained his Ph.D. from KSU in 2006 and was an Assistant Professor in the Dept. of Agricultural, Food, and Resource Economics at Michigan State University until 2010. Glynn's current efforts are primarily devoted to a range of integrated research and extension activities with particular focus on the cattle/beef and swine/pork industries. He has broad interests and experiences which span issues throughout the meat supply chain. Through both applied research and first-hand knowledge with livestock production, Glynn has expertise in animal ID and traceability, animal welfare and handling, food safety, and price risk management and analysis.

Monte Vandever

Monte Vandever joined the KSU Extension Farm Management team in February 2016 as the Southwest Area extension agricultural economist, based in Garden City. He grew up on a farm in south-central Kansas with wheat and cow-calf operations. He received B.S. and M.S. degrees in agricultural economics from Kansas State University and a Ph.D. in ag economics from Purdue University. Besides working for K-State Research and Extension, he also has experience working with the Economic Research Service, (USDA), the University of Nebraska-Lincoln's Extension Service, and volunteer service in Vietnam. He has a special interest in risk management, particularly crop insurance.

Mykel Taylor

Mykel Taylor's research and extension programs are focused in the areas of crop marketing and farm management. She grew up on a cattle ranch in Montana and attended Montana State University majoring in Agribusiness Management. She has worked in extension positions at both Kansas State University and Washington State University. Some of her current research areas include measuring basis risk for commodity grains, understanding the implications of the 2014 Farm Bill, and analyzing trends in Kansas agricultural land values, rental rates, and leasing arrangements.



K-State's annual Agricultural Lenders Conferences are designed to provide the Kansas financial community with updates on current agricultural topics. The 2017 conference includes:

- **Grain Market Outlook for 2018**
Dan O'Brien
- **Rainfall Index and Margin Protection Insurance Plans**
Monte Vandever
- **Macroeconomic and Interest Rate Outlook**
Brian Briggeman
- **Farm Bill Proposed Changes to Crop Insurance**
Art Barnaby
- **Beef Cattle Market Outlook for 2018**
Glynn Tonsor
- **Kansas Land Values and Rental Rates**
Mykel Taylor

For more information, contact:

Rich Llewelyn
Dept. of Agricultural Economics
345 Waters Hall
Manhattan, KS 66506
Phone: 785.532.1504
Email: rvl@ksu.edu

K-STATE
Research and Extension

Kansas State University
Dept. of Agricultural Economics